

**Supplement B**  
**Department Of Budget And Management**  
**ACTION AGENDA**  
**November 2, 2016**

**REVISED**

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**7-S-OPT.     DEPARTMENT OF BUDGET AND MANAGEMENT**  
***Division of Procurement Policy & Administration***  
***Services Contract Renewal Option***

***Contract ID:*** Visual Communication Services; ADPICS # (see page 19B)

***Contract Approved:*** DBM Item 1-S (11/6/2013)

***Contractors:*** See page 19B

***Contract Description:*** Contracts for Visual Communication Services for the deaf and hard of hearing for On-Site Interpretation (Service Category I), On-Site Computer Assisted Real-time Transcription (CART) (Category II), Video Remote Interpretation (VRI) (Category III), and Remote CART (Category IV).

***Option Description:*** Exercise the first one-year renewal option.

***Original Contract Term:*** 1/1/2014 - 12/31/2016 (w/2 one-year renewal options)

***Option Term:*** 1/1/2017 - 12/31/2017

***Original Contract Amount:*** \$5,022,412 Est. (3 Years)

***Option Amount:*** \$1,000,000 Est. (see page 19B)

***Prior Modifications/Options:*** None

***Revised Total Contract Amount:*** \$6,022,412 Est.

***Original Procurement Method:*** Competitive Sealed Proposals

***MBE Participation:*** 0%

***Requesting Agency Remarks:*** Request for approval to exercise the first of two one-year renewal options as contained in the original contract. The Visual Communication Services Contract is comprised of four Service Categories: On-Site Interpretation (Service Category I), On-Site Computer Assisted Real-time Transcription (CART) (Category II), Video Remote Interpretation (VRI) (Category III) and Remote CART (Category IV).



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Category	Contractors	Base Term Amount (3 Years)	Renewal Opt. #1 Amount (1 Year)	Revised Total Contract Amount
I – On-Site ADPICS # 050B7400001	Ad Astra, Inc. <u>Silver Spring, MD</u> American Sign Language Inc. <u>New York, NY</u> Birnbaum Interpreting Services <u>Silver Spring, MD</u> TCS Interpreting Inc. Rockville, MD	\$2,996,265	\$900,000	\$3,896,265
II – On-Site CART ADPICS # 050B7400002	Ad Astra, Inc. <u>Silver Spring, MD</u> American Sign Language Inc. <u>New York, NY</u> Karasch & Assoc. <u>West Chester, PA</u> TCS Interpreting Inc. Rockville, MD	\$1,167,387	\$35,000	\$1,202,387
III – Visual Remote Interpretation ADPICS # 050B7400003	Birnbaum Interpreting Services <u>Silver Spring, MD</u> Purple Communications, Inc. Rockville, MD	\$438,750	\$32,500	\$471,250
IV – Remote CART ADPICS # 050B7400004	Karasch & Assoc. <u>West Chester, PA</u> TCS Interpreting Inc. Rockville, MD	\$420,010	\$32,500	\$452,510
<b>GRAND TOTAL</b>		\$5,022,412	\$1,000,000	\$6,022,412