On-Line Sales Framework, Maryland Economic Development Assistance Authority and Fund, Department of Commerce

\$0.5 Million (T00F00.23)

Purpose: Recovery Now Funding

The Maryland Economic Development Assistance Authority and Fund, in the Department of Commerce, shall provide grants to businesses to assist the businesses in setting up an online sales framework and offering employees telework opportunities.

April 7 - Program Highlights and Plans to Allocate Remaining Balance:

- The Department of Commerce (Commerce) sent out grant agreements to the counties on March 24, 2021.
- The counties must update Commerce's online portal with grant recipients by July 31, 2021 to include the following:
 - o Name, location, and FEIN of each grantee;
 - o Amount of grant received by grantee;
 - Use of grant proceeds; and
 - o Demographic information responses of each grantee.
- As of April 1, 2021, the following counties have signed and returned their grant agreements:
 - Anne Arundel County;
 - o Baltimore City;
 - o Montgomery County;
 - Queen Anne's County;
 - o St. Mary's County;
 - Somerset County;
 - o Talbot County;
 - Washington County;
 - Wicomico County; and
 - o Worcester County.
- Commerce alerted the counties on April 1, 2021, that they will allow the use of a portion of each grant to cover *new* expenses incurred by their jurisdiction as a direct result of administering the grant programs. No more than 10% of grant funds may be used to pay for administrative costs. And the administrative costs paid from grant funds must be itemized in the final report submitted to Commerce describing the use of grant funds.
- Commerce is allowing counties to target specific industry sectors for these grants.

April 7 - Programmatic and/or Implementation Issues:

- Ensure local jurisdictions prioritize applicants who have not received State/MEDAAF funding.
- Some of the local jurisdictions have raised concerns that the amount of the grant they have received is too small to effectively distribute to businesses.
 - o Commerce may need to redistribute funds if some of these counties turn down the grant funding.

April 7 - Anticipated Distribution of Funds:

• There is currently an additional \$5 million for this program that has been introduced in the supplemental budget. Commerce will include the potential distribution breakdown by jurisdiction in the next report.

County	Population 2021	Maryland Percentage	Online Sales Funding
Allegany	69,366	1.14%	\$5,718
Anne Arundel	586,656	9.67%	\$48,361
Baltimore City	575,584	9.49%	\$47,448
Baltimore	826,392	13.62%	\$68,123
Calvert	93,445	1.54%	\$7,703
Caroline	33,606	0.55%	\$2,770
Carroll	168,807	2.78%	\$13,915
Cecil	103,277	1.70%	\$8,514
Charles	166,819	2.75%	\$13,752
Dorchester	31,867	0.53%	\$2,627
Frederick	268,755	4.43%	\$22,155
Garrett	28,776	0.47%	\$2,372
Harford	258,559	4.26%	\$21,314
Howard	331,828	5.47%	\$27,354
Kent	19,398	0.32%	\$1,599
Montgomery	1,055,110	17.40%	\$86,977
Prince George's	908,743	14.98%	\$74,912
Queen Anne's	50,847	0.84%	\$4,192
Somerset	25,636	0.42%	\$2,113
St. Mary's	115,090	1.90%	\$9,487
Talbot	37,395	0.62%	\$3,083
Washington	151,835	2.50%	\$12,516
Wicomico	104,739	1.73%	\$8,634
Worcester	52,908	0.87%	\$4,361
Statewide	6,065,438	-	\$500,000

Source: Department of Commerce, Department of Budget and Management