

On-Line Sales Framework, Maryland Economic Development Assistance Authority and Fund, Department of Commerce
\$0.5 Million (T00F00.23)

Purpose: Recovery Now Funding

The Maryland Economic Development Assistance Authority and Fund, in the Department of Commerce, shall provide grants to businesses to assist the businesses in setting up an online sales framework and offering employees telework opportunities.

June 30 - Program Highlights and Plans to Allocate Remaining Balance:

- The Department of Commerce (Commerce) sent out grant agreements to the counties on March 24, 2021.
- The counties must update Commerce's online portal with grant recipients by July 31, 2021, to include the following:
 - Name, location, and FEIN of each grantee;
 - Amount of grant received by grantee;
 - Use of grant proceeds; and
 - Demographic information responses of each grantee.
- As of May 28, 2021, all the local jurisdictions have signed and returned their grant agreements.
- Commerce alerted the counties on April 1, 2021, that they will allow the use of a portion of each grant to cover *new* expenses incurred by their jurisdiction as a direct result of administering the grant programs. No more than 10% of grant funds may be used to pay for administrative costs. And the administrative costs paid from grant funds must be itemized in the final report submitted to Commerce describing the use of grant funds.
- Commerce is allowing counties to target specific industry sectors for these grants.
- Commerce began drafting amended grant agreements to send to the counties for the additional funding that has been made available for FY 2022. Although not required, Commerce will distribute the additional \$5 million by population.

June 30 - Programmatic and/or Implementation Issues:

- Ensure local jurisdictions prioritize applicants who have not received State/MEDAAF funding.
- Some of the local jurisdictions have raised concerns that the amount of the grant they have received is too small to effectively distribute to businesses.
- Garrett County reached out to Commerce because they have received zero applications for their grant program. Garrett County has posted the application numerous times via social media and have made contact personally with individual businesses. Commerce has suggested that they increase the amount each eligible recipient can receive, reach out to restaurants as some may have set up online sales for takeaway, and possibly target certain industries.

June 30 - Distribution of Funds:

County	Population 2021	Maryland Percentage	Online Sales Funding (Recovery Now)	Returned Grant Agreements as of May 28?	Funding Distributed as of May 28?	Additional Sales Funding (Supp Budget #5)
Allegany	69,366	1.14%	\$5,718	Yes	Yes	\$57,181
Anne Arundel	586,656	9.67%	\$48,361	Yes	Yes	\$483,606
Baltimore City	575,584	9.49%	\$47,448	Yes	Yes	\$474,479
Baltimore	826,392	13.62%	\$68,123	Yes	Yes	\$681,230
Calvert	93,445	1.54%	\$7,703	Yes	Yes	\$77,031
Caroline	33,606	0.55%	\$2,770	Yes	Yes	\$27,703
Carroll	168,807	2.78%	\$13,915	Yes	Yes	\$139,155
Cecil	103,277	1.70%	\$8,514	Yes	Yes	\$85,136
Charles	166,819	2.75%	\$13,752	Yes	Yes	\$137,516
Dorchester	31,867	0.53%	\$2,627	Yes	Yes	\$26,269
Frederick	268,755	4.43%	\$22,155	Yes	Yes	\$221,546
Garrett	28,776	0.47%	\$2,372	Yes	Yes	\$23,721
Harford	258,559	4.26%	\$21,314	Yes	Yes	\$213,141
Howard	331,828	5.47%	\$27,354	Yes	Yes	\$273,540
Kent	19,398	0.32%	\$1,599	Yes	Yes	\$15,991
Montgomery	1,055,110	17.40%	\$86,977	Yes	Yes	\$869,773
Prince George's	908,743	14.98%	\$74,912	Yes	Yes	\$749,116
Queen Anne's	50,847	0.84%	\$4,192	Yes	Yes	\$41,915
Somerset	25,636	0.42%	\$2,113	Yes	Yes	\$21,133
St. Mary's	115,090	1.90%	\$9,487	Yes	Yes	\$94,874
Talbot	37,395	0.62%	\$3,083	Yes	Yes	\$30,826
Washington	151,835	2.50%	\$12,516	Yes	Yes	\$125,164
Wicomico	104,739	1.73%	\$8,634	Yes	Yes	\$86,341
Worcester	52,908	0.87%	\$4,361	Yes	Yes	\$43,614
Statewide	6,065,438	1.00%	\$500,000	\$500,000	\$500,000	\$5,000,000

- As of June 25, 2021, 8 jurisdictions, with 45 participants, have reported on paid grantees:

County/ Zip Code	Number of Grantees	Grant Amount
Allegany	1	\$840
21532	1	\$840
Calvert	5	\$7,703
20657	1	\$1,903
20678	1	\$2,000
20688	1	\$2,000
20689	1	\$300
20736	1	\$1,500
Caroline	1	\$2,770
21655	1	\$2,770
Carroll	15	\$13,915
21074	1	\$1,000
21102	1	\$1,000
21157	5	\$4,331
21771	4	\$3,953
21784	4	\$3,631
Charles	5	\$11,615
20601	2	\$5,000
20646	2	\$4,478
20664	1	\$2,137
Frederick	12	\$11,446
21701	1	\$1,982
21702	1	\$1,850
21703	4	\$3,979
21727	1	\$747
21758	1	\$156
21769	1	\$1,094
21770	1	\$1,048
21788	2	\$590
Garrett	1	\$2,372
21550	1	\$2,372
Wicomico	5	\$7,259
21801	3	\$4,355
21804	1	\$1,452
21849	1	\$1,452
Grand Total	45	\$57,920

- Commerce continues to reach out to the jurisdictions to stress the importance of updating its online portal.