

Maryland Food Center Authority

MISSION

The Maryland Food Center Authority (MFCA) enhances and provides economic growth opportunities for Maryland's agricultural, seafood, and food related industries.

VISION

An organization that will empower its employees, allowing effective contribution of their knowledge and skills, resulting in high quality services and facilities in furtherance of the mission, in exchange for continued personal growth and fulfillment through continuing education, broad industry involvement, and work diversification.

KEY GOALS, OBJECTIVES, AND PERFORMANCE MEASURES

Goal 1. To maintain safe, sanitary, and efficient facilities.

Obj. 1.1 To maximize the amount of waste that is recycled while minimizing the amount of landfill disposals.

Obj. 1.2 To maintain facilities in quality condition.

Performance Measures	2014 Act.	2015 Act.	2016 Act.	2017 Act.	2018 Act.	2019 Est.	2020 Est.
Total amount of waste generated (tons)	5,229	6,427	7,368	6,474	5,989	6,000	6,000
Percent of waste that did not go into public landfill	8.7%	0.0%	0.0%	0.0%	0.0%	17.0%	17.0%
Number of significant capital improvement projects	3	1	0	1	2	3	1
Percent of projects completed in one year or less	100%	0%	0%	0%	100%	100%	100%

Goal 2. To maintain open communication with customers.

Obj. 2.1 To respond to customers' issues in a timely manner.

Obj. 2.2 Conduct a survey to determine satisfaction with facilities and support services.

Performance Measures	2014 Act.	2015 Act.	2016 Act.	2017 Act.	2018 Act.	2019 Est.	2020 Est.
Total number of Priority 1 maintenance requests received	19	30	4	15	19	15	15
Percent of requests resolved within 14 days	100.0%	96.7%	100.0%	100.0%	78.9%	100.0%	100.0%
Total number of surveys received from tenants	25	21	23	30	23	23	23
Percent of unsatisfactory responses	0.0%	9.5%	0.0%	3.3%	4.3%	4.3%	4.3%

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Summary of Maryland Food Center Authority

	2018 Actual	2019 Appropriation	2020 Allowance
Number of Authorized Positions	23.00	23.00	23.00
Number of Contractual Positions	1.20	1.20	1.20
Salaries, Wages and Fringe Benefits	1,817,052	1,967,215	2,012,286
Technical and Special Fees	67,958	97,096	100,464
Operating Expenses	1,770,176	1,595,503	1,602,805
Non-Budgeted Fund Expenditure	3,655,186	3,659,814	3,715,555
Total Expenditure	<u>3,655,186</u>	<u>3,659,814</u>	<u>3,715,555</u>

Maryland Food Center Authority

D30N00.41 Administration

Program Description

The Maryland Food Center Authority (MFCA) is a non-budgeted enterprise agency that is involved in numerous aspects of the agricultural and food related industries. Primary experience and expertise is in the development of high-quality, lower cost facilities and support services for the agricultural and food related businesses seeking the most up-to-date and technologically advanced working environment.

Appropriation Statement

	2018 Actual	2019 Appropriation	2020 Allowance
Number of Authorized Positions	8.00	7.00	7.00
01 Salaries, Wages and Fringe Benefits	<u>743,368</u>	<u>771,133</u>	<u>786,053</u>
02 Technical and Special Fees	<u>24,605</u>	<u>35,000</u>	<u>35,000</u>
03 Communications	17,694	20,500	18,000
04 Travel	55,815	59,500	59,500
06 Fuel and Utilities	47,260	26,000	26,000
07 Motor Vehicle Operation and Maintenance	14,913	18,472	21,782
08 Contractual Services	326,223	232,150	174,886
09 Supplies and Materials	9,282	11,900	12,900
10 Equipment - Replacement	578	2,900	8,300
11 Equipment - Additional	334	2,450	2,450
13 Fixed Charges	<u>330,470</u>	<u>329,667</u>	<u>329,552</u>
Total Operating Expenses	<u>802,569</u>	<u>703,539</u>	<u>653,370</u>
Total Expenditure	<u><u>1,570,542</u></u>	<u><u>1,509,672</u></u>	<u><u>1,474,423</u></u>
Non-Budgeted Fund Expenditure	<u>1,570,542</u>	<u>1,509,672</u>	<u>1,474,423</u>
Total Expenditure	<u><u>1,570,542</u></u>	<u><u>1,509,672</u></u>	<u><u>1,474,423</u></u>
Non-Budgeted Fund Expenditure			
D30701 Interest Income	35,000	35,000	34,850
D30702 Rental Income	<u>1,535,542</u>	<u>1,474,672</u>	<u>1,439,573</u>
Total	<u><u>1,570,542</u></u>	<u><u>1,509,672</u></u>	<u><u>1,474,423</u></u>

Maryland Food Center Authority

D30N00.42 Maryland Wholesale Produce Market

Program Description

The Maryland Wholesale Produce Market opened in 1976 and operates as an integral component of the Maryland Food Center Complex. The Produce Market consists of two buildings with approximately 330,000 square feet of space. The 101 individual units in the buildings continue to be leased by privately owned firms engaged in the wholesale distribution of fresh produce. Many of the companies are second and third generations of the same family-owned business. The produce dealers own and operate highly specialized companies and lease their offices, storage and dock facilities from the Maryland Food Center Authority (MFCA). Receiving/shipping terminals, handling, storage, refrigeration, and processing functions for produce are centralized in a single location. These units have had to broaden their business; several companies include value added services that necessitated changes in their facility design.

Appropriation Statement

	2018 Actual	2019 Appropriation	2020 Allowance
Number of Authorized Positions	9.25	9.50	9.50
Number of Contractual Positions	0.60	0.60	0.60
01 Salaries, Wages and Fringe Benefits	716,255	763,556	774,097
02 Technical and Special Fees	23,190	31,048	32,732
03 Communications	10,808	16,225	8,625
04 Travel	2,455	4,800	4,800
06 Fuel and Utilities	84,575	94,000	96,500
07 Motor Vehicle Operation and Maintenance	135,076	159,391	186,450
08 Contractual Services	420,164	254,510	254,510
09 Supplies and Materials	14,314	27,650	31,650
10 Equipment - Replacement	4,538	7,500	9,224
11 Equipment - Additional	628	12,000	14,000
13 Fixed Charges	9,055	11,779	14,603
Total Operating Expenses	681,613	587,855	620,362
Total Expenditure	1,421,058	1,382,459	1,427,191
Non-Budgeted Fund Expenditure	1,421,058	1,382,459	1,427,191
Total Expenditure	1,421,058	1,382,459	1,427,191
Non-Budgeted Fund Expenditure			
D30702 Rental Income	1,018,203	919,211	969,840
D30704 Entrance Fees	402,855	463,248	457,351
Total	1,421,058	1,382,459	1,427,191

Maryland Food Center Authority

D30N00.47 Maryland Market Center

Program Description

The Maryland Food Center Authority commenced a comprehensive redevelopment project to divide the Maryland Wholesale Seafood Market into two distinct sections – the seafood section and the non-seafood section. The consolidation of existing seafood companies to one section of the market allowed food companies other than seafood to occupy the non-seafood section of the market. The building was rebranded the Maryland Market Center to better describe the tenant mix following the consolidation of the existing seafood companies. The Maryland Market Center operates in a similar method to the Maryland Wholesale Produce Market, consolidating all of the specialized storage, refrigeration, shipping/receiving, and processing functions into one main facility expressly designed for the food industry. The 36 individual units in the building are intended to be leased by privately owned firms engaged in the wholesale distribution of fresh, frozen, and dry food products.

Appropriation Statement

	2018 Actual	2019 Appropriation	2020 Allowance
Number of Authorized Positions	5.75	6.50	6.50
Number of Contractual Positions	0.60	0.60	0.60
01 Salaries, Wages and Fringe Benefits	357,429	432,526	452,136
02 Technical and Special Fees	20,163	31,048	32,732
03 Communications	7,923	9,010	5,010
04 Travel	275	1,450	1,450
06 Fuel and Utilities	101,822	25,500	27,000
07 Motor Vehicle Operation and Maintenance	65,955	92,991	107,474
08 Contractual Services	97,885	145,044	151,544
09 Supplies and Materials	8,557	19,150	19,650
10 Equipment - Replacement	519	4,650	7,724
11 Equipment - Additional	83	2,650	4,650
13 Fixed Charges	2,975	3,664	4,571
Total Operating Expenses	285,994	304,109	329,073
Total Expenditure	663,586	767,683	813,941
Non-Budgeted Fund Expenditure	663,586	767,683	813,941
Total Expenditure	663,586	767,683	813,941
Non-Budgeted Fund Expenditure			
D30702 Rental Income	588,144	680,931	728,538
D30704 Entrance Fees	75,442	86,752	85,403
Total	663,586	767,683	813,941

3 Year Position Summary

Classification Title	FY 2018 Positions	FY 2018 Expenditures	FY 2019 Positions	FY 2019 Appropriation	FY 2020 Positions	FY 2020 Allowance
D30 - Maryland Food Center Authority						
D30N0041 - Administration						
Administration	8.00	641,039	7.00	641,039	7.00	641,039
Total D30N0041	8.00	641,039	7.00	641,039	7.00	641,039
D30N0042 - Maryland Wholesale Produce Market						
Produce	9.25	357,959	9.50	357,959	9.50	357,959
Total D30N0042	9.25	357,959	9.50	357,959	9.50	357,959
D30N0047 - Maryland Market Center						
Market Center	5.75	187,485	6.50	187,485	6.50	187,485
Total D30N0047	5.75	187,485	6.50	187,485	6.50	187,485
Total D30 Maryland Food Center Authority	23.00	1,186,483	23.00	1,186,483	23.00	1,186,483