

Maryland Food Center Authority

MISSION

The Maryland Food Center Authority (MFCA) enhances and provides economic growth opportunities for Maryland's agricultural, seafood, and food related industries.

VISION

An organization that will empower its employees, allowing effective contribution of their knowledge and skills, resulting in high quality services and facilities in furtherance of the mission, in exchange for continued personal growth and fulfillment through continuing education, broad industry involvement, and work diversification.

KEY GOALS, OBJECTIVES, AND PERFORMANCE MEASURES

Goal 1. To maintain safe, sanitary, and efficient facilities.

- Obj. 1.1 To maximize the amount of waste that is recycled while minimizing the amount of landfill disposals.
- Obj. 1.2 To maintain facilities in quality condition.

Performance Measures	2015 Act.	2016 Act.	2017 Act.	2018 Act.	2019 Act.	2020 Est.	2021 Est.
Total amount of waste generated (tons)	6,427	7,368	6,474	5,989	4,981	3,000	4,000
Percent of waste that did not go into public landfill	0.0%	0.0%	0.0%	0.0%	0.0%	33.3%	50.0%
Number of significant capital improvement projects	1	0	1	2	3	3	1
Percent of projects completed in one year or less	0%	0%	0%	100%	100%	100%	100%

Goal 2. To maintain open communication with customers.

- Obj. 2.1 To respond to customers' issues in a timely manner.
- Obj. 2.2 Conduct a survey to determine satisfaction with facilities and support services.

Performance Measures	2015 Act.	2016 Act.	2017 Act.	2018 Act.	2019 Act.	2020 Est.	2021 Est.
Total number of Priority 1 maintenance requests received	30	4	15	19	13	15	15
Percent of requests resolved within 14 days	96.7%	100.0%	100.0%	78.9%	84.6%	86.7%	86.7%
Total number of surveys received from tenants	21	23	30	23	20	20	20
Percent of unsatisfactory responses	9.5%	0.0%	3.3%	4.3%	5.0%	5.0%	5.0%

D30

<http://www.mfca.info/>

Maryland Food Center Authority

Summary of Maryland Food Center Authority

	2019 Actual	2020 Appropriation	2021 Allowance
Number of Authorized Positions	24.00	26.00	26.00
Number of Contractual Positions	1.20	1.20	1.20
Salaries, Wages and Fringe Benefits	1,929,482	2,095,119	2,215,242
Technical and Special Fees	85,961	100,464	108,958
Operating Expenses	1,297,900	1,606,209	1,499,265
Non-Budgeted Fund Expenditure	3,313,343	3,801,792	3,823,465
Total Expenditure	<u>3,313,343</u>	<u>3,801,792</u>	<u>3,823,465</u>

Maryland Food Center Authority

D30N00.41 Administration

Program Description

The Maryland Food Center Authority (MFCA) is a non-budgeted enterprise agency that is involved in numerous aspects of the agricultural and food related industries. Primary experience and expertise is in the development of high-quality, lower cost facilities and support services for the agricultural and food related businesses seeking the most up-to-date and technologically advanced working environment.

Appropriation Statement

	2019 Actual	2020 Appropriation	2021 Allowance
Number of Authorized Positions	7.15	7.15	7.15
01 Salaries, Wages and Fringe Benefits	787,458	827,902	885,591
02 Technical and Special Fees	37,360	35,000	40,000
03 Communications	15,243	20,500	20,500
04 Travel	38,772	59,500	59,500
06 Fuel and Utilities	54,143	26,000	36,000
07 Motor Vehicle Operation and Maintenance	14,803	18,472	18,472
08 Contractual Services	233,030	167,500	173,400
09 Supplies and Materials	7,535	12,900	14,595
10 Equipment - Replacement	2,055	8,300	9,990
11 Equipment - Additional	518	2,450	2,450
13 Fixed Charges	332,407	329,552	344,456
Total Operating Expenses	698,506	645,174	679,363
Total Expenditure	<u>1,523,324</u>	<u>1,508,076</u>	<u>1,604,954</u>
Non-Budgeted Fund Expenditure	1,523,324	1,508,076	1,604,954
Total Expenditure	<u>1,523,324</u>	<u>1,508,076</u>	<u>1,604,954</u>
Non-Budgeted Fund Expenditure			
D30701 Interest Income	21,545	20,000	20,000
D30702 Rental Income	1,358,340	1,312,576	1,409,454
D30706 Miscellaneous Income/Loss	143,439	175,500	175,500
Total	<u>1,523,324</u>	<u>1,508,076</u>	<u>1,604,954</u>

Maryland Food Center Authority

D30N00.42 Maryland Wholesale Produce Market

Program Description

The Maryland Wholesale Produce Market opened in 1976 and operates as an integral component of the Maryland Food Center Complex. The Produce Market consists of two buildings with approximately 330,000 square feet of space. The 101 individual units in the buildings continue to be leased by privately owned firms engaged in the wholesale distribution of fresh produce. Many of the companies are second and third generations of the same family-owned business. The produce dealers own and operate highly specialized companies and lease their offices, storage and dock facilities from the Maryland Food Center Authority (MFCA). Receiving/shipping terminals, handling, storage, refrigeration, and processing functions for produce are centralized in a single location. These units have had to broaden their business; several companies include value added services that necessitated changes in their facility design.

Appropriation Statement

	2019 Actual	2020 Appropriation	2021 Allowance
Number of Authorized Positions	10.45	8.95	8.95
Number of Contractual Positions	0.60	0.60	0.60
01 Salaries, Wages and Fringe Benefits	734,618	806,712	848,066
02 Technical and Special Fees	22,593	32,732	34,479
03 Communications	13,409	16,225	16,725
04 Travel	2,554	4,800	5,300
06 Fuel and Utilities	49,413	96,500	53,500
07 Motor Vehicle Operation and Maintenance	141,959	186,450	141,647
08 Contractual Services	159,677	254,510	240,050
09 Supplies and Materials	21,411	31,650	32,150
10 Equipment - Replacement	891	9,224	8,469
11 Equipment - Additional	450	14,000	14,000
13 Fixed Charges	9,841	14,603	15,404
Total Operating Expenses	399,605	627,962	527,245
Total Expenditure	1,156,816	1,467,406	1,409,790
Non-Budgeted Fund Expenditure	1,156,816	1,467,406	1,409,790
Total Expenditure	1,156,816	1,467,406	1,409,790
Non-Budgeted Fund Expenditure			
D30702 Rental Income	753,829	1,007,772	950,155
D30704 Entrance Fees	402,987	459,634	459,635
Total	1,156,816	1,467,406	1,409,790

Maryland Food Center Authority

D30N00.47 Maryland Market Center

Program Description

The Maryland Food Center Authority commenced a comprehensive redevelopment project to divide the Maryland Wholesale Seafood Market into two distinct sections – the seafood section and the non-seafood section. The consolidation of existing seafood companies to one section of the market allowed food companies other than seafood to occupy the non-seafood section of the market. The building was rebranded the Maryland Market Center to better describe the tenant mix following the consolidation of the existing seafood companies. The Maryland Market Center operates in a similar method to the Maryland Wholesale Produce Market, consolidating all of the specialized storage, refrigeration, shipping/receiving, and processing functions into one main facility expressly designed for the food industry. The 36 individual units in the building are intended to be leased by privately owned firms engaged in the wholesale distribution of fresh, frozen, and dry food products.

Appropriation Statement

	2019 Actual	2020 Appropriation	2021 Allowance
Number of Authorized Positions	6.40	9.90	9.90
Number of Contractual Positions	0.60	0.60	0.60
01 Salaries, Wages and Fringe Benefits	407,406	460,505	481,585
02 Technical and Special Fees	26,008	32,732	34,479
03 Communications	10,182	9,010	11,010
04 Travel	1,413	1,450	1,750
06 Fuel and Utilities	16,307	27,000	23,000
07 Motor Vehicle Operation and Maintenance	69,392	107,474	87,004
08 Contractual Services	85,040	151,544	131,384
09 Supplies and Materials	12,583	19,650	20,150
10 Equipment - Replacement	527	7,724	8,369
11 Equipment - Additional	817	4,650	4,650
13 Fixed Charges	3,528	4,571	5,340
Total Operating Expenses	199,789	333,073	292,657
Total Expenditure	633,203	826,310	808,721
Non-Budgeted Fund Expenditure	633,203	826,310	808,721
Total Expenditure	633,203	826,310	808,721
Non-Budgeted Fund Expenditure			
D30702 Rental Income	553,975	735,943	718,356
D30704 Entrance Fees	79,228	90,367	90,365
Total	633,203	826,310	808,721

3 Year Position Summary

Classification Title	FY 2019 Positions	FY 2019 Expenditures	FY 2020 Positions	FY 2020 Appropriation	FY 2021 Positions	FY 2021 Allowance
D30 - Maryland Food Center Authority						
D30N0041 - Administration						
Administration	7.15	683,042	7.15	699,547	7.15	745,209
Total D30N0041	7.15	683,042	7.15	699,547	7.15	745,209
D30N0042 - Maryland Wholesale Produce Market						
Produce	10.45	343,650	8.95	374,859	8.95	400,606
Total D30N0042	10.45	343,650	8.95	374,859	8.95	400,606
D30N0047 - Maryland Market Center						
Market Center	6.40	200,252	9.90	300,438	9.90	320,152
Total D30N0047	6.40	200,252	9.90	300,438	9.90	320,152
Total D30 Maryland Food Center Authority	24.00	1,226,944	26.00	1,374,844	26.00	1,465,967