

**SECOND MODIFICATION TO
STATE OF MARYLAND DENTAL PLAN ADMINISTRATION AND INSURANCE SERVICES
FUNCTIONAL AREA 2
CONTRACT NO. F10B9400020**

THIS SECOND MODIFICATION ("SECOND MODIFICATION") is made as of this 29th day of August, 2024, by, and between United Concordia Companies, Inc. ("United Concordia Dental" or "the Contractor") and the STATE OF MARYLAND, acting through the Department of Budget and Management, Office of Personnel Service and Benefits ("DBM" or the "Department").

WHEREAS, on **September 4, 2019**, the Department entered into a contract with the Contractor for **State of Maryland Dental Plan Administration and Insurance Services, Project No. F10B9400020**, (the "Contract") pursuant to the Request for Proposals for State of Maryland Dental Plan Administration and Insurance Services, **Project No. F10B3400005** dated **December 21, 2018**, and all amendments thereto issued in writing by the State (the "RFP"); and

WHEREAS, the Department and Contractor modified the Contract on **January 11, 2023**, ("Modification 1") to revise the language in the Performance Guarantee PG-6 of Amendment 5 FA2 Attachment T_DPPO-SF Technical Proposal.

WHEREAS, the parties desire to further extend the Contract, through **December 31, 2025**, while the Department conducts a new procurement for these services and awards a new contract to ensure continuity of such State of Maryland Dental Plan Administration and Insurance Services. These specific Dental Plan services and benefits for State employees would terminate otherwise.

WHEREAS, within that extended period, the Department and Contractor seek to make certain administrative and network improvements. The Contractor will undertake network maintenance at a cost slightly higher than originally proposed in 2019. Part of the network improvements and maintenance will be an upgrade in the Dental Plan network itself. In fact, the network upgrade is the principal feature of these matters. Although there is a cost to the upgrade, the significant savings to Plan participants is described below.

WHEREAS, the Department and Contractor desire to upgrade the State of Maryland's dental network to the Elite Prime network, beginning **January 1, 2025**. This would add an estimated 539 non-participating dentists currently utilized by State of Maryland members to the in-network provider population. This upgrade would transfer greater than an estimated \$1.6 million in approved claims from out-of-network to in-network, and thereby reduce member balance billing without disruption. As a result of these enhancements, the existing per subscriber per month (PSPM) rate is increased from \$1.50 to \$1.75.

NOW THEREFORE, IN CONSIDERATION of the recitals which are hereby made a substantive part hereof, and the promises and the covenants herein contained, the receipt and sufficiency of which are hereby acknowledged, the Department and Contractor agree as follows:

1. Defined Terms. All capitalized terms used in this Second Modification shall have the same meaning as provided in the Contract or, as applicable, the First Modification.

2. Duration of Contract. The Contract term under Contract § 3, Period for Performance, is hereby extended one (1) year, from January 1, 2025, through December 31, 2025, unless terminated earlier as provided in the Contract.

3. Consideration and Payment. Effective January 1, 2025, payment to the Contractor for the services under the Contract shall increase from \$1.50 to \$1.75 per subscriber per month (PSPM). Other than the increased PSPM rate, payment shall remain the same as stated in year five (5) of the financial proposal (as identified under Contract § 4, Consideration and Payment).

4. Scope of Second Modification. This Second Modification amends the Contract specifically as described herein. Except as specifically revised by the terms of the First Modification and this Second Modification, all of the terms of the Contract shall remain in full force and effect and shall apply to this Second Modification.

IN WITNESS THEREOF, the parties have executed this Second Modification as of the date hereinabove set forth.

CONTRACTOR:

UNITED CONCORDIA COMPANIES, INC.

STATE OF MARYLAND:

DEPARTMENT OF BUDGET AND MANAGEMENT

[Redacted Signature]

Print Name and Title
[Redacted Name and Title]

Date [Redacted Date]

[Redacted Signature]

By: Helene Grady, Secretary

Or designee:

Date [Redacted Date]

Witness/Attest

Witness

APPROVED FOR FORM AND LEGAL SUFFICIENCY THIS

11TH

DAY OF

September

2024.

ASSISTANT ATTORNEY GENERAL