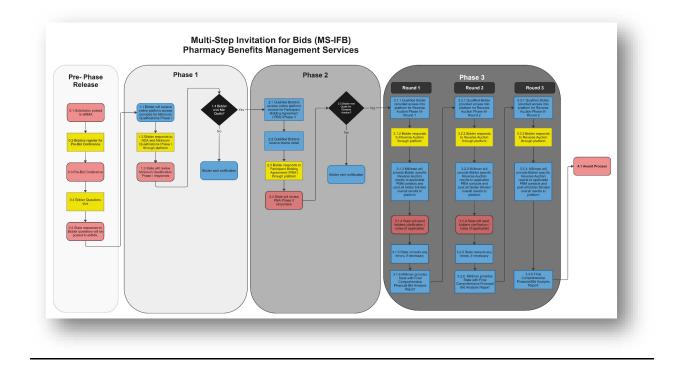
# Attachment B – Reverse Auction Instructions & Sample Export

### **MS-IFB** Process Workflow and Instructions

Below is a workflow that demonstrates the overall MS-IFB process for the State's solicitation. The use of Milliman's RFP360 Platform begins in Phase I (second column) of the process. All references to "access being provided" will occur via system generated emails to the Bidder's contacts provided on the Intent to Bid document. Please refer to the MS-IFB for further instructions on the process. Additional details are also provided within the Milliman RFP360 platform itself.

Note: The reference to "platform" means Milliman's RFP360 platform where all bids are to be submitted. The reference to "bid" means the submission for the applicable Phase of the MS-IFB (Phase I, Minimum Qualifications; Phase II, Participant Bidding Agreement; Phase III, Reverse Auction). The reference to Bidder includes Potential Bidders.



#### Accessing the Platform

Access to the platform will be provided to Bidders that submit an executed Appendix 3. Non-Disclosure and Intent to Bid Agreement (Bidder) to the State's Procurement Officer at the email address provided in the Key Information Summary Sheet.

The primary contact will receive an email inviting them to create an account (if applicable) or access RFP360 if a current account is registered. By clicking the link in the email, potential Bidder shall be redirected to the Bid that is specific to the open Phase of the MS-IFB process.

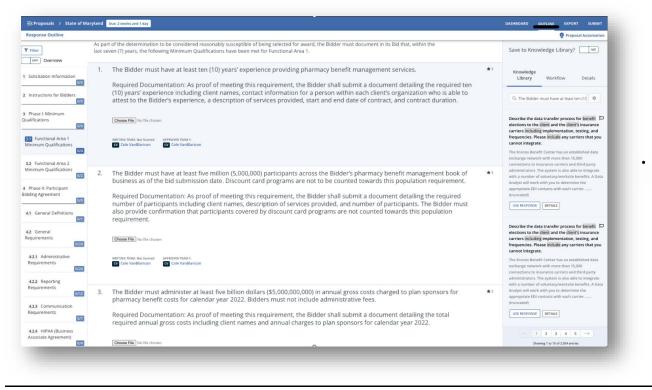
1. Bidders will receive an email from <u>noreply@rfp360.com</u> (example below).

	RFP Invitation
	vanblaricon! You've been asked to respond to an RFP from RFP eady, set, go!
RFP: Sta	te of Maryland
will only b	utilizing RFP360 for our digital procurement project. Submissions be accepted via RFP360. Any technical support needs, please reach p@rtp360.com. Best of luck.*
	SEE RFP DETAILS
	orward this email. The invitation is tied to YOUR email address. assign users once you've created your account.
Need a h started.	and to get rolling? Here's our step-by-step guide to getting
01011001	

- 2. On the invitation email, Bidders will select "See RFP Details" which will navigate to the project preview screen. Bidders can accept the invitation by selecting "Get Started" or decline to participate by selecting "No Thanks".
  - Note: Bidders who decline to bid should follow the notification requirements specified in the Solicitation.

Project Name Itate of Maryland	OFT STARTED No Thanks
Description State of Maryland	Deadline: Oct 20 2023 5:00 PM EST
	Point of contact: Adam Trant
Proview	(adam.trant⊕milliman.com) Invite Sent to:
	cole vanblaricon

3. Once selecting "Get Started", Bidders will navigate to the project outline to begin working on their bid for the respective phase of the MS-IFB.



#### Adding Additional Users (Writers and Approvers)

If Bidders want to collaborate with fellow colleagues in the Bid, they will need to add them as Users to the system using the following steps:

- 1. Navigate to the Settings drop down on the left-side toolbar.
- 2. Click the Users tab.
- 3. Click +ADD NEW USER in the upper right-hand corner.

Paddy's Demo	D NAME	LAST LOGIN ROLE	STATUS PROJECTS	KNOWLEDGE LIBRARY	ACCOUNT	Filters
#300ys Demo 3	D. Mark	100000000000000000000000000000000000000				
🖒 Sign Out						First Name
A Home						Last Name
Proposals						🗋 Email
Q Discoveries						🗌 Last Login
Tasks						Roles
fit Knowledge 🗸 🗸						Status
Deshboard						Active   H invited to join
Library						K Active K myted to Join
Metrics >						Accounts
M Invitations						Created Date
Settings ~						
Diling						ALTER RESULTS clear
Accounts Users						
My Profile						
Extensions						
Help						

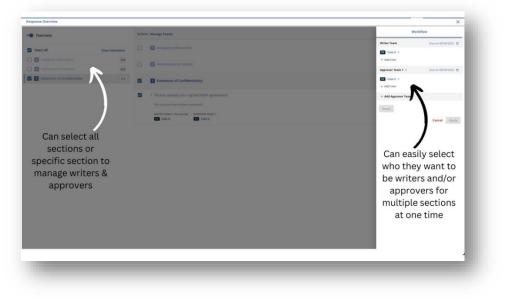
4. Bidders will need to complete the required First Name, Last Name, Email, and assign users a role in RFP360. It is recommended that power users are added as Managers. You can learn more about specific user roles here.

Paddy's Demo >	First Name #			Administrators can do everything, including viewing and editing account
a_946613	Last Name *			information and billing.
2 Home	Email *	Used to login		Managers can work on any task, manage knowledge, create projects, and add users.
Proposals	Role *	Administrator	~	Contributors can only perform tasks to which they have been assigned.
Contraction Contraction	Project Access 🚱*	All projects	~	
Tasks				
🟦 Knowledge 🗸 🗸	Knowledge Access 🔮*	Read and write access	~	
Dashboard	Library Access 🖗 *	Read and write access	~	
Metrics >	Invitation Message *	We plan to start using RFP360 to manage our RFP p	rocess. Please accept the invitation so we can start working together.	
Invitations				
🕃 Settings 🗸 🗸		CREATE USER & SEND INVITE		
Billing				
Users				
My Profile				
Extensions				

- 5. A custom invitation message can be added.
- 6. Click the CREATE USER & SEND INVITE button.
- 7. The invitee will receive an email to sign up as a User in RFP360.
- 8. Once all users are added, the project owner/manager for the Bidder can manage responsibilities across individual sections of the project and decide who should be assigned as writers or approvers.
  - a) Select the Overview option found in the top-left hand corner of the project preview screen.

esponse Outline				Proposal Automation
Overview		rt of the determination to be considered reasonably susceptible of being selected for award, the Bidder must document in its Bid that, within the even (7) years, the following Minimum Qualifications have been met for Functional Area 1.		Save to Knowledge Library?
Solicitation Information 800	1.	The Bidder must have at least ten (10) years' experience providing pharmacy benefit management services. Required Documentation: As proof of meeting this requirement, the Bidder shall submit a document detailing the required ten (10) years' experience including client names, contact information for a person within each client's organization who is able to attest to the Bidder's experience, a description of services provided; start and end date of contract, and contract duration.	*1	Knowledge Library Workflow Details
Phase I: Minimum Idications (90) Prunctional Area 1 nimum Qualifications (94) 2 Functional Area 2		Others Pain         No. 10 of the densem           weining their his Schwart         Armelynet Nacr 1:           Their Armelynet Nacr 1:         Their Armelynet Nacr 1:           Their Armelynet Nacr 1:         Their Armelynet Nacr 1:		Describe the data transfer process for benefit elections to the itiling and the client's insurance carriers initializing implementation, testing, and frequences. Peaks initializing arcmites that you cannot integrate. This forces itement: Conter has an established data exchange retwork with more than 15,000 connections to insurance carriers and endp apry
inimum Qualifications	2.	The Bidder must have at least five million (5.000,000) participants across the Bidder's pharmacy benefit management book of business as of the bid submission date. Discount card programs are not to be counted towards this population requirement. Required Documentation: As proof of meeting this requirement, the Bidder shall submit a document dealling the required number of participants including client names, description of services provided, and number of participants. The Bidder must also provide contineation this population	*3	administrators. The system is also able to integrate with a number of volkastary/worksite benefits. A Data Analyst will mork with you to determine the appropriate EDI contacts with each carrier
2. General quirements 82.1 Administrative lequirements 87.24 42.2 Reporting		requirement. Description of the		Describe the data transfer process for benefit elections to the tilter and the district insurance carriers including implementation, testing, and frequencies. Rease include any carriers that you cannot integrate. This from kinefit carter has an established data exchange network with more than 1,000 connections to insurance carriers and third party administrations. The system has a data to integrate
equirements 0/12 2.3 Communication equirements 0/7	3.	The Bidder must administer at least five billion dollars (\$5,000,000,000) in annual gross costs charged to plan sponsors for pharmacy benefit costs for calendar year 2022. Bidders must not include administrative fees. Required Documentation: As proof of meeting this requirement, the Bidder shall submit a document detailing the total required annual gross costs including client names and annual charges to plan sponsor for calendar year 2022.	<b>*</b> 2	with a number of violating/nonkisite benefits. A Data Analyst well work with you to determine the appropriate Examples with each carrier
42.4 HIPAA (Business Associate Agreement)		Choose File 1to file chosen		- 1. 2 3 4 5 →

b) Select the section and the applicable user(s) to be assigned.



### **RFP360 Home Screen**

A dashboard view of the project will show all users their individual tasks along with any currently opened projects for easy access and task completion assistance (example below).

				140000000000000000000000000000000000000		10000000000	🕜 Detalls 🔍 Message
roject Details	View	100% Not Started	0% In Progress	0% Complete	0% Pending Approval	0% Rejected	0% Approved
TATUS In Progress		()					
SSUING COMPANY RFP Team							
OINT OF CONTACT Cole VanBlaricon		-					
RESULTS ANNOUNCED		Completion Progress					
PROFILES REFERENCED		100% Writer Progress					
DISCOVERY REFERENCED		75% Approval Progress					
IST BUDGET		50%					
TEAM MEMBERS		25%					
DESCRIPTION Manuland Conv (Test)		10/5/23	10/7/23 10/9/23	10/11/23 10/13/23	10/15/23 10/17/23	10/19/23 10/21/23	10/23/23
ly RFP Tasks		Writer Progress			Approver Progress		
The Bidder must have at least ten (10) years? experience providing pharmacy benefit: management services. Required Documentation. As proof of meeting this requirement, the Meider shall submit a document detailing the required ten (10) years' document detailing the required ten (10) years' document detailing the required ten to the services provided, start and end date of contract, and contract duration.	0ct 25 2023	Cole Vantilancon 0 Overall	200 Mot Start	400	By Appr -1 Overall	o Not Sta	rending Approval Approved Rejected
The Bidder must have at least five million (\$000,000) participants across the Bidder's pharmacy benefit management book of business as of the bid submission date. Discount card programs are not to be counted towards this population requirement. Required	0α 25 2023		100%			1005	
						0	oct 25, 2023 5:00 PM EST

#### **Exporting A Bid**

Bidders can export their Bids at any time, either as draft at any point throughout the round or when all of the responses are completed and approved.

Additionally, the Bid can be exported and worked on outside of RFP360. Should this be the case, completed responses will need to be submitted within RFP360 using the following steps:

- 1. Within the Bid, navigate to the Export tab.
- 2. Select +NEW EXPORT in the upper right-hand corner.

m options.	+ NEW DROG	PREVIEW
m options.		
m options.		
	_	

3. To export into a Word Document, choose the Proposal Template option with No Template/No Style. To export as an Excel Document, choose the MS Excel option.

Template	
Automatic Numbering Con Add Table of Contents Con Positive Proposition	
Eport the proposal into a Microsoft Word doc template with coston styling. Use this option to export the Proposal into a Microsoft Exed also document.	
Execut Historica, Project Diports	

- 4. Click the orange Export Proposal button.
- 5. The Export page will display, click on the Zip file to download your exported bid.

#### Submitting Bid

Once all mandatory questions have been answered within the bid, submit the bid to the issuer.

- 1. After ensuring all questions are complete within the bid, navigate to the Submit button located in the upper right-hand corner.
- 2. Click on the orange I'M FINISHED SUBMIT MY RFP button.
- 3. The Point of Contact (POC) will receive an email confirmation that the bid has been received by the issuer.
- Note: If the bid was exported and completed outside of RFP360, all answers will need to be manually copied back into RFP360 for submission.



#### **Reverse Auction Sample Export**

### **1** Solicitation Information

State of Maryland

**Department of Budget and Management (DBM)** 

Multi-Step Invitation for Bids (MS-IFB)

**Pharmacy Benefits Management Services and Purchasing Pool Management** 

MS-IFB Number BPM039929

See eMMA for State Required Attachments listed in MS-IFB

### **2 Instructions for Bidders**

### A. MANDATORY INSTRUCTIONS FOR BIDDERS

Bidder shall complete all applicable sections of the MS-IFB during each phase and provide submissions by the stated deadlines.

Electronic responses and the online Reverse Auction will be facilitated through this platform. Paper submissions, or submissions in any other form or format, shall not be accepted.

Bidders shall submit a Non-Disclosure and Intent to Bid Agreement in order to complete registration and receive login credentials.

Failure to follow these instructions may be grounds for rejection of Bidder response.

#### **B. SUBMISSION PROCESS**

The MS-IFB process will be broken out into three (3) phases as follow:

Phase I: Minimum Qualifications

Phase II: Participant Bidding Agreement (PBA)

Phase III: Reverse Auction

Registered Bidders shall receive login credentials to complete Phase I: Minimum Qualifications. After the State has confirmed Bidder meets the minimum qualifications set forth, each qualified Bidder shall be invited to participate in Phase II: PBA responses.

All submissions shall be electronic, using the Milliman RFP360 platform in accordance with the timeliness described herein.

Next, minimum qualified Bidders shall respond to Phase II: PBA, which encompasses the technical requirements and terms of the Bidder submission which are not the Reverse Auction. The PBA shall be submitted no later than the specified deadline. <u>Bidder shall not alter or adjust any answers in the</u> <u>PBA in any way after submission.</u>

The Reverse Auction phase will contain three (3) rounds of bidding. Bidders that pass both Phase I and Phase II shall be invited to bid via the Reverse Auction.

All Bids will remain valid from the submission deadline until Contract award. A Bidder's disclosure or distribution of submissions other than to the State shall be grounds for disqualification. No more than one (1) Bid per respondent shall be submitted.

The definitions, terms, and statements in the PBA must be satisfied in order for the Bidder to be considered for the State's Pharmacy Benefit Manager. Bidder shall respond ("Agree" or "Disagree") as to whether you agree with the definitions and conditions in the PBA. An "Agree" response indicates that the terms you bid fully comply with the specific requirement. Any other response (e.g., "Disagree") indicates you cannot comply with the specific requirement.

Responses to the PBA apply to both Functional Area 1: Active Employees, non-Medicare Retirees, and State of Maryland Rx Purchasing Pool (Commercial) and Functional Area 2: Medicare Eligible Retirees Employer Group Waiver Program (EGWP) unless explicitly stated.

# **C. TECHNICAL SUPPORT**

All communications except for technical support with Milliman's RFP360 platform shall be directed to the State Procurement Officer as indicated in the MS-IFB Key Information Summary Sheet. Technical support includes user access, navigation help, and system-related response issues. Any questions related to the context of a question shall be directed to the State Procurement Officer ahead of the Phase I process. After Phase I has begun, the only communication with Bidders is limited to technical support of the platform as described herein.

Platform frequently asked questions (FAQs) and support can be found here: Support Home (site.com)

### **3 Phase I: Minimum Qualifications**

To be completed in Phase I. See Attachment P: Minimum Qualifications Sample Export.

### 4 Phase II: Participant Bidding Agreement

To be completed in Phase II. See Attachment T: Participant Bidding Agreement (PBA) Sample Export.

### **5 Phase III: Reverse Auction**

All pricing submitted must follow the guidelines, requirements and definitions set forth in the Solicitation and proceeding Phase II: Participant Bidding Agreement.

### **5.1 Reverse Auction- Functional Area 1 (Commercial) Financial Tables**

1. Complete the following table by inputting your applicable network under 'Network Name' and details about that Network under 'Network Type'.

Pharmacy Channel	Network Name	Network Type
Retail Pharmacy 0 - 45 day supply		
Retail Pharmacy 46+ day supply		
Mail Order Pharmacy		
PBM Specialty Pharmacy		
long term care pharmacy		
home infusion pharmacy		
indian/ tribal health providers		
military/ veteran's administration (VA) pharmacies		

2. Complete the following network pricing guarantee table utilizing the following response formats: 0.00% for Discounts and \$0.00 for Dispensing Fees

Channel	Pricing Type	Period	Period	Period	Option Period 1, Year 1	Period 1,	Period 2,	Period 2,
Retail Pharmacy 0 -	Brand AWP							
45 day supply	Discount							

Retail Pharmacy 0 -	Generic AWP				
45 day supply	Discount				
Retail Pharmacy 0 - 45 day supply	Brand Dispensing Fee				
Retail Pharmacy 0 - 45 day supply	Generic Dispensing Fee				
Retail Pharmacy 46+ day supply	Brand AWP Discount				
Retail Pharmacy 46+ day supply	Generic AWP Discount				
Retail Pharmacy 46+ day supply	Brand Dispensing Fee				
Retail Pharmacy 46+ day supply	Generic Dispensing Fee				
Mail Order Pharmacy	Brand AWP Discount				
Mail Order Pharmacy	Generic AWP Discount				
Mail Order Pharmacy	Brand Dispensing Fee				
Mail Order Pharmacy	Generic Dispensing Fee				
Retail Pharmacy Specialty Drugs	Brand AWP Discount				
Retail Pharmacy Specialty Drugs	Generic AWP Discount				
Retail Pharmacy Specialty Drugs	New to Market Brand AWP Discount				
Retail Pharmacy Specialty Drugs	New to Market Generic AWP Discount				
Retail Pharmacy Specialty Drugs	LDD Brand AWP Discount				
Retail Pharmacy Specialty Drugs	LDD Generic AWP Discount				

Retail Pharmacy Specialty Drugs	Biosimilar Brand AWP Discount			
Retail Pharmacy Specialty Drugs	Biosimilar Generic AWP Discount			
Retail Pharmacy Specialty Drugs	Brand Dispensing Fee			
Retail Pharmacy Specialty Drugs	Generic Dispensing Fee			
Retail Pharmacy Specialty Drugs	New to Market Brand Dispensing Fee			
Retail Pharmacy Specialty Drugs	New to Market Generic Dispensing Fee			
Retail Pharmacy Specialty Drugs	LDD Brand Dispensing Fee			
Retail Pharmacy Specialty Drugs	LDD Generic Dispensing Fee			
Retail Pharmacy Specialty Drugs	Biosimilar Brand Dispensing Fee			
Retail Pharmacy Specialty Drugs	Biosimilar Generic Dispensing Fee			
PBM Specialty Pharmacy	Brand AWP Discount			
PBM Specialty Pharmacy	Generic AWP Discount			
PBM Specialty Pharmacy	New to Market Brand AWP Discount			
PBM Specialty Pharmacy	New to Market Generic AWP Discount			
PBM Specialty Pharmacy	LDD Brand AWP Discount			

PBM Specialty	LDD Generic				
Pharmacy	AWP Discount				
PBM Specialty Pharmacy	Biosimilar Brand AWP Discount				
PBM Specialty Pharmacy	Biosimilar Generic AWP Discount				
PBM Specialty Pharmacy	Brand Dispensing Fee				
PBM Specialty Pharmacy	Generic Dispensing Fee				
PBM Specialty Pharmacy	New to Market Brand Dispensing Fee				
PBM Specialty Pharmacy	New to Market Generic Dispensing Fee				
PBM Specialty Pharmacy	LDD Brand Dispensing Fee				
PBM Specialty Pharmacy	LDD Generic Dispensing Fee				
PBM Specialty Pharmacy	Biosimilar Brand Dispensing Fee				
PBM Specialty Pharmacy	Biosimilar Generic Dispensing Fee				
long term care pharmacy	Brand AWP Discount				
long term care pharmacy	Generic AWP Discount				
long term care pharmacy	Brand Dispensing Fee				
long term care pharmacy	Generic Dispensing Fee				
home infusion pharmacy	Brand AWP Discount				

home infusion	Generic AWP	I			
pharmacy	Discount				
home infusion	Brand				
pharmacy	Dispensing Fee				
home infusion	Generic				
pharmacy	Dispensing Fee				
indian/ tribal health	Brand AWP				
providers	Discount				
indian/ tribal health	Generic AWP				
providers	Discount				
indian/ tribal health	Brand				
providers	Dispensing Fee				
indian/ tribal health	Generic				
providers	Dispensing Fee				
military/ veteran's	Brand AWP				
administration (VA) pharmacies	Discount				
military/ veteran's administration	Generic AWP				
(VA) pharmacies	Discount				
military/ veteran's	Brand				
administration	Dispensing Fee				
(VA) pharmacies	Dispensing I ee				
military/ veteran's	Generic				
administration	Dispensing Fee				
(VA) pharmacies					

3. Provide the name of the formulary that is applicable to your Pricing Guarantees along with a detailed description of the formulary.

Line of Business	Formulary Name	Formulary Description
Functional Area 1 (Commercial)		

4. Complete the following minimum Rebate pricing guarantee table utilizing the following response format: \$0.00

Minimum Rebate	Base	Base	Base	Option	Option	Option	Option
Guarantee Category	Period	Period	Period	Period 1,	Period 1,	Period 2,	Period 2,
Guarantee Category	Year 1	Year 2	Year 3	Year 1	Year 2	Year 1	Year 2

Retail Pharmacy per Brand Claim (up to 45 day supply)				
Retail Pharmacy per Brand Claim (46+ day supply)				
Mail Pharmacy per Brand Claim (All day supply)				
Specialty Drug Brand Claim at any Channel (All day supply)				

5. Complete the following maximum aggregate base fee table utilizing the following response format: \$0.00 for fees.

Note: All PMPM fees must reflect the maximum aggregate base administrative fees, i.e., fees must include all direct and indirect costs, general and administrative overhead, purchasing burden, profit, and state regulatory assessments. No other fees or charges may be added to the contract after award, nor will the Bidder be compensated on any basis other than the Maximum Aggregate PMPM rate.

Administrative Fee Type	Period	Period	Period	Period 1,	Period 1,	Period 2,	Option Period 2, Year 2
Functional Area 1							
(Commercial)- Maximum							
Aggregate Base Administrative							
Fee (PMPM)							

6. Complete the following allowance table utilizing the following response format: \$0.00.

	Base Period Year 1		Period 1,	Period 1,	Option Period 2, Year 1	Option Period 2, Year 2
Annual Allowance (Per Member Per Year)						
Implementation Allowance (One Time Per Member)						

### **5.2 Reverse Auction- Functional Area 2 (EGWP) Financial Tables**

1. Complete the following table by inputting your applicable network under 'Network Name' and details about that Network under 'Network Type'.

Pharmacy Channel	Network Name	Network Type
Retail Pharmacy 0 - 45 day supply		
Retail Pharmacy 46+ day supply		
Mail Order Pharmacy		
PBM Specialty Pharmacy		
long term care pharmacy		
home infusion pharmacy		
indian/ tribal health providers		
military/ veteran's administration (VA) pharmacies		

2. Complete the following network pricing guarantee table utilizing the following response formats:
0.00% for Discounts and \$0.00 for Dispensing Fees.

		Base	Base	Base	Option	Option	Option	Option
Channel	Pricing Type	Period	Period	Period	Period 1,	Period 1,	Period 2,	Period 2,
		Year 1	Year 2	Year 3	Year 1	Year 2	Year 1	Year 2
Retail Pharmacy 0 -	Brand AWP							
45 day supply	Discount							
Retail Pharmacy 0 -	Generic AWP							
45 day supply	Discount							
Retail Pharmacy 0 -	Brand							
45 day supply	Dispensing Fee							
Retail Pharmacy 0 -	Generic							
45 day supply	Dispensing Fee							
Retail Pharmacy	Brand AWP							
46+ day supply	Discount							
Retail Pharmacy	Generic AWP							
46+ day supply	Discount							
Retail Pharmacy	Brand							
46+ day supply	Dispensing Fee							

Retail Pharmacy	Generic				
46+ day supply	Dispensing Fee				
Mail Order	Brand AWP				
Pharmacy	Discount				
Mail Order	Generic AWP				
Pharmacy	Discount				
Mail Order	Brand				
Pharmacy	Dispensing Fee				
Mail Order	Generic				
Pharmacy	Dispensing Fee				
Retail Pharmacy	Brand AWP				
Specialty Drugs	Discount				
Retail Pharmacy	Generic AWP				
Specialty Drugs	Discount				
Retail Pharmacy	New to Market				
Specialty Drugs	Brand AWP				
	Discount				
Retail Pharmacy	New to Market				
Specialty Drugs	Generic AWP Discount				
Retail Pharmacy Specialty Drugs	LDD Brand AWP Discount				
	LDD Generic				
Retail Pharmacy Specialty Drugs	AWP Discount				
Specially Diugs	Biosimilar				
Retail Pharmacy	Brand AWP				
Specialty Drugs	Discount				
	Biosimilar				
Retail Pharmacy	Generic AWP				
Specialty Drugs	Discount				
Retail Pharmacy	Brand				
Specialty Drugs	Dispensing Fee				
Retail Pharmacy	Generic				
Specialty Drugs	Dispensing Fee				
Datail Dhammaar	New to Market				
Retail Pharmacy Specialty Drugs	Brand				
Specially Drugs	Dispensing Fee				

		I	I				
Retail Pharmacy	New to Market						
Specialty Drugs	Generic Dimension Factor						
	Dispensing Fee		4		ļ	ļ	ļl
Retail Pharmacy	LDD Brand						
Specialty Drugs	Dispensing Fee						
Retail Pharmacy	LDD Generic						
Specialty Drugs	Dispensing Fee						
Retail Pharmacy	Biosimilar						
Specialty Drugs	Brand						
	Dispensing Fee						
Retail Dhomes	Biosimilar						
Retail Pharmacy	Generic						
Specialty Drugs	Dispensing Fee						
PBM Specialty	Brand AWP						
Pharmacy	Discount						
PBM Specialty	Generic AWP						
Pharmacy	Discount			 			
DDM Smarin14-	New to Market						
PBM Specialty Pharmacy	Brand AWP						
	Discount						
DBM Spacialty	New to Market						
PBM Specialty Pharmacy	Generic AWP						
	Discount						
PBM Specialty	LDD Brand						
Pharmacy	AWP Discount			 			
PBM Specialty	LDD Generic						
Pharmacy	AWP Discount			 			
	Biosimilar						
PBM Specialty	Brand AWP						
Pharmacy	Discount						
	Biosimilar						
PBM Specialty	Generic AWP						
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PBM Specialty	Brand						
Pharmacy	Dispensing Fee						
PBM Specialty	Generic						
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New to Market							
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	Dispensing Fee LDD Brand Dispensing Fee Dispensing Fee Biosimilar Brand Dispensing Fee Biosimilar Generic Dispensing Fee Brand AWP Discount Brand Dispensing Fee Generic AWP Discount Brand AWP Discount Brand Dispensing Fee Brand AWP Discount Brand Dispensing Fee Brand AWP Discount Brand Dispensing Fee Brand AWP Discount Brand Dispensing Fee Brand AWP Discount Brand Dispensing Fee Brand AWP Discount Brand AWP Brand	BrandImage: select of the select	Brand Dispensing FeeImage: style styl	Brand Dispensing FeeImage: style styl	Brand Dispensing FeeImage: style styl	Brand Dispensing FeeImage: state stat	Brand Dispensing FeeImage: set of the

indian/ tribal health providers	Generic Dispensing Fee				
military/ veteran's administration (VA) pharmacies	Brand AWP Discount				
military/ veteran's administration (VA) pharmacies	Generic AWP Discount				
military/ veteran's administration (VA) pharmacies	Brand Dispensing Fee				
military/ veteran's administration (VA) pharmacies	Generic Dispensing Fee				

3. Provide the name of the formulary that is applicable to your Pricing Guarantees along with a detailed description of the formulary.

Line of Business	Formulary Name	Formulary Description
Functional Area 2 (EGWP)		

4. Complete the following minimum Rebate pricing guarantee table utilizing the following response format: \$0.00

Minimum Rebate Guarantee Category	Base Period Year 1	Base Period Year 2	Base Period Year 3	Option Period 1, Year 1	Option Period 1, Year 2	Option Period 2, Year 1	Option Period 2, Year 2
Retail Pharmacy per Brand Claim (up to 45 day supply)							
Retail Pharmacy per Brand Claim (46+ day supply)							
Mail Pharmacy per Brand Claim (All day supply)							
Specialty Drug Brand Claim at any Channel (All day supply)							

5. Complete the following maximum aggregate base administrative fee table utilizing the following response format: \$0.00 for fees.

Note: All PPPM fees must be reflect the maximum aggregate base administrative fees, i.e., fees must include all direct and indirect costs, general and administrative overhead, purchasing burden, profit, and state regulatory assessments. No other fees or charges may be added to the contract after award, nor will the Bidder be compensated on any basis other than the Maximum Aggregate PPPM rate.

Administrative Fee Type		Period	Period 1,	Period 1,	Option Period 2, Year 2
Functional Area 2 (EGWP)-					
Maximum Aggregate Base					
Administrative Fee (PPPM)					

6. Complete the following allowance table utilizing the following response format: \$0.00.

	Base Period Year 2	Base Period Year 3	Period 1,	•	Option Period 2, Year 1	Option Period 2, Year 2
Annual Allowance (Per Participant Per Year)						
Implementation Allowance (One Time Per Participant)						

### **5.3 Reverse Auction Required Attachments**

Attached are documents for Bidders to review and complete as instructed.

- [Attachment R FA1: Bidder Assumptions]
- [Attachment R FA2: Bidder Assumptions]
- 1. Bidder shall complete a Reverse Auction Financial Bid Transmittal Letter.
- 2. Bidder shall complete the attached FA1: Bidder Assumptions workbook and upload.
- 3. Bidder shall complete the attached FA2: Bidder Assumptions workbook and upload.