

DEPARTMENT OF GENERAL SERVICES OFFICE OF STATE PROCUREMENT ACTION AGENDA June 3, 2020



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11-S-OPT. SERVICES OPTION

Department of Budget and Management, Employee Benefits Division

Contract ID: SLEOLA Medical Plan Administration and Services PPO, EPO, POS

ADPICS No.: F10B0600056

Contract Approved: DBM 5-S, 08/13/2014

CareFirst of Maryland, Inc.; Baltimore, MD

Contract Description: Provide medical plan administration and services through a Preferred Provider Organization PPO, an Exclusive Provider Organization EPO and Point of Services POS for the State Law Enforcement Officers Labor Alliance SLEOLA.

Option Description: Exercise the first of two 2-year renewal options.

Original Contract Term: 08/14/2014 – 12/31/2019 w/two 2-year renewal options

Option Term: 01/01/2021 – 12/31/2022

Original Contract Amount: \$ 80,323,272 *Est.* Total 5 Years, 4 ½ Months

Option Amount: \$ 38,832,801

Total Contract Amount: \$138,572,472

Percent +/- This Item: +48%

Total Percent Change: +73%

Prior Mods/Options: \$19,416,400 Mod. 1, 10/01/2019 – 12/31/2020: DBM Item

10-S-MOD, 0/18/2019

Original Procurement Method: Competitive Sealed Proposals

MBE/VSBE Participation: 4% / 0.05% of Administrative Fees

MBE/VSBE Compliance: 2% / 1%



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11-S-OPT. SERVICES OPTION cont'd

Requesting Agency Remarks: Request for approval to exercise the first of two two-year options to the last modified term of the three SLEOLA contracts EPO, PPO, and POS. Once both renewal option terms are exercised this will align the contract terms end date with the remaining Employee Benefit Division medical benefit contracts.

This renewal option is determined to be in the best interest of the State because it will allow State to facilitate a successful transition between the current contractor and a future contractor, in keeping with BPW Advisory 1995-1 7a 2, by aligning the terms all of the Department's medical benefit contracts to allow for a unified re-procurement effort, which will benefit participation of the vendor community and alleviate the burden of responding to multiple procurements. Conducting a unified re-procurement will also promote administrative efficiencies and the opportunity for more competitive pricing for the State.

Services would remain the same under the renewal option, which would extend the Contract Year Five prices for Contract Years Seven and Eight and of the remaining 2-year renewal option term.

Fund Source: Various

Approp. Code: Various

Resident Business: Yes

BOARD OF PUBLIC WORKS ACTION

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION