

Supplement B
Department of Budget and Management
ACTION AGENDA
January 3, 2018

REVISED



DBM 8B

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4-S. MARYLAND STATE POLICE
Aviation Command
Services Contract

Contract ID: AW139 Helicopter Maintenance and Repair Services Master Contract;
ADPICS # W00B8400005

Contract Description: Master Contract with three contractors to perform scheduled and unscheduled maintenance and repair services on Maryland State Police's fleet of AW139 helicopters.

Awards:

AgustaWestland Philadelphia Corporation Philadelphia, PA	Mecaer Aviation Group Philadelphia, PA	Sterling Helicopter Croydon, PA
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Term: 2/1/2018 – 1/31/2023 (or earlier upon approval)

Amount: \$6,000,000 Est. (5 Years)

Procurement Method: Competitive Sealed Proposals

Proposals: N/A (see Requesting Agency Remarks)

MBE Participation: None (see Requesting Agency Remarks)

Performance Security: N/A

Incumbent: None

Requesting Agency Remarks: A notice of the availability of the Request for Proposals (RFP) was advertised on *eMaryland Marketplace*. Copies of the solicitation notice were sent directly to three prospective vendors, none of which are Maryland firms, and included no MBEs. A copy was also sent to the Governor's Office of Small, Minority, and Women Business Affairs.

Three proposals were received in response to the RFP, all of which were determined to be reasonably susceptible of being selected for award. In the RFP, it was stated that all qualified offerors would receive Master Contract awards in order to maximize on-going competition for future Task Order Requests for Proposals (TORFPs); therefore, award is recommended to all three offerors that submitted proposals.

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This contract will give Maryland State Police Aviation Command (MSPAC) a faster, more streamlined procurement process and quicker turnaround times when servicing its fleet of AW139 helicopters. By reducing the amount of time it takes to determine which Master Contractor will service the aircraft, MSPAC will have fewer flight hours lost due to aircraft being out of service for maintenance.

To initiate the Task Order Process, MSPAC will send each Master Contractor a TORFP detailing the service requirements specific to that aircraft. The Master Contractors will respond with a Task Order Proposal (TOP), which will be evaluated on both technical and financial criteria. All Master Contractors awarded a contract will be invited to compete for each specific TORFP. Because of the on-going competition afforded by shopping each TORFP to all Master Contractors, it is hoped that the Master Contractors will propose to perform specific tasks at less than their maximum financial proposal rates. The Department of Budget and Management conducted this procurement on behalf of MSPAC in order to permit the use of Master Contracting. At the Task Order level, MSPAC will make awards in-house.

The *Award Amount* is estimated for a total five-year period based upon both hourly labor rates and the use of consumable and rotatable parts, which are to be charged to the State at actual cost. The actual amount of work resulting from this award is indeterminate and will depend on the unique needs of each of the ten AW139 aircraft.

No MBE or VSBE participation goals were established for the Master Contracts because there are no minority or veteran-owned businesses that perform these services.

Fund Source: 100% Special (Maryland Emergency Medical Systems Operations Fund)

Appropriation Code: W00A0104

Resident Businesses: No

MD Tax Clearances: 17-3370-0100 (Agusta Westland Philadelphia Corporation)
17-3371-0101 (Mecaer Aviation Group)
17-3369-1000 (Sterling Helicopter)

BOARD OF PUBLIC WORKS ACTION – THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION