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**Q & A #3**  
**TO**  
**REQUEST FOR PROPOSALS (RFP)**

**CONSULTING AND ACTUARIAL SERVICES FOR THE MARYLAND STATE EMPLOYEE AND RETIREE  
HEALTH AND WELFARE BENEFITS PROGRAM**  
**SOLICITATION NUMBER F10B7400031**  
**MAY 23, 2017**

Ladies and Gentlemen:

This Question and Answer #3, question #47, is being issued to clarify certain information contained in the above named RFP. The numerical sequencing begins with question #47 as questions #29 through #46 were answered in Q&A #2, issued on May 19, 2017; and questions #1 through #28 were answered in Q & A #1, issued on May 10, 2017.

In most instances, the Department's response to the submitted questions merely serves to clarify the existing requirements of the RFP. Sometimes, however, in submitting questions potential Offerors may make statements or express interpretations of contract requirements that may be inconsistent with the Department's intent. To the extent that the Department recognizes such an incorrect interpretation, the provided answer will note that the interpretation is erroneous and either state that the question is moot once the correct interpretation is explained or provide the answer based upon the correct interpretation.

No provided answer to a question may in and of itself change any requirement of the RFP. If it is determined that any portion of the RFP should be changed based upon a submitted question, the actual change may only be implemented via a formal amendment to the RFP. In this situation the answer provided will reference the amendment containing the RFP change.

***The REVISED answer to Q#15 (from Q&A #1 issued 5/10/2017), is as follows:***

- 47. Question#15:** Is there a MWBE company participating in the current contract?
- a. If yes, can you provide their name, a brief description of their services and the percentage or dollar amount of their annual fee?

**Answer:** Managed Care Advisors (MCA) and EurekaFacts, LLC are the MBE companies for the current contract. Managed Care Advisors assisted in the development of RFP questionnaires and exhibits, and provided technical expertise as required on health benefits consulting services, including procurements. MCA's fee was 20% of the total consulting fee. EurekaFacts, LLC conducted member surveys of benefit vendors for the State of MD plan offerings. EurekaFacts, LLC fee was 7% of the total consulting fees.