

LARRY HOGAN Governor BOYD K. RUTHERFORD Lieutenant Governor DAVID R. BRINKLEY Secretary MARC L. NICOLE Deputy Secretary

Q & A #3 TO REQUEST FOR PROPOSALS (RFP) GOVERNMENT EFFICIENCY AND MANAGEMENT SOLUTIONS SOLICITATION NUMBER 050B7400006 JANUARY 9, 2017

Ladies and Gentlemen:

This List of Questions and Answers #3, questions #28 through #29, is being issued to clarify certain information contained in the above named RFP. The numerical sequencing begins with question #28 as questions #1 through #19 were answered in Q&A #1, issued on December 30, 2016 and questions #20 through #27 were answered in Q&A #2, issued on January 5, 2017.

In most instances the Department's response to the submitted questions merely serves to clarify the existing requirements of the RFP. Sometimes, however, in submitting questions potential Offerors may make statements or express interpretations of contract requirements that may be inconsistent with the Department's intent. To the extent that the Department recognizes such an incorrect interpretation, the provided answer will note that the interpretation is erroneous and either state that the question is moot once the correct interpretation is explained or provide the answer based upon the correct interpretation.

No provided answer to a question may in and of itself change any requirement of the RFP. If it is determined that any portion of the RFP should be changed based upon a submitted question, the actual change may only be implemented via a formal amendment to the RFP. In this situation the answer provided will reference the amendment containing the RFP change.

28. Question: Would the state consider a large enterprise transformation for a large municipality (~\$3 billion budget) to meet the minimal qualifications?

Answer: No. See Section 2.1.1, as amended by Item 2 in Amendment #3.

Government Efficiency and Management Solutions RFP No. 050B7400006 Questions and Answers #3 Page 2 of 2

29. Question: Would the state consider the qualifications of the team (prime and subs) to meet the minimum qualifications?

Answer: No. Minimum qualifications must be met by the Offeror (i.e. prime contractor).

Should you require clarification of the information provided, please contact me at (410) 260-7374 as soon as possible.

Date Issued: JANUARY 9, 2017

Authorized By: Andrea R. Lockett <Signed> Procurement Officer