Supplement B Department Of Budget And Management ACTION AGENDA December 6, 2017



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4-S-OPT. DEPARTMENT OF BUDGET AND MANAGEMENT

Division of Procurement Policy & Administration Services Contract Renewal Option

Contract ID: Visual Communication Services; ADPICS # (see page 10B)

Contract Approved: DBM Item 1-S (11/6/2013)

Contractors: See page 10B

Contract Description: Contracts for Visual Communication Services for the deaf and hard of hearing for On-Site Interpretation (Service Category I), On-Site Computer Assisted Real-time Transcription (CART) (Category II), Video Remote Interpretation (VRI) (Category III), and Remote CART (Category IV).

Option Description: Exercise the second one-year renewal option.

Original Contract Term: 1/1/2014 - 12/31/2016 (w/2 one-year renewal options)

Option Term: 1/1/2018 - 12/31/2018

Original Contract Amount: \$5,022,412 Est. (3 Years)

Option Amount: \$1,000,000 Est. (see page 10B)

Prior Modifications/Options: \$1,000,000 Est. [Opt #1: 1/1/2017 – 12/31/2017: DBM Item 7-

S-OPT (11/2/2016)]

Revised Total Contract Amount: \$7,022,412 Est.

Original Procurement Method: Competitive Sealed Proposals

MBE Participation: None

Requesting Agency Remarks: Request for approval to exercise the second and final one-year renewal option as contained in the original contract. The Visual Communication Services Contract is comprised of four Service Categories: On-Site Interpretation (Service Category I), On-Site Computer Assisted Real-time Transcription (CART) (Category II), Video Remote Interpretation (VRI) (Category III) and Remote CART (Category IV).

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The primary agencies that require these services are: the Department of Rehabilitation Services-Workforce & Technology Center; Department of Education, Division of Special Education; State of Maryland Telecommunication Access of Maryland; Maryland Disability and Determination Services; and Governor's Office of Deaf and Hard of Hearing.

These contracts are available for use by any State of Maryland agency, including the judicial and legislative branches. All local governments and qualifying not-for-profit organizations in Maryland are also permitted to use the contracts at the same prices and levels of services as for State agencies. In addition, to help achieve lower prices under this procurement, governments in adjoining states to Maryland, including Washington, D.C., may use the contract for the two onsite categories of services (Categories I and II), while any government in the United States may use the contract for the two remote categories of services (Categories III and IV).

Since this is the last renewal option for this contract, the Department will re-solicit for these services during the renewal period. A new contract is expected to be in place prior to the expiration of this contract.

Fund Sources: Various

Appropriation Codes: Various

Resident Businesses: Yes to all except American Sign Language Inc. and Karasch & Assoc.

BOARD OF PUBLIC WORKS ACTION – THIS ITEM WAS:

APPROVED DISAPPROVED DEFERRED WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION

Department of BUDGET AND MANAGEMENT

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		Base Term Amount	Renewal Opt. #1 Amount	Renewal Opt. #2 Amount	Revised Total Contract
Category	Contractors	(3 Years)	(1 Year)	(1 Year)	Amount
I – On-Site ADPICS # 050B8400002	Ad Astra, Inc. Silver Spring, MD American Sign Language Inc. New York, NY Birnbaum Interpreting Services Silver Spring, MD TCS Interpreting Inc.	\$2,996,265	\$900,000	\$900,000	\$3,896,265
II – On-Site CART ADPICS # 050B8400003	Rockville, MD Ad Astra, Inc. Silver Spring, MD American Sign Language Inc. New York, NY Karasch & Assoc. West Chester, PA TCS Interpreting Inc. Rockville, MD	\$1,167,387	\$35,000	\$35,000	\$1,202,387
III – Visual Remote Interpretation ADPICS # 050B8400004	Birnbaum Interpreting Services Silver Spring, MD Purple Communications, Inc. Rockville, MD	\$438,750	\$32,500	\$32,500	\$471,250
IV – Remote CART ADPICS # 050B8400005	Karasch & Assoc. West Chester, PA TCS Interpreting Inc. Rockville, MD	\$420,010	\$32,500	\$32,500	\$452,510
	GRAND TOTAL	\$5,022,412	\$1,000,000	\$1,000,000	\$7,022,412