

Maryland Food Center Authority

MISSION

The Maryland Food Center Authority (MFCA) enhances and provides economic growth opportunities for Maryland's agricultural, seafood, and food related industries.

VISION

An organization that will empower its employees, allowing effective contribution of their knowledge and skills, resulting in high quality services and facilities in furtherance of the mission, in exchange for continued personal growth and fulfillment through continuing education, broad industry involvement, and work diversification.

KEY GOALS, OBJECTIVES, AND PERFORMANCE MEASURES

Goal 1. To maintain safe, sanitary, and efficient facilities.

Obj. 1.1 To maximize the amount of waste that is recycled while minimizing the amount of landfill disposals.

Obj. 1.2 To maintain facilities in quality condition.

Performance Measures	2017 Act.	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Est.	2023 Est.
Total amount of waste generated (tons)	6,474	5,989	4,981	6,875	4,989	5,000	5,000
Percent of waste that did not go into public landfill	0.0%	0.0%	0.0%	0.0%	0.0%	20.0%	20.0%
Number of significant capital improvement projects	1	2	3	1	0	1	0
Percent of projects completed in one year or less	0.0%	100.0%	100.0%	100.0%	0.0%	100.0%	0.0%

Goal 2. To maintain open communication with customers.

Obj. 2.1 To respond to customers' issues in a timely manner.

Obj. 2.2 Conduct a survey to determine satisfaction with facilities and support services.

Performance Measures	2017 Act.	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Est.	2023 Est.
Total number of Priority 1 maintenance requests received	15	19	13	9	7	10	10
Percent of requests resolved within 14 days	100.0%	78.9%	84.6%	100.0%	100.0%	100.0%	100.0%
Total number of surveys received from tenants	30	23	20	15	18	18	18
Percent of unsatisfactory responses	3.3%	4.3%	5.0%	0.0%	0.0%	0.0%	0.0%

Maryland Food Center Authority

Summary of Maryland Food Center Authority

	2021 Actual	2022 Appropriation	2023 Allowance
Number of Authorized Positions	25.00	25.00	23.00
Number of Contractual Positions	1.60	1.60	1.60
Salaries, Wages and Fringe Benefits	2,329,911	2,318,791	2,567,580
Technical and Special Fees	63,477	86,714	91,097
Operating Expenses	1,212,152	1,545,207	1,559,008
Non-Budgeted Fund Expenditure	3,605,540	3,950,712	4,217,685
Total Expenditure	3,605,540	3,950,712	4,217,685

Maryland Food Center Authority

D30N00.41 Administration

Program Description

The Maryland Food Center Authority (MFCA) is a non-budgeted enterprise agency that is involved in numerous aspects of the agricultural and food related industries. Primary experience and expertise is in the development of high-quality, lower cost facilities and support services for the agricultural and food related businesses seeking the most up-to-date and technologically advanced working environment.

Appropriation Statement	2021 Actual	2022 Appropriation	2023 Allowance
Number of Authorized Positions	7.00	7.15	7.15
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01 Salaries, Wages and Fringe Benefits	1,117,454	951,813	1,142,966
02 Technical and Special Fees	22,689	40,000	40,000
03 Communications	16,344	21,000	23,000
04 Travel	2,155	56,500	59,500
06 Fuel and Utilities	31,740	36,000	37,000
07 Motor Vehicle Operation and Maintenance	12,404	17,972	19,300
08 Contractual Services	219,284	169,150	140,150
09 Supplies and Materials	9,711	14,900	17,300
10 Equipment - Replacement	1,830	5,500	5,500
11 Equipment - Additional	1,442	2,450	3,700
13 Fixed Charges	357,416	419,256	404,012
Total Operating Expenses	<u>652,326</u>	<u>742,728</u>	<u>709,462</u>
Total Expenditure	<u>1,792,469</u>	<u>1,734,541</u>	<u>1,892,428</u>
Non-Budgeted Fund Expenditure	<u>1,792,469</u>	<u>1,734,541</u>	<u>1,892,428</u>
Total Expenditure	<u>1,792,469</u>	<u>1,734,541</u>	<u>1,892,428</u>
Non-Budgeted Fund Expenditure			
D30701 Interest Income	27,218	20,000	50,000
D30702 Rental Income	1,644,543	1,539,041	1,789,928
D30706 Miscellaneous Income/Loss	120,708	175,500	52,500
Total	<u>1,792,469</u>	<u>1,734,541</u>	<u>1,892,428</u>

Maryland Food Center Authority

D30N00.42 Maryland Wholesale Produce Market

Program Description

The Maryland Wholesale Produce Market opened in 1976 and operates as an integral component of the Maryland Food Center Complex. The Produce Market consists of two buildings with approximately 330,000 square feet of space. The 101 individual units in the buildings continue to be leased by privately owned firms engaged in the wholesale distribution of fresh produce. Many of the companies are second and third generations of the same family-owned business. The produce dealers own and operate highly specialized companies and lease their offices, storage and dock facilities from the Maryland Food Center Authority (MFCA). Receiving/shipping terminals, handling, storage, refrigeration, and processing functions for produce are centralized in a single location. These units have had to broaden their business; several companies include value added services that necessitated changes in their facility design.

Appropriation Statement		2021 Actual	2022 Appropriation	2023 Allowance
	Number of Authorized Positions	10.00	10.05	10.15
	Number of Contractual Positions	0.80	0.80	0.80
01	Salaries, Wages and Fringe Benefits	815,579	922,320	949,362
02	Technical and Special Fees	20,863	23,450	27,833
03	Communications	12,004	17,025	18,125
04	Travel	390	7,800	7,800
06	Fuel and Utilities	57,533	53,500	77,000
07	Motor Vehicle Operation and Maintenance	114,337	133,065	141,284
08	Contractual Services	139,921	230,050	251,050
09	Supplies and Materials	18,174	31,250	35,300
10	Equipment - Replacement	2,677	8,100	9,100
11	Equipment - Additional	856	14,000	14,000
13	Fixed Charges	15,008	14,904	13,844
	Total Operating Expenses	360,900	509,694	567,503
	Total Expenditure	1,197,342	1,455,464	1,544,698
	Non-Budgeted Fund Expenditure	1,197,342	1,455,464	1,544,698
	Total Expenditure	1,197,342	1,455,464	1,544,698
Non-Budgeted Fund Expenditure				
D30702	Rental Income	817,620	1,014,508	1,136,677
D30704	Entrance Fees	379,722	440,956	408,021
	Total	1,197,342	1,455,464	1,544,698

Maryland Food Center Authority

D30N00.47 Maryland Market Center

Program Description

The Maryland Food Center Authority commenced a comprehensive redevelopment project to divide the Maryland Wholesale Seafood Market into two distinct sections – the seafood section and the non-seafood section. The consolidation of existing seafood companies to one section of the market allowed food companies other than seafood to occupy the non-seafood section of the market. The building was rebranded the Maryland Market Center to better describe the tenant mix following the consolidation of the existing seafood companies. The Maryland Market Center operates in a similar method to the Maryland Wholesale Produce Market, consolidating all of the specialized storage, refrigeration, shipping/receiving, and processing functions into one main facility expressly designed for the food industry. The 36 individual units in the building are intended to be leased by privately owned firms engaged in the wholesale distribution of fresh, frozen, and dry food products.

Appropriation Statement	2021 Actual	2022 Appropriation	2023 Allowance
Number of Authorized Positions	8.00	7.80	5.70
Number of Contractual Positions	0.80	0.80	0.80
01 Salaries, Wages and Fringe Benefits	396,878	444,658	475,252
02 Technical and Special Fees	19,925	23,264	23,264
03 Communications	9,111	11,010	12,010
04 Travel	130	2,250	2,250
06 Fuel and Utilities	15,928	29,000	22,000
07 Motor Vehicle Operation and Maintenance	75,733	89,685	80,103
08 Contractual Services	80,638	121,850	126,350
09 Supplies and Materials	10,593	21,350	22,250
10 Equipment - Replacement	1,283	7,650	7,650
11 Equipment - Additional	420	4,650	4,650
13 Fixed Charges	5,090	5,340	4,780
Total Operating Expenses	198,926	292,785	282,043
Total Expenditure	615,729	760,707	780,559
Non-Budgeted Fund Expenditure	615,729	760,707	780,559
Total Expenditure	615,729	760,707	780,559
Non-Budgeted Fund Expenditure			
D30702 Rental Income	483,597	651,663	638,580
D30704 Entrance Fees	132,132	109,044	141,979
Total	615,729	760,707	780,559

3 Year Position Summary

Classification Title	FY 2021 Positions	FY 2021 Expenditures	FY 2022 Positions	FY 2022 Appropriation	FY 2023 Positions	FY 2023 Allowance
D30 - Maryland Food Center Authority						
D30N0041 - Administration						
Administration	7.00	769,653	7.15	794,368	7.15	812,131
Total D30N0041	7.00	769,653	7.15	794,368	7.15	812,131
D30N0042 - Maryland Wholesale Produce Market						
Produce	10.00	386,540	10.05	450,940	10.15	468,452
Total D30N0042	10.00	386,540	10.05	450,940	10.15	468,452
D30N0047 - Maryland Market Center						
Market Center	8.00	233,745	7.80	329,142	5.70	229,998
Total D30N0047	8.00	233,745	7.80	329,142	5.70	229,998
Total D30 Maryland Food Center Authority	25.00	1,389,938	25.00	1,574,450	23.00	1,510,581