The mission of the Maryland Lottery and Gaming Control Agency (MLGCA) is to provide revenue through the sale of entertaining lottery and gaming products to support programs and services benefiting the citizens of Maryland. We administer and promote the sale of lottery and gaming products in a secure and responsible manner. This is achieved in partnership with a network of licensed lottery retailers and casino and sports betting operators.

## VISION

We envision ourselves as an innovative, adaptive, and responsible business that will continue to provide a reliable source of revenue for State government operations well into the future. We will utilize the latest technological tools and resources to provide a range of entertaining products and access opportunities that appeal to a broad player base.

## KEY GOALS, OBJECTIVES, AND PERFORMANCE MEASURES

Goal 1. Support State government operations and good causes by maximizing traditional lottery sales and revenues (profits).
Obj. 1.1 Maximize lottery revenues (profits) through sales growth in all game categories.
Obj. 1.2 Maximize lottery revenues (profits) through effective marketing and advertising spending.
Obj. 1.3 Ensure MLGCA operations are efficient, cost-effective, and adequate to grow lottery sales.

| Performance Measures | 2017 Act. | 2018 Act. | 2019 Act. | 2020 Act. | 2021 Act. | 2022 Est. | 2023 Est. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Scratch-off games sales (in thousands) | $\$ 676,753$ | $\$ 750,889$ | $\$ 812,426$ | $\$ 852,739$ | $\$ 993,407$ | $\$ 1,000,684$ | $\$ 1,011,119$ |
| Monitor games sales (in thousands) | $\$ 483,643$ | $\$ 483,994$ | $\$ 498,058$ | $\$ 489,483$ | $\$ 572,194$ | $\$ 603,606$ | $\$ 614,586$ |
| Terminal-based games sales (in thousands) | $\$ 771,149$ | $\$ 807,911$ | $\$ 886,423$ | $\$ 847,546$ | $\$ 1,048,707$ | $\$ 1,038,359$ | $\$ 1,021,244$ |
| Total sales (in thousands) | $\$ 1,931,545$ | $\$ 2,042,794$ | $\$ 2,196,907$ | $\$ 2,189,768$ | $\$ 2,614,308$ | $\$ 2,642,649$ | $\$ 2,646,949$ |
| Ratio of administrative costs to sales | $3.5 \%$ | $3.4 \%$ | $3.5 \%$ | $3.6 \%$ | $3.5 \%$ | $3.5 \%$ | $3.5 \%$ |

Goal 2. Ensure the long-term sustainability of the Maryland Lottery.
Obj. 2.1 Maintain a fresh and relevant portfolio of lottery games to increase lottery playership.

| Performance Measures | 2017 Act. | 2018 Act. | 2019 Act. | 2020 Act. | 2021 Act. | 2022 Est. | 2023 Est. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Player Satisfaction Index | $71.3 \%$ | $71.5 \%$ | $70.4 \%$ | $69.8 \%$ | $69.4 \%$ | $69.9 \%$ | $70.4 \%$ |
| Retailer Satisfaction Index | $86.2 \%$ | $83.8 \%$ | $87.7 \%$ | $83.3 \%$ | $83.1 \%$ | $83.5 \%$ | $83.6 \%$ |
| Percent of surveyed adults who are aware of the Maryland <br> Lottery <br> Percent of surveyed adults who rate their overall opinion of the | $82.0 \%$ | $81.0 \%$ | $84.0 \%$ | $81.0 \%$ | $74.0 \%$ | $81.0 \%$ | $83.0 \%$ |
| Maryland Lottery as a four or five out of five <br> Percent of adult Marylanders who indicated they have purchased <br> any Lottery game in the past twelve months | $57.0 \%$ | $57.0 \%$ | $59.0 \%$ | $58.0 \%$ | $63.0 \%$ | $63.0 \%$ | $64.0 \%$ |

## Maryland Lottery and Gaming Control Agency

Obj. 2.2 Support Maryland businesses and the lottery retail network.

| Performance Measures | 2017 Act. | 2018 Act. | 2019 Act. | 2020 Act. | 2021 Act. | 2022 Est. | 2023 Est. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of lottery retailers | 4,440 | 4,446 | 4,385 | 4,349 | 4,379 | 4,429 | 4,479 |
| Population/retailer ratio | 1,355 | 1,350 | 1,368 | 1,383 | 1,380 | 1,365 | 1,350 |
| Total commissions paid | $\$ 145,883$ | $\$ 153,725$ | $\$ 165,508$ | $\$ 163,733$ | $\$ 197,223$ | $\$ 191,419$ | $\$ 183,952$ |

Goal 3. Support State government and good causes by maximizing casino profit contributions.
Obj. 3.1 Assist casinos in maximizing profit contributions.
Obj. 3.2 Ensure the integrity of gaming through effective and efficient regulatory oversight, while encouraging a strong and viable employment base.

| Performance Measures | 2017 Act. | 2018 Act. | 2019 Act. | 2020 Act. | 2021 Act. | 2022 Est. | 2023 Est. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total casino gaming revenue (in thousands) | $\$ 1,420,942$ | $\$ 1,678,966$ | $\$ 1,760,409$ | $\$ 1,279,974$ | $\$ 1,745,722$ | $\$ 1,906,966$ | $\$ 1,945,219$ |
| Total casino contributions to good causes (in thousands) | $\$ 592,239$ | $\$ 671,651$ | $\$ 712,204$ | $\$ 520,840$ | $\$ 719,390$ | $\$ 796,039$ | $\$ 810,044$ |
| Total licensed casino employees | 8,807 | 9,144 | 9,122 | 8,952 | 9,000 | 9,000 | 9,000 |
| Total licenses issued | 4,887 | 5,281 | 4,658 | 4,411 | 4,600 | 4,600 | 4,600 |
| Number of casino audits and reviews | 103 | 135 | 108 | 48 | 78 | 84 | 84 |
| Number of bingo hall audits and reviews | 27 | 65 | 65 | 52 | 13 | 65 | 65 |
| Number of casino regulatory and statutory findings | 109 | 126 | 71 | 70 | 51 | 60 | 60 |
| Number of bingo hall regulatory and statutory findings | 9 | 1 | 0 | 0 | 0 | 0 | 0 |

Goal 4. Support State government and good causes by maximizing sports betting profit contributions.
Obj. 4.1 Assist sports betting operators in maximizing profit contributions.
Obj. 4.2 Ensure the integrity of sports betting through effective and efficient regulatory oversight, while encouraging a strong and viable employment base.

| Performance Measures | 2017 Act. | 2018 Act. | 2019 Act. | 2020 Act. | 2021 Act. | 2022 Est. | 2023 Est. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total sports betting gaming revenue (in thousands) | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\$ 43,700$ | $\$ 120,030$ |
| Total sports betting contributions to good causes (in thousands) | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\$ 15,682$ | $\$ 25,910$ |
| Total licensed sports betting employees | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | 300 | 1,256 |
| Total licenses issued | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | 320 | 1,355 |
| Number of sports betting audits and reviews | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | 10 | 10 |
| Number of sports betting regulatory and statutory findings | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | 0 | 0 |

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Goal 5. Support State government and good causes by maximizing fantasy gaming competition profit contributions.
Obj. 5.1 Assist fantasy gaming competition operators in maximizing profit contributions.

| Performance Measures | 2017 Act. | 2018 Act. | 2019 Act. | 2020 Act. | 2021 Act. | 2022 Est. | 2023 Est. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total fantasy gaming competition betting revenue (in thousands) | N/A | N/A | N/A | N/A | N/A | TBD | TBD |
| Total fantasy gaming competition betting contributions to good causes (in thousands) | N/A | N/A | N/A | N/A | N/A | TBD | TBD |
| Total licensed fantasy gaming competition employees | N/A | N/A | N/A | N/A | N/A | TBD | TBD |
| Total registered operators | N/A | N/A | N/A | N/A | 16 | 18 | 18 |

## Maryland Lottery and Gaming Control Agency

Summary of Maryland Lottery and Gaming Control Agency

|  | $2021$ <br> Actual | $2022$ <br> Appropriation | $2023$ <br> Allowance |
| :---: | :---: | :---: | :---: |
| Number of Authorized Positions | 324.10 | 324.10 | 364.10 |
| Number of Contractual Positions | 10.75 | 10.75 | 16.75 |
| Salaries, Wages and Fringe Benefits | 27,299,605 | 28,583,272 | 32,155,035 |
| Technical and Special Fees | 382,500 | 556,219 | 1,012,620 |
| Operating Expenses | 81,085,209 | 75,234,109 | 82,723,128 |
| Net General Fund Expenditure | 4,943,387 | 6,401,656 | 10,721,556 |
| Special Fund Expenditure | 103,823,927 | 97,971,944 | 105,169,227 |
| Total Expenditure | 108,767,314 | 104,373,600 | 115,890,783 |

## E75D00.01 Administration and Operations

## Program Description

The Administration and Operations program of the Maryland State Lottery and Gaming Control Agency encompasses all of the expenses incurred in the operation of Lottery gaming in Maryland. This program's expenses do not include the cost of prizes, commissions, cashing fees, or agent incentives.

| Appropriation Statement | $\begin{array}{r} 2021 \\ \text { Actual } \end{array}$ | Appropriation | $\begin{array}{r} 2023 \\ \text { Allowance } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Number of Authorized Positions | 163.10 | 163.10 | 163.10 |
| Number of Contractual Positions | 7.75 | 7.75 | 7.75 |
| 01 Salaries, Wages and Fringe Benefits | 15,478,249 | 15,641,266 | 15,920,535 |
| 02 Technical and Special Fees | 311,190 | 412,103 | 425,614 |
| 03 Communications | 161,521 | 287,665 | 179,365 |
| 04 Travel | 1,997 | 79,000 | 79,000 |
| 06 Fuel and Utilities | 91,220 | 186,571 | 186,571 |
| 07 Motor Vehicle Operation and Maintenance | 196,055 | 370,761 | 392,378 |
| 08 Contractual Services | 74,566,346 | 67,110,335 | 73,384,717 |
| 09 Supplies and Materials | 107,811 | 141,000 | 142,500 |
| 10 Equipment - Replacement | 40,879 | 131,500 | 140,000 |
| 11 Equipment - Additional | 113,237 | 272,000 | 217,000 |
| 13 Fixed Charges | 1,285,206 | 1,336,197 | 1,391,806 |
| Total Operating Expenses | 76,564,272 | 69,915,029 | 76,113,337 |
| Total Expenditure | 92,353,711 | 85,968,398 | 92,459,486 |
| Special Fund Expenditure | 92,353,711 | 85,968,398 | 92,459,486 |
| Total Expenditure | 92,353,711 | 85,968,398 | 92,459,486 |
| Special Fund Expenditure |  |  |  |
| E75301 Lottery Ticket Sales | 89,241,477 | 82,047,698 | 87,539,052 |
| E75305 Instant Ticket Lottery Machine Sales | 3,112,234 | 3,920,700 | 4,920,434 |
| Total | 92,353,711 | 85,968,398 | 92,459,486 |

## E75D00.02 Video Lottery Terminal and Gaming Operations

## Program Description

The State Lottery and Gaming Control Commission is responsible for regulating the operations of the VLTs and table games, including the licensing of operators and the operation of a Central System. The Commission also regulates electronic bingo, pull tab machines at certain veterans' organizations, and illegal gaming devices.

| Appropriation Statement | $\begin{array}{r} 2021 \\ \text { Actual } \end{array}$ | $\begin{array}{r} 2022 \\ \text { Appropriation } \end{array}$ | $2023$ <br> Allowance |
| :---: | :---: | :---: | :---: |
| Number of Authorized Positions | 161.00 | 161.00 | 161.00 |
| Number of Contractual Positions | 3.00 | 3.00 | 3.00 |
| 01 Salaries, Wages and Fringe Benefits | 11,821,356 | 12,942,006 | 13,310,073 |
| 02 Technical and Special Fees | 71,310 | 144,116 | 132,530 |
| 03 Communications | 45,424 | 60,060 | 60,060 |
| 04 Travel | 2,246 | 19,257 | 33,757 |
| 07 Motor Vehicle Operation and Maintenance | 1,991 | 4,725 | 5,509 |
| 08 Contractual Services | 4,067,595 | 4,755,319 | 4,599,615 |
| 09 Supplies and Materials | 8,907 | 66,138 | 60,000 |
| 10 Equipment - Replacement | 61,297 | 41,000 | 60,000 |
| 11 Equipment - Additional | 7,020 | 0 | 40,000 |
| 13 Fixed Charges | 326,457 | 362,581 | 348,934 |
| 14 Land and Structures | 0 | 10,000 | 0 |
| Total Operating Expenses | 4,520,937 | 5,319,080 | 5,207,875 |
| Total Expenditure | 16,413,603 | 18,405,202 | 18,650,478 |
| Net General Fund Expenditure | 4,943,387 | 6,401,656 | 5,940,737 |
| Special Fund Expenditure | 11,470,216 | 12,003,546 | 12,709,741 |
| Total Expenditure | 16,413,603 | 18,405,202 | 18,650,478 |
| Special Fund Expenditure |  |  |  |
| SWF321 Video Lottery Terminal Proceeds | 11,470,216 | 12,003,546 | 12,709,741 |
| Total | 11,470,216 | 12,003,546 | 12,709,741 |

## Maryland Lottery and Gaming Control Agency

## E75D00.03 Sports Wagering and Fantasy Gaming

## Program Description

The goal of this program is to provide revenue through the regulation of sports wagering and fantasy gaming competitions to support programs and services benefiting the citizens of Maryland.

## Summary of Sports Wagering Per <br> Board of Revenue Estimates (\$ Thousands)

## Sports Wagering Application Fee Revenue

| Class A License Applications | N/A | N/A | 13,000 | 3,000 |
| :---: | :---: | :---: | :---: | :---: |
| Class B License Applications | N/A | N/A | 1,000 | 800 |
| Mobile License Applications | N/A | N/A | - | 5,500 |
| Total Application Fee Revenue | N/A | N/A | 14,000 | 9,300 |
| Application Revenue Distribution |  |  |  |  |
| Blueprint for Maryland's Future Fund | N/A | N/A | 11,227 | 9,150 |
| SMWOB Sports Wagering Assistance Fund | N/A | N/A | 650 | 150 |
| Agency Operations | N/A | N/A | 2,123 | - |
| Sports Wagering Proceeds | N/A | N/A | 29,700 | 110,730 |
| Distribution of Sports Wagering Proceeds |  |  |  |  |
| Blueprint for Maryland's Future Fund | N/A | N/A | 4,455 | 16,610 |
| Sports Wagering Operators | N/A | N/A | 25,245 | 94,120 |

$\left.\begin{array}{llrl}\text { Appropriation Statement } & \begin{array}{r}\mathbf{2 0 2 1} \\ \text { Actual }\end{array} & \begin{array}{c}\mathbf{2 0 2 2} \\ \text { Appropriation }\end{array} \\ \text { Number of Authorized Positions } \\ \text { Number of Contractual Positions } \\ \text { Allowance }\end{array}\right)$

|  | FY 2020 <br> Actual | FY 2021 <br> Actual | FY 2022 <br> Estimated | FY 2023 <br> Estimated |
| :---: | :---: | :---: | :---: | :---: |
| Traditional Lottery Summary |  |  |  |  |
| Pick 3 | 252 | 291 | 280 | 281 |
| Pick 4 | 334 | 396 | 388 | 388 |
| Lotto/Multimatch | 29 | 34 | 31 | 31 |
| Instant Game | 853 | 993 | 1,001 | 1,011 |
| Keno/Race Trax | 489 | 572 | 604 | 615 |
| 5 Card Cash | 6.0 | 5.8 | 5.6 | 5.6 |
| Match 5 | 19 | 21 | 20 | 20 |
| Jackpot Games | 170 | 222 | 217 | 200 |
| Instant Ticket Lottery Machines | 10 | 14 | 16 | 16 |
| Fast Play | 31 | 67 | 80 | 79 |
| Total Lottery Sales | 2,192 | 2,614 | 2,643 | 2,647 |
| Less: |  |  |  |  |
| Agent Earnings | 164 | 197 | 198 | 199 |
| Operating Budget | 78 | 92 | 86 | 92 |
| Prizes | 1,362 | 1,658 | 1,672 | 1,654 |
| Net Lottery Revenue | 589 | 667 | 686 | 701 |
| Less: |  |  |  |  |
| Stadium Authority Revenue | 20 | 15 | 15 | 15 |
| Veterans' Organizations Revenue | 0.2 | 0.2 | 0.2 | 0.2 |
| Baltimore City School Construction Revenue | 20 | 20 | 20 | 20 |
| Michael Erin Busch Fund | - | 0.3 | 1.0 | 1.0 |
| Maryland Humanities Council | - | - | 0.2 | 0.2 |
| Miscellaneous Adjustments | - | - | 1.0 | 0.6 |
| Total General Fund Revenue | 549 | 632 | 649 | 665 |
| Video Lottery Summary |  |  |  |  |
| Total Revenue Generated by Video Lottery | 829 | 1,160 | 1,298 | 1,318 |
| Revenue Distribution: |  |  |  |  |
| Education Trust Fund | 329 | 444 | 496 | 504 |
| Casino Operators | 390 | 546 | 611 | 620 |
| Local Impact Grants | 45 | 63 | 70 | 71 |
| Small/Minority/Women-Owned Business Account | 0 | 17 | 19 | 19 |
| Racing Purse Dedication | 49 | 68 | 76 | 77 |
| Racetrack Renewal | 8 | 11 | 12 | 13 |
| VLT Operations | 8 | 12 | 13 | 13 |
| General Fund | - | - | - | - |
| Table Games Summary |  |  |  |  |
| Total Revenue Generated by Table Games | 451 | 585 | 608 | 627 |
| Revenue Distribution: |  |  |  |  |
| Education Trust Fund | 68 | 88 | 91 | 94 |
| Casino Operators | 361 | 468 | 487 | 502 |
| Local Impact Grants | 23 | 29 | 30 | 31 |

3 Year Position Summary

| Classification Title | FY 2021 <br> Positions | FY 2021 Expenditures | FY 2022 <br> Positions | FY 2022 <br> Appropriation | FY 2023 <br> Positions | FY 2023 <br> Allowance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| E75-Maryland Lottery and Gaming Control Agency |  |  |  |  |  |  |
| E75D0001 - Administration and Operations |  |  |  |  |  |  |
| Accountant Advanced | 1.00 | 153,853 | 1.00 | 66,155 | 1.00 | 66,155 |
| Accountant Lead | 1.00 | 67,500 | 1.00 | 72,760 | 1.00 | 72,760 |
| Accountant Manager II | 1.00 | 89,283 | 1.00 | 96,184 | 1.00 | 96,184 |
| Accountant Manager III | 1.00 | 89,986 | 1.00 | 96,944 | 1.00 | 96,944 |
| Admin Aide | 3.00 | 103,790 | 2.00 | 104,576 | 2.00 | 104,576 |
| Admin Officer I | 2.00 | 87,476 | 2.00 | 87,102 | 2.00 | 93,468 |
| Admin Officer II | 5.00 | 192,380 | 6.00 | 278,897 | 5.00 | 236,603 |
| Admin Officer III | 5.00 | 286,013 | 5.00 | 288,880 | 5.00 | 288,880 |
| Admin Prog Mgr I | 1.00 | 90,262 | 1.00 | 91,167 | 1.00 | 91,167 |
| Admin Spec II | 6.00 | 289,638 | 8.00 | 341,962 | 9.00 | 354,019 |
| Admin Spec III | 4.00 | 140,852 | 3.00 | 136,211 | 3.00 | 123,739 |
| Administrator I | 4.00 | 200,013 | 3.00 | 202,018 | 3.00 | 183,004 |
| Administrator II | 7.00 | 386,861 | 9.00 | 566,322 | 9.00 | 547,254 |
| Administrator III | 7.00 | 449,225 | 7.00 | 486,223 | 7.00 | 477,488 |
| Administrator V | 3.00 | 237,572 | 3.00 | 239,954 | 3.00 | 239,954 |
| Agency Buyer II | 1.00 | 50,844 | 1.00 | 54,686 | 1.00 | 54,686 |
| Agency Procurement Spec Supv | 1.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| Asst Attorney General VI | 1.60 | 178,765 | 1.60 | 180,557 | 1.60 | 180,557 |
| Asst Attorney General VII | 1.00 | 119,251 | 1.00 | 120,447 | 1.00 | 120,447 |
| Computer Network Spec II | 3.00 | 200,595 | 3.00 | 202,606 | 3.00 | 202,606 |
| Computer Operator II | 3.00 | 123,755 | 3.00 | 124,996 | 3.00 | 124,996 |
| Computer Operator Lead | 1.00 | 58,241 | 1.00 | 58,825 | 1.00 | 58,825 |
| Database Specialist II | 1.00 | 74,013 | 1.00 | 74,755 | 1.00 | 74,755 |
| Designated Admin Mgr I | 1.00 | 90,262 | 1.00 | 91,167 | 1.00 | 91,167 |
| Designated Admin Mgr Senior I | 1.00 | 116,997 | 1.00 | 118,170 | 1.00 | 118,170 |
| Designated Admin Mgr Senior II | 1.00 | 122,519 | 1.00 | 123,748 | 1.00 | 123,748 |
| Dir State Lottery | 1.00 | 191,673 | 1.00 | 193,595 | 1.00 | 193,595 |
| Div Dir Ofc Atty General | 1.00 | 49,078 | 1.00 | 91,195 | 1.00 | 141,052 |
| Exec VII | 1.00 | 139,177 | 1.00 | 140,576 | 1.00 | 140,576 |
| Exec VIII | 1.00 | 0 | 1.00 | 155,164 | 1.00 | 155,164 |
| Fiscal Accounts Clerk II | 3.50 | 111,810 | 3.50 | 128,173 | 4.50 | 160,993 |
| Fiscal Accounts Clerk Manager | 1.00 | 54,403 | 1.00 | 58,122 | 1.00 | 58,122 |
| Fiscal Accounts Clerk Supervisor | 1.00 | 0 | 1.00 | 39,768 | 0.00 | 0 |
| Fiscal Accounts Clerk, Lead | 0.00 | 0 | 0.00 | 0 | 1.00 | 41,612 |
| Fiscal Accounts Technician II | 1.00 | 53,199 | 1.00 | 57,270 | 1.00 | 57,270 |
| Fiscal Accounts Technician Supv | 3.00 | 112,231 | 3.00 | 163,218 | 2.00 | 120,924 |
| Fiscal Services Admin VI | 1.00 | 119,251 | 1.00 | 128,568 | 1.00 | 128,568 |
| HR Administrator III | 1.00 | 39,923 | 1.00 | 61,725 | 1.00 | 90,178 |
| HR Officer I | 1.00 | 71,703 | 1.00 | 70,257 | 1.00 | 70,257 |
| Internal Auditor Prog Super | 1.00 | 76,043 | 1.00 | 81,993 | 1.00 | 81,993 |
| IT Asst Director III | 1.00 | 103,544 | 1.00 | 104,582 | 1.00 | 104,582 |
| IT Programmer Analyst II | 2.00 | 68,035 | 1.00 | 68,717 | 1.00 | 68,717 |
| IT Programmer Analyst Supervisor | 1.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| IT Staff Specialist | 1.00 | 61,874 | 1.00 | 62,495 | 1.00 | 62,495 |
| IT Systems Technical Spec | 1.00 | 147,801 | 1.00 | 75,354 | 1.00 | 75,354 |
| Lottery Regional Manager | 4.00 | 264,495 | 4.00 | 290,189 | 4.00 | 285,637 |
| Lottery Representative I | 1.00 | 5,718 | 1.00 | 50,688 | 3.00 | 151,143 |
| Lottery Representative II | 35.00 | 1,775,704 | 35.00 | 1,792,042 | 33.00 | 1,697,041 |

3 Year Position Summary

| Classification Title | FY 2021 <br> Positions | FY 2021 <br> Expenditures | FY 2022 <br> Positions | FY 2022 <br> Appropriation | FY 2023 <br> Positions | FY 2023 <br> Allowance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lottery Representative III | 6.00 | 369,662 | 6.00 | 396,608 | 6.00 | 354,976 |
| OBS-Executive Associate III | 1.00 | 73,423 | 1.00 | 74,159 | 1.00 | 74,159 |
| Office Secy I | 1.00 | 33,123 | 1.00 | 33,454 | 1.00 | 33,454 |
| Office Secy II | 1.00 | 37,103 | 1.00 | 37,475 | 1.00 | 37,475 |
| Prgm Mgr I | 5.00 | 360,295 | 5.00 | 363,907 | 5.00 | 362,366 |
| Prgm Mgr II | 6.00 | 497,253 | 6.00 | 502,239 | 6.00 | 502,239 |
| Prgm Mgr III | 2.00 | 186,516 | 2.00 | 188,386 | 2.00 | 188,386 |
| Prgm Mgr Senior I | 1.00 | 119,251 | 1.00 | 120,447 | 1.00 | 120,447 |
| Prgm Mgr Senior II | 1.00 | 0 | 1.00 | 80,074 | 1.00 | 80,074 |
| Prgm Mgr Senior III | 2.00 | 219,533 | 2.00 | 221,735 | 2.00 | 221,735 |
| Prgm Mgr Senior IV | 1.00 | 142,359 | 1.00 | 143,787 | 1.00 | 143,787 |
| Pub Affairs Officer I | 1.00 | 87,280 | 2.00 | 85,424 | 2.00 | 85,424 |
| Pub Affairs Officer II | 4.00 | 242,196 | 4.00 | 244,623 | 4.00 | 244,623 |
| Services Specialist | 1.00 | 30,607 | 1.00 | 31,286 | 1.00 | 31,286 |
| Total E75D0001 | 163.10 | 9,844,209 | 163.10 | 10,642,607 | 163.10 | 10,587,856 |
| E75D0002 - Video Lottery Terminal and Gaming Operations |  |  |  |  |  |  |
| Accountant Advanced | 2.00 | 0 | 2.00 | 119,688 | 2.00 | 134,872 |
| Accountant Lead Specialized | 1.00 | 63,055 | 1.00 | 67,958 | 1.00 | 67,958 |
| Accountant Supervisor II | 1.00 | 0 | 1.00 | 57,862 | 1.00 | 57,862 |
| Admin Officer I | 2.00 | 21,924 | 1.00 | 58,303 | 1.00 | 39,768 |
| Admin Officer II | 3.00 | 145,075 | 3.00 | 146,529 | 3.00 | 139,980 |
| Admin Spec II | 0.00 | 0 | 1.00 | 35,207 | 1.00 | 35,207 |
| Administrator II | 32.00 | 1,751,559 | 32.00 | 1,823,283 | 32.00 | 1,852,082 |
| Administrator III | 6.00 | 381,367 | 6.00 | 385,192 | 6.00 | 385,192 |
| Administrator IV | 6.00 | 412,801 | 6.00 | 416,940 | 6.00 | 416,940 |
| Administrator V | 1.00 | 68,411 | 1.00 | 69,097 | 1.00 | 69,097 |
| Administrator VI | 1.00 | 89,986 | 1.00 | 90,888 | 1.00 | 90,888 |
| Asst Attorney General VI | 1.00 | 94,188 | 1.00 | 95,132 | 1.00 | 95,132 |
| Asst Attorney General VIII | 1.00 | 90,649 | 1.00 | 123,748 | 1.00 | 80,074 |
| Casino Compliance Lead | 12.00 | 546,269 | 12.00 | 607,126 | 12.00 | 601,132 |
| Casino Compliance Representative | 54.00 | 2,184,886 | 54.00 | 2,415,893 | 54.00 | 2,461,400 |
| Casino Compliance Supervisor | 6.00 | 344,775 | 6.00 | 349,010 | 6.00 | 349,010 |
| Exec VII | 3.00 | 411,183 | 3.00 | 415,313 | 3.00 | 415,313 |
| HR Officer I | 0.00 | 0 | 0.00 | 0 | 1.00 | 53,935 |
| HR Officer III | 1.00 | 55,669 | 1.00 | 68,717 | 0.00 | 0 |
| Internal Auditor II | 8.00 | 446,003 | 8.00 | 531,582 | 8.00 | 537,507 |
| Internal Auditor Super | 4.00 | 275,450 | 4.00 | 296,936 | 4.00 | 296,936 |
| IT Staff Specialist | 2.00 | 113,050 | 2.00 | 114,184 | 2.00 | 112,294 |
| IT Staff Specialist Supervisor | 1.00 | 64,109 | 1.00 | 64,752 | 1.00 | 64,752 |
| IT Systems Technical Spec | 1.00 | 0 | 1.00 | 73,929 | 1.00 | 73,929 |
| IT Technical Support Spec II | 1.00 | 0 | 1.00 | 54,279 | 1.00 | 56,317 |
| Lottery \& Gaming Commissioner | 7.00 | 126,002 | 7.00 | 126,000 | 7.00 | 126,000 |
| Office Secy I | 1.00 | 40,279 | 1.00 | 40,683 | 1.00 | 40,683 |
| Prgm Mgr II | 1.00 | 85,980 | 1.00 | 86,842 | 1.00 | 86,842 |
| Prgm Mgr III | 1.00 | 0 | 1.00 | 65,857 | 1.00 | 65,857 |
| Prgm Mgr Senior III | 1.00 | 110,141 | 1.00 | 111,246 | 1.00 | 111,246 |
| Total E75D0002 | 161.00 | 7,922,811 | 161.00 | 8,912,176 | 161.00 | 8,918,205 |
| E75D0003 - Sports Wagering and Fantasy Gaming |  |  |  |  |  |  |
| Administrator II | 0.00 | 0 | 0.00 | 0 | 12.00 | 793,860 |
| Administrator III | 0.00 | $0$ | 0.00 | $0$ | 1.00 | 70,600 |

3 Year Position Summary

| Classification Title | FY 2021 <br> Positions | FY 2021 Expenditures | FY 2022 <br> Positions | FY 2022 <br> Appropriation | FY 2023 <br> Positions | FY 2023 <br> Allowance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Administrator IV | 0.00 | 0 | 0.00 | 0 | 1.00 | 75,354 |
| Administrator VII | 0.00 | 0 | 0.00 | 0 | 1.00 | 91,605 |
| Casino Compliance Lead | 0.00 | 0 | 0.00 | 0 | 2.00 | 102,390 |
| Casino Compliance Representative | 0.00 | 0 | 0.00 | 0 | 15.00 | 721,290 |
| Casino Compliance Supervisor | 0.00 | 0 | 0.00 | 0 | 2.00 | 116,244 |
| Internal Auditor II | 0.00 | 0 | 0.00 | 0 | 4.00 | 264,620 |
| Internal Auditor Super | 0.00 | 0 | 0.00 | 0 | 2.00 | 150,708 |
| Total E75D0003 | 0.00 | 0 | 0.00 | 0 | 40.00 | 2,386,671 |
| Total E75 Maryland Lottery and Gaming Control Agency | 324.10 | 17,767,020 | 324.10 | 19,554,783 | 364.10 | 21,892,732 |

