

Department of Commerce

MISSION

Our mission is to create an economic development culture in Maryland that will maximize our great assets and create quality jobs. We will retain, grow and attract companies through outstanding customer service while creating the highest level of prosperity for all Marylanders.

KEY GOALS, OBJECTIVES, AND PERFORMANCE MEASURES

Goal 1. Achieve operational excellence through the adoption of customer service standards, training, orientations, and performance reviews.

Obj. 1.1 Create a comprehensive program for ongoing training strategies encompassing all needs within the Department.

Obj. 1.2 Achieve "outstanding" results on customer service survey from stakeholders.

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Percentage of staff completing customer service training	100%	100%	90%	96%	100%	100%	100%
Percentage of stakeholders rating customer service as somewhat or very satisfied	91%	84%	61%	83%	88%	90%	90%

Goal 2. Foster a competitive business environment by assessing the impacts of taxes and the effectiveness of financing programs and tax credits.

Obj. 2.1 Leverage private sector capital of at least 10:1 in the fiscal year for financing programs operated by the Department.

Obj. 2.2 Create a return on incentive of at least 10:1 on settled transactions with contractually obligated employment reporting in the fiscal year for the Maryland Economic Development Assistance Authority and Fund (MEDAAF) Capability 1, 2, 3 and Sunny Day.

Obj. 2.3 Leverage private sector investments of 2:1 in qualified Maryland biotechnology companies (QMBCs) and 3:1 in qualified Maryland technology companies (QMTCs).

Obj. 2.4 Increase new manufacturing jobs in Maryland utilizing More Jobs for Marylanders (MJM).

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Number of financing transactions approved	38	24	11	24	19	22	22
Number of financing transactions settled	27	16	12	11	16	13	13
Dollar amount of total project costs (capital investment) anticipated for projects settled (millions)	\$748	\$505	\$54	\$321	\$239	\$205	\$205
Private sector dollars leveraged	39.9:1	31.3:1	7.93:1	59.7:1	36.6:1	34.7:1	34.7:1
Return On incentive (ROi) over 10 years	N/A	N/A	N/A	18.3:1	29.22:1	15.0:1	15.0:1
BIITC Private Investment in QMBCs (millions)	\$23	\$23	\$22	\$22	\$16	\$19	\$19
Number of QMBCs receiving investment that have remained viable in Maryland for 5 years or more	15	23	18	13	11	14	14
1 BIITC Private Investment in QMTCs (millions)	\$1	\$1	\$2	\$0	\$2	\$1	\$1
Number of Project Enrollment applications received for the MJM Tax Credit	45	29	24	20	48	31	31
Number of jobs created through the MJM Tax Credit	0	0	168	329	1,105	3,653	2,607

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<http://business.maryland.gov/>

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Goal 3. Advance innovation and entrepreneurship by tapping into education and innovation communities through workforce development initiatives and embracing a culture of commercialization.

Obj. 3.1 Increase the number of skilled workers and improve business climate through the Partnership for Workforce Quality (PWQ) grant program.

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Number of grants approved through the PWQ program	34	37	14	15	12	15	15
Number of projected trainees based on approval through the PWQ program	1,043	1,675	230	517	538	500	500

Goal 4. Expand targeted growth clusters and industries by means of collaboration, ambassador programs, workforce development initiatives, partnerships, and industry advisory boards.

Obj. 4.1 Increase jobs created and retained for Maryland businesses by 3 percent annually.

Obj. 4.2 Increase outreach efforts to Maryland investors, incubators, universities and federal facilities to connect with entrepreneurs and early stage companies to assist in promoting innovation and securing business locations in Maryland.

Obj. 4.3 Engage no less than 400 foreign corporations per year to consider Maryland as an ideal location for their U.S. operations.

Obj. 4.4 Attract no less than 40 potential Foreign Direct Investment (FDI) business decision makers to explore potential sites in Maryland per year.

Obj. 4.5 Prepare early stage biotechnology companies to be successful, leading to job creation.

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Direct outreach	2,901	2,349	2,231	2,153	2,365	2,480	2,490
Group outreach	1,071	959	784	765	637	695	695
Issues resolved	2,534	1,554	9,486	1,632	1,398	1,565	1,575
Facility location decisions	52	34	18	28	32	27	30
Total jobs retained	2,705	1,286	1,387	658	708	945	794
Total jobs created	6,868	4,108	3,322	5,119	5,761	4,876	5,410
Total jobs	9,573	5,394	4,709	5,777	6,469	5,821	6,203
Number of foreign companies engaged	523	655	733	600	672	600	550
Number of foreign prospects visiting Maryland buildings and/or sites	34	43	15	11	20	40	40
Value of private sector export sales resulting from Commerce assistance (millions)	\$117	\$233	\$112	\$98	\$110	\$100	\$100
² Number of people employed by life sciences companies based on the North American Industry Classification System (NAICS)	39,306	40,734	44,519	47,185	50,388	53,701	57,289

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Goal 5. Create one Maryland and enhance community development by increasing touchpoints by Commerce staff in the local jurisdictions and engaging underserved populations and businesses of all sizes.

Obj. 5.1 Assist small, disadvantaged businesses by providing capital through the Maryland Small Business Development Financing Authority (MSBDFA).

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Number of businesses approved for MSBDFA Program	39	33	25	149	21	30	30
Amount of capital provided to businesses through the MSBDFA Program (millions)	11.6	10.2	4.0	15.7	4.6	9.2	9.2

Goal 6. Improve brand and attract talent by leveraging the Maryland Public-Private Partnership (P3), Marketing Corporation and the State's major economic drivers and regional organizations.

Obj. 6.1 Increase customer interactions by 3 percent annually through public relations outreach, website and welcome center visitation and distribution of consumer literature.

Obj. 6.2 Increase total tourism-related sales tax revenues by 3.5 percent annually to qualify for additional funding as determined in the Tourism Promotion Act.

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Travel media exposure (millions)	\$7.7	\$18.8	\$18.2	\$14.9	\$66.7	\$16.0	\$16.0
Number of welcome center visitors	425,017	337,578	200,407	76,075	199,247	205,224	211,381
Literature distribution	584,943	457,578	457,920	277,313	384,497	386,000	390,000
Tourism-related sales tax revenues (millions)							
Restaurants, lunchrooms, delis without beer, wine, liquor (BWL)	\$137	\$144	\$133	\$103	\$191	\$181	\$187
Hotels and motels selling food with BWL	\$38	\$35	\$24	\$11	\$28	\$26	\$27
Restaurants and night clubs with BWL	\$93	\$95	\$79	\$57	\$123	\$117	\$121
General merchandise	\$16	\$18	\$20	\$19	\$26	\$25	\$26
Automobile, bus and truck rentals	\$66	\$72	\$64	\$46	\$89	\$84	\$87
Commercial airlines	\$0.2	\$0.2	\$0.1	\$0.1	\$0.2	\$0.2	\$0.2
Hotels, motels, apartments and cottages	\$125	\$129	\$104	\$56	\$153	\$145	\$150
Recreation and amusement places	\$5	\$5	\$4	\$3	\$6	\$6	\$6
Total tourism-related sales tax revenues	\$480	\$499	\$428	\$294	\$616	\$585	\$602

Obj. 6.3 Increase leisure and hospitality jobs (U.S. Bureau of Labor Statistics (BLS) estimate) by 2 percent annually.

Jobs Generated	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
Arts, entertainment, and recreation	44,000	45,717	37,842	31,300	40,608	44,669	46,902
Accommodation	27,900	30,233	25,825	20,125	25,842	28,426	29,848
Food services and drinking places	203,800	207,158	184,167	162,875	181,833	200,016	210,017
Total jobs generated	275,700	283,108	247,834	214,300	248,283	273,111	286,767

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Obj. 6.4 Increase gross sales by Maryland non-profit arts industry by 1 percent annually.

Obj. 6.5 Increase State and local taxes generated by Maryland’s non-profit arts industry by 1 percent annually.

Obj. 6.6 Increase the number of arts-in-education program experiences by 5 percent annually.

Obj. 6.7 Promote Maryland’s competitive business advantages through events and advertising, leveraging at least \$1 for every \$1 spent.

Obj. 6.8 Annually increase digital communication audience - email subscribers, social audience and web visitors.

Performance Measures	2018 Act.	2019 Act.	2020 Act.	2021 Act.	2022 Act.	2023 Est.	2024 Est.
² Gross sales by Maryland non-profit arts industry (billions)	\$1.3	\$1.1	\$0.8	\$0.5	\$1.0	\$1.2	\$1.4
² Total number of jobs (FTE) supported by non-profit arts industry	16,922	11,169	5,784	6,051	11,500	12,000	125,000
Number of attendees at arts events supported by Maryland State Arts Council (MSAC) (millions)	8.9	11.2	12.4	9.8	7.8	11.0	12.0
Individual Artists program – number of participants	368	669	574	277	304	400	450
² State and local taxes paid by Maryland non-profit arts industry (millions)	\$62.3	\$46.0	\$21.0	\$9.0	\$27.5	\$30.0	\$30.5
² Arts organizations payroll (millions)	\$111.7	\$173.0	\$82.2	\$128.0	\$110.0	\$120.0	\$125.0
² Per capita arts investment	\$3.3	\$3.1	\$2.2	\$0.6	\$3.2	\$3.5	\$3.7
Number of schools served	584	389	323	182	107	250	220
Number of children served through performances/residencies (thousands)	117	86	28	16	17	30	25
Number of teaching artists and ensembles on MSAC roster	168	175	93	142	106	150	175
Value of media coverage (millions)	\$4.2	\$1.8	\$1.2	\$1.1	\$1.4	\$1.6	\$1.8
Number of engagements on social networks	200,234	1,241,661	1,714,414	1,274,421	524,279	650,000	750,000
Dollars leveraged for every dollar spent	\$1.4	\$1.4	\$0.6	\$0.9	\$0.4	\$0.5	\$0.5
Total private sector dollars raised through fundraising	\$1,468,333	\$1,445,333	\$557,000	\$850,000	\$446,998	\$450,000	\$500,000
Social networking audience size	37,552	40,706	45,502	49,170	51,708	53,000	54,000
Number of unique email subscribers	19,251	19,441	35,424	29,684	36,123	38,000	40,000

NOTES

¹ Effective in fiscal year 2021, the program was expanded from the Cybersecurity Investment Incentive Tax Credit to the current Innovation Investment Tax Credit.

² 2022 data is estimated.

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Summary of Department of Commerce

	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	188.00	188.00	188.00
Number of Contractual Positions	30.00	34.64	37.40
Salaries, Wages and Fringe Benefits	22,241,561	23,991,418	25,554,536
Technical and Special Fees	1,795,301	1,958,516	2,214,672
Operating Expenses	130,673,834	337,029,886	215,036,471
Net General Fund Expenditure	86,423,701	192,803,368	151,131,513
Special Fund Expenditure	64,345,120	139,487,460	79,770,083
Federal Fund Expenditure	2,168,167	5,283,492	4,304,083
Coronavirus Aid, Relief, and Economic Security Act Expenditure	942,008	55,500	0
American Rescue Plan Act of 21 Expenditure	831,700	25,350,000	7,600,000
Total Expenditure	154,710,696	362,979,820	242,805,679

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Summary of Office of the Secretary

	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	60.00	60.00	59.00
Number of Contractual Positions	0.20	1.04	1.60
Salaries, Wages and Fringe Benefits	6,991,053	7,612,344	8,009,062
Technical and Special Fees	92,853	58,834	74,216
Operating Expenses	7,756,669	7,200,194	6,529,305
Net General Fund Expenditure	9,591,928	8,978,595	9,602,202
Special Fund Expenditure	5,097,408	4,699,769	4,870,478
Federal Fund Expenditure	151,239	193,008	139,903
American Rescue Plan Act of 21 Expenditure	0	1,000,000	0
Total Expenditure	14,840,575	14,871,372	14,612,583

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T00A00.01 Office of the Secretary - Office of the Secretary

Program Description

The Office of the Secretary provides leadership and direction for all Department of Commerce activities and maintains working relationships with State and Federal agencies, county and municipal governments, businesses, and organizations.

Appropriation Statement

		2022 Actual	2023 Appropriation	2024 Allowance
	Number of Authorized Positions	11.00	11.00	10.00
	Number of Contractual Positions	0.20	0.00	0.60
01	Salaries, Wages and Fringe Benefits	1,555,310	1,623,997	1,562,757
02	Technical and Special Fees	4,481	0	27,978
03	Communications	12,565	11,832	13,707
04	Travel	56,059	16,115	59,840
07	Motor Vehicle Operation and Maintenance	22,833	23,023	15,123
08	Contractual Services	57,711	84,265	84,162
09	Supplies and Materials	6,470	8,100	8,100
10	Equipment - Replacement	280	0	0
13	Fixed Charges	1,766	6,720	4,347
	Total Operating Expenses	157,684	150,055	185,279
	Total Expenditure	1,717,475	1,774,052	1,776,014
	Net General Fund Expenditure	1,615,609	1,674,105	1,640,274
	Special Fund Expenditure	79,695	72,395	116,043
	Federal Fund Expenditure	22,171	27,552	19,697
	Total Expenditure	1,717,475	1,774,052	1,776,014
Special Fund Expenditure				
T00304	Maryland Industrial Development Financing Authority (MIDFA)	38,253	34,749	78,382
T00305	Maryland Small Business Development Financing Authority (MSBDFA)	5,579	5,068	5,070
T00310	Economic Development Opportunity Program	3,188	2,896	2,897
T00324	Maryland Economic Development Assistance Authority and Fund	32,675	29,682	29,694
	Total	79,695	72,395	116,043
Federal Fund Expenditure				
12.617	Economic Adjustment Assistance for State Governments	11,987	11,997	11,805
45.025	Promotion of the Arts-Partnership Agreements	10,184	15,555	7,892
	Total	22,171	27,552	19,697

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T00A00.02 Office of Policy and Research - Office of the Secretary

Program Description

This office provides a wide range of policy development and implementation information to Commerce and the Governor's Office. The office coordinates Commerce activities with the General Assembly, other State agencies, and local government officials. The research unit provides economic impact analysis and other forms of policy analysis information in support of economic development policies and programs.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	12.00	11.00	10.00
Number of Contractual Positions	0.00	1.04	1.00
01 Salaries, Wages and Fringe Benefits	1,140,748	1,298,190	1,283,925
02 Technical and Special Fees	0	58,834	46,238
03 Communications	4,693	11,888	6,037
04 Travel	1,714	15,575	12,817
07 Motor Vehicle Operation and Maintenance	13,485	8,500	12,394
08 Contractual Services	12,244	260,326	260,326
09 Supplies and Materials	0	5,010	5,010
12 Grants, Subsidies, and Contributions	1,000	1,001,000	1,000
13 Fixed Charges	195,905	57,988	62,255
Total Operating Expenses	229,041	1,360,287	359,839
Total Expenditure	1,369,789	2,717,311	1,690,002
Net General Fund Expenditure	1,247,302	1,519,647	1,491,427
Special Fund Expenditure	100,413	174,927	182,056
Federal Fund Expenditure	22,074	22,737	16,519
American Rescue Plan Act of 21 Expenditure	0	1,000,000	0
Total Expenditure	1,369,789	2,717,311	1,690,002
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	25,766	84,504	87,507
T00305 Maryland Small Business Development Financing Authority (MSBDFFA)	10,153	12,174	12,730
T00310 Economic Development Opportunity Program	5,800	6,953	7,270
T00324 Maryland Economic Development Assistance Authority and Fund	58,694	71,296	74,549
Total	100,413	174,927	182,056
Federal Fund Expenditure			
12.617 Economic Adjustment Assistance for State Governments	8,426	8,426	2,208
45.025 Promotion of the Arts-Partnership Agreements	13,648	14,311	14,311
Total	22,074	22,737	16,519
American Rescue Plan Act of 21 Expenditure			
11.307E Economic Adjustment Assistance	0	1,000,000	0

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T00A00.03 Office of the Attorney General - Office of the Secretary

Program Description

The Office of the Attorney General provides legal counsel and advice to the Secretary of the Department of Commerce in negotiations, administrative proceedings, and litigation. The office also supports staff by advising on and drafting legal documentation for financial assistance, tax credits, procurement, personnel matters, legislation, and regulations.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	10.00	10.00	10.00
01 Salaries, Wages and Fringe Benefits	1,171,340	1,476,702	1,551,995
03 Communications	1,862	4,300	4,300
04 Travel	169	1,736	1,736
07 Motor Vehicle Operation and Maintenance	21,318	13,400	13,400
08 Contractual Services	40,841	51,888	50,839
09 Supplies and Materials	4,878	7,450	7,450
10 Equipment - Replacement	15,149	0	0
13 Fixed Charges	4,108	7,904	7,979
Total Operating Expenses	88,325	86,678	85,704
Total Expenditure	1,259,665	1,563,380	1,637,699
Net General Fund Expenditure	353	5,750	5,750
Special Fund Expenditure	1,257,457	1,552,330	1,628,099
Federal Fund Expenditure	1,855	5,300	3,850
Total Expenditure	1,259,665	1,563,380	1,637,699
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	280,470	301,947	332,224
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	108,779	117,104	123,174
T00310 Economic Development Opportunity Program	36,119	38,881	40,893
T00322 Maryland E-Innovation Initiative	28,438	30,613	32,197
T00324 Maryland Economic Development Assistance Authority and Fund	803,651	1,063,785	1,099,611
Total	1,257,457	1,552,330	1,628,099
Federal Fund Expenditure			
12.617 Economic Adjustment Assistance for State Governments	1,076	2,674	1,224
45.025 Promotion of the Arts-Partnership Agreements	779	2,626	2,626
Total	1,855	5,300	3,850

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T00A00.08 Division of Administration and Technology - Office of the Secretary

Program Description

The Division of Administration and Technology provides administrative and support services for the Department, including budget and finance, contracts and procurement, general services, human resources, information technology, and performance management and process improvement.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	27.00	28.00	29.00
01 Salaries, Wages and Fringe Benefits	3,120,956	3,213,455	3,610,385
02 Technical and Special Fees	13,372	0	0
03 Communications	20,314	19,643	22,279
04 Travel	1,145	17,200	16,410
06 Fuel and Utilities	105	0	105
07 Motor Vehicle Operation and Maintenance	52,686	41,725	201,025
08 Contractual Services	1,933,600	1,559,295	1,680,031
09 Supplies and Materials	27,874	18,770	18,770
10 Equipment - Replacement	1,907	0	0
11 Equipment - Additional	4,707	0	0
13 Fixed Charges	2,081,373	1,446,541	1,458,913
Total Operating Expenses	4,123,711	3,103,174	3,397,533
Total Expenditure	7,258,039	6,316,629	7,007,918
Net General Fund Expenditure	5,728,664	4,779,093	5,463,801
Special Fund Expenditure	1,424,236	1,400,117	1,444,280
Federal Fund Expenditure	105,139	137,419	99,837
Total Expenditure	7,258,039	6,316,629	7,007,918
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	685,990	671,606	708,041
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	99,366	98,069	99,110
T00310 Economic Development Opportunity Program	56,780	56,039	56,633
T00324 Maryland Economic Development Assistance Authority and Fund	582,100	574,403	580,496
Total	1,424,236	1,400,117	1,444,280
Federal Fund Expenditure			
12.617 Economic Adjustment Assistance for State Governments	47,485	47,485	47,485
45.025 Promotion of the Arts-Partnership Agreements	57,654	89,934	52,352
Total	105,139	137,419	99,837

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T00A00.10 Maryland Marketing Partnership - Office of the Secretary

Program Description

The Maryland Marketing Partnership was created to develop a branding strategy for the State, market the State's assets, and encourage the location and growth of new businesses in Maryland.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
01 Salaries, Wages and Fringe Benefits	2,699	0	0
02 Technical and Special Fees	75,000	0	0
03 Communications	476	0	500
07 Motor Vehicle Operation and Maintenance	760	0	0
08 Contractual Services	3,081,490	2,500,000	2,500,000
09 Supplies and Materials	1,450	0	0
12 Grants, Subsidies, and Contributions	72,950	0	0
13 Fixed Charges	782	0	450
Total Operating Expenses	<u>3,157,908</u>	<u>2,500,000</u>	<u>2,500,950</u>
Total Expenditure	<u><u>3,235,607</u></u>	<u><u>2,500,000</u></u>	<u><u>2,500,950</u></u>
Net General Fund Expenditure	1,000,000	1,000,000	1,000,950
Special Fund Expenditure	<u>2,235,607</u>	<u>1,500,000</u>	<u>1,500,000</u>
Total Expenditure	<u><u>3,235,607</u></u>	<u><u>2,500,000</u></u>	<u><u>2,500,950</u></u>
Special Fund Expenditure			
T00334 Economic Development Marketing Funds	<u>2,235,607</u>	<u>1,500,000</u>	<u>1,500,000</u>

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Summary of Division of Business and Industry Sector Development

	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	77.00	77.00	77.00
Number of Contractual Positions	5.30	8.70	9.70
Salaries, Wages and Fringe Benefits	9,632,798	10,424,132	11,025,678
Technical and Special Fees	560,639	765,206	831,405
Operating Expenses	81,785,078	225,381,191	158,497,475
Net General Fund Expenditure	33,347,064	134,439,965	89,491,943
Special Fund Expenditure	56,457,240	81,657,977	70,057,069
Federal Fund Expenditure	1,232,203	4,167,087	3,205,546
Coronavirus Aid, Relief, and Economic Security Act Expenditure	942,008	55,500	0
American Rescue Plan Act of 21 Expenditure	0	16,250,000	7,600,000
Total Expenditure	91,978,515	236,570,529	170,354,558

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T00F00.01 Managing Director of Business and Industry Sector Development - Division of Business and Industry Sector Development

Program Description

The Managing Director coordinates and leads the efforts of five offices within the Division of Business and Industry Sector Development to be responsive to local, national, and global opportunities while carrying out the vision and goals of the Governor and the Department.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	6.00	6.00	6.00
Number of Contractual Positions	1.00	0.00	0.00
01 Salaries, Wages and Fringe Benefits	753,762	794,832	839,836
02 Technical and Special Fees	27,854	0	0
03 Communications	1,162	3,500	3,800
04 Travel	9,897	13,500	18,910
07 Motor Vehicle Operation and Maintenance	0	2,836	2,640
08 Contractual Services	450	5,075	5,075
09 Supplies and Materials	284	1,700	1,700
12 Grants, Subsidies, and Contributions	27,500	0	0
13 Fixed Charges	1,053	0	1,000
Total Operating Expenses	40,346	26,611	33,125
Total Expenditure	821,962	821,443	872,961
Net General Fund Expenditure	682,259	706,913	774,165
Special Fund Expenditure	139,703	114,530	98,796
Total Expenditure	821,962	821,443	872,961
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	58,346	55,534	36,748
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	32,893	7,942	8,351
T00310 Economic Development Opportunity Program	4,308	4,537	4,772
T00324 Maryland Economic Development Assistance Authority and Fund	44,156	46,517	48,925
Total	139,703	114,530	98,796

Department of Commerce

T00F00.03 Maryland Small Business Development Financing Authority - Division of Business and Industry Sector Development

Program Description

The Maryland Small Business Development Financing Authority (MSBDFA) was established to provide financing incentives to create and expand small businesses with a focus on those owned by socially or economically disadvantaged persons in the State. The program offers a variety of incentives in the form of loans and guarantees with the primary goal of providing access to capital resulting in the creation and retention of jobs.

Appropriation Statement		2022 Actual	2023 Appropriation	2024 Allowance
08	Contractual Services	1,467,769	1,634,675	2,509,675
09	Supplies and Materials	0	10,000	20,000
12	Grants, Subsidies, and Contributions	0	13,700	13,700
13	Fixed Charges	0	5,000	5,000
14	Land and Structures	200,000	0	0
	Total Operating Expenses	1,667,769	1,663,375	2,548,375
	Total Expenditure	1,667,769	1,663,375	2,548,375
	Special Fund Expenditure	1,667,769	1,663,375	2,548,375
	Total Expenditure	1,667,769	1,663,375	2,548,375
Special Fund Expenditure				
T00305	Maryland Small Business Development Financing Authority (MSBDFA)	1,667,769	1,663,375	2,548,375

Department of Commerce

T00F00.04 Office of Business Development - Division of Business and Industry Sector Development

Program Description

The Office of Business Development (OBD) focuses on retaining existing Maryland business; providing support for business to expand through assistance with business development, workforce, financing and regulatory issues as well as actively recruiting new businesses nationally.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	19.00	18.00	18.00
01 Salaries, Wages and Fringe Benefits	2,441,371	2,481,863	2,601,485
03 Communications	9,711	21,220	16,770
04 Travel	55,920	114,537	88,207
07 Motor Vehicle Operation and Maintenance	27,272	20,751	20,627
08 Contractual Services	82,699	72,816	74,316
09 Supplies and Materials	79	4,950	2,600
10 Equipment - Replacement	230	0	0
11 Equipment - Additional	91	0	0
12 Grants, Subsidies, and Contributions	1,701,940	2,306,000	2,234,374
13 Fixed Charges	8,668	13,750	11,930
Total Operating Expenses	1,886,610	2,554,024	2,448,824
Total Expenditure	4,327,981	5,035,887	5,050,309
Net General Fund Expenditure	4,008,681	4,658,110	4,697,814
Special Fund Expenditure	319,300	377,777	352,495
Total Expenditure	4,327,981	5,035,887	5,050,309
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	110,598	155,560	167,280
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	28,551	30,398	31,747
T00310 Economic Development Opportunity Program	16,316	17,371	18,141
T00324 Maryland Economic Development Assistance Authority and Fund	163,835	174,448	135,327
Total	319,300	377,777	352,495

Department of Commerce

T00F00.05 Office of Strategic Industries and Entrepreneurship - Division of Business and Industry Sector Development

Program Description

The Office of Strategic Industries and Entrepreneurship (OSIE) focuses on positioning Maryland's existing and new companies towards industry sector growth and markets the State's competitive programs and initiatives to attract new businesses into the State. OSIE focuses on increasing jobs in the burgeoning growth sectors of clean technology, renewable energy and sustainability, life sciences and healthcare, earth and space sciences, cyber security, information technology, and manufacturing.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	12.00	12.00	11.00
Number of Contractual Positions	1.00	5.00	5.00
01 Salaries, Wages and Fringe Benefits	1,527,376	1,757,231	1,752,970
02 Technical and Special Fees	280,593	388,084	286,149
03 Communications	23,229	13,973	20,073
04 Travel	104,272	91,400	114,150
07 Motor Vehicle Operation and Maintenance	32,319	18,639	18,655
08 Contractual Services	42,262	402,970	422,970
09 Supplies and Materials	1,673	8,700	6,700
11 Equipment - Additional	3,964	0	0
12 Grants, Subsidies, and Contributions	1,225,392	5,408,405	11,945,339
13 Fixed Charges	12,841	10,320	11,370
Total Operating Expenses	1,445,952	5,954,407	12,539,257
Total Expenditure	3,253,921	8,099,722	14,578,376
Net General Fund Expenditure	2,591,888	6,698,106	14,134,917
Special Fund Expenditure	129,533	415,961	443,459
Federal Fund Expenditure	0	930,155	0
Coronavirus Aid, Relief, and Economic Security Act Expenditure	532,500	55,500	0
Total Expenditure	3,253,921	8,099,722	14,578,376
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	45,484	179,356	190,073
T00305 Maryland Small Business Development Financing Authority (MSBDFFA)	25,258	26,715	27,616
T00310 Economic Development Opportunity Program	14,431	15,263	15,777
T00322 Maryland E-Innovation Initiative	36,079	38,162	39,450
T00324 Maryland Economic Development Assistance Authority and Fund	8,281	156,465	170,543
Total	129,533	415,961	443,459
Federal Fund Expenditure			
59.079 Cybersecurity for Small Business Pilot Program	0	930,155	0
Coronavirus Aid, Relief, and Economic Security Act Expenditure			
11.307C Economic Adjustment Assistance	532,500	55,500	0

Department of Commerce

T00F00.07 Partnership for Workforce Quality - Division of Business and Industry Sector Development

Program Description

The Partnership for Workforce Quality (PWQ) program provides matching skill upgrade training grants and support services targeted to improve the competitive position of small and mid-sized manufacturing and technology companies. PWQ grants are used to increase the skills of existing workers for new technologies and production processes, and to improve employee productivity and increase industry employment stability. PWQ matching grants are made directly to companies as well as through a number of manufacturing, software industry and International Organization for Standardization 9000 consortia programs working in cooperation with the Department.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	1,000,000	1,000,000	1,000,000
Total Operating Expenses	1,000,000	1,000,000	1,000,000
Total Expenditure	1,000,000	1,000,000	1,000,000
Net General Fund Expenditure	1,000,000	1,000,000	1,000,000
Total Expenditure	1,000,000	1,000,000	1,000,000

Department of Commerce

T00F00.08 Office of Finance Programs - Division of Business and Industry Sector Development

Program Description

The Office of Finance Programs (OFF) includes the Maryland Economic Development Assistance Authority and Fund (MEDAAF), Maryland Industrial Development Financing Authority (MIDFA), Economic Development Opportunity Fund (Sunny Day), Community Development Block Grants (CDBG), Maryland Economic Adjustment Fund (MEAF), Maryland Small Business Development Financing Authority (MSBDFA), and Military Personnel and Service Disabled Veterans No-Interest Loan Program (MPSDVL). These multi-purpose programs provide incentives, access to capital, and assistance to local governments resulting in job creation, job retention, and capital investment to the State.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	25.00	27.00	28.00
Number of Contractual Positions	1.70	1.50	1.50
01 Salaries, Wages and Fringe Benefits	3,270,514	3,489,514	3,889,656
02 Technical and Special Fees	131,590	112,176	117,975
03 Communications	9,181	10,356	14,856
04 Travel	7,887	26,280	32,495
07 Motor Vehicle Operation and Maintenance	27,173	17,941	24,000
08 Contractual Services	254,677	264,940	276,940
09 Supplies and Materials	8,277	26,000	26,000
10 Equipment - Replacement	4,538	24,900	24,900
11 Equipment - Additional	1,040	0	0
12 Grants, Subsidies, and Contributions	7,500	0	0
13 Fixed Charges	3,004	22,175	22,175
14 Land and Structures	0	250,000	0
Total Operating Expenses	323,277	642,592	421,366
Total Expenditure	3,725,381	4,244,282	4,428,997
Net General Fund Expenditure	0	228,379	397,702
Special Fund Expenditure	3,660,873	3,765,903	4,031,295
Coronavirus Aid, Relief, and Economic Security Act Expenditure	64,508	0	0
American Rescue Plan Act of 21 Expenditure	0	250,000	0
Total Expenditure	3,725,381	4,244,282	4,428,997
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	1,356,847	1,513,554	1,617,727
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	419,214	467,613	490,755
T00310 Economic Development Opportunity Program	139,471	155,576	163,261
T00324 Maryland Economic Development Assistance Authority and Fund	1,745,341	1,629,160	1,759,552
Total	3,660,873	3,765,903	4,031,295
Coronavirus Aid, Relief, and Economic Security Act Expenditure			
11.307C Economic Adjustment Assistance	64,508	0	0
American Rescue Plan Act of 21 Expenditure			
21.027SB State Small Business Credit Initiative	0	250,000	0

Department of Commerce

T00F00.09 Maryland Small Business Development Financing Authority (MSBDFA) - Division of Business and Industry Sector Development

Program Description

This program provides funds for the Department's financing programs targeted to socially and economically disadvantaged persons. Included programs are Contract Financing, Long-Term Guaranty, Surety Bonding, and Equity Participation Investment.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	100,000	0	0
14 Land and Structures	2,979,217	19,360,000	12,360,000
Total Operating Expenses	<u>3,079,217</u>	<u>19,360,000</u>	<u>12,360,000</u>
Total Expenditure	<u><u>3,079,217</u></u>	<u><u>19,360,000</u></u>	<u><u>12,360,000</u></u>
Net General Fund Expenditure	1,500,000	1,500,000	1,500,000
Special Fund Expenditure	1,579,217	3,860,000	3,860,000
American Rescue Plan Act of 21 Expenditure	0	14,000,000	7,000,000
Total Expenditure	<u><u>3,079,217</u></u>	<u><u>19,360,000</u></u>	<u><u>12,360,000</u></u>
Special Fund Expenditure			
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	1,079,217	3,360,000	3,360,000
T00311 Maryland Enterprise Fund (MEF)	500,000	500,000	500,000
Total	<u>1,579,217</u>	<u>3,860,000</u>	<u>3,860,000</u>
American Rescue Plan Act of 21 Expenditure			
21.027SB State Small Business Credit Initiative	<u>0</u>	<u>14,000,000</u>	<u>7,000,000</u>

Department of Commerce

T00F00.09 Maryland Small Business Development Financing Authority (MSBDFA)

	FY 2021 Actual	FY 2022 Actual	FY 2023 Estimated	FY 2024 Estimated
Beginning Balance	4,717,704	5,387,868	6,278,438	17,406,756
Revenue Income				
Loan Interest Payments	336,941	464,972	348,219	353,040
Investment Income	(5,380)	(17,238)	43,473	40,771
Guarantees & other fees	43,724	473	2,000	2,000
Direct Bond Fees	-	-	7,501	7,502
Other Fees	58,663	138,270	10,000	10,000
Total Revenue Income	433,948	586,477	411,192	413,313
Other Revenue				
General Funds	1,500,000	1,500,000	1,500,000	1,500,000
InvestMaryland Revenue	-	1,000,000	-	-
SSBCI Revenue	-	-	14,000,000	7,000,000
Loan Repayments	4,667,537	3,019,883	3,274,576	3,456,392
Loan Recoveries	79,806	131,113	63,205	63,208
Loan Recissions	217,410	250,000	500,000	500,000
Total Other Revenue	6,464,753	5,900,996	19,337,781	12,519,600
Total Funds Available	11,616,404	11,875,341	26,027,412	30,339,669
Expenditures				
Operating Expenses	331,568	297,204	346,812	346,814
Management Fee	1,557,755	1,467,768	2,300,000	2,300,000
Indirect Admin. Expenses	802,153	140,307	795,227	795,229
Claims Paid	-	-	50,000	50,000
Total Expenditures	2,691,476	1,905,279	3,492,039	3,492,043
Loan/Credit Activity				
Direct Loan Disbursements	1,161,998	1,218,500	4,000,000	6,000,000
InvestMaryland Investments	375,000	500,000	-	-
InvestMaryland Cancellations	-	(150,000)	-	-
CY Encumbrance Rescissions	-	-	-	-
Revolving Line of Credit Disbursements	3,555,680	5,765,350	5,878,618	5,997,548
Line of Credit Repayment	(1,555,618)	(3,642,226)	(4,750,000)	(4,750,000)
Total Loan Activity	3,537,060	3,691,624	5,128,618	7,247,548
Total Expenditures/Loan Activity	6,228,536	5,596,903	8,620,656	10,739,591
Ending Balance	5,387,868	6,278,438	17,406,756	19,600,078

Numbers may not add due to rounding

Department of Commerce

T00F00.10 Office of International Investment and Trade - Division of Business and Industry Sector Development

Program Description

This office works to stimulate foreign direct investment in Maryland, offers export assistance for small and mid-sized Maryland companies, and coordinates international trade and investment missions and trade show opportunities for Maryland companies. Due to agency reorganization, funding was transferred to this office from T00A00.07 beginning in fiscal year 2021.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	10.00	10.00	10.00
Number of Contractual Positions	0.00	0.00	1.00
01 Salaries, Wages and Fringe Benefits	1,267,654	1,292,612	1,382,292
02 Technical and Special Fees	0	0	150,000
03 Communications	11,689	18,580	18,800
04 Travel	247,304	167,300	167,300
07 Motor Vehicle Operation and Maintenance	3,113	1,600	1,600
08 Contractual Services	1,049,883	1,244,642	1,752,642
09 Supplies and Materials	4,779	2,200	61,400
12 Grants, Subsidies, and Contributions	644,132	2,990,000	1,760,000
13 Fixed Charges	13,672	15,057	14,729
Total Operating Expenses	1,974,572	4,439,379	3,776,471
Total Expenditure	3,242,226	5,731,991	5,308,763
Net General Fund Expenditure	2,411,280	2,917,991	4,494,763
Special Fund Expenditure	99,995	100,000	100,000
Federal Fund Expenditure	730,951	714,000	714,000
American Rescue Plan Act of 21 Expenditure	0	2,000,000	0
Total Expenditure	3,242,226	5,731,991	5,308,763
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	47,995	48,000	48,000
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	7,000	7,000	7,000
T00310 Economic Development Opportunity Program	4,000	4,000	4,000
T00324 Maryland Economic Development Assistance Authority and Fund	41,000	41,000	41,000
Total	99,995	100,000	100,000
Federal Fund Expenditure			
59.061 State Trade and Export Promotion Pilot Grant Program	730,951	714,000	714,000
American Rescue Plan Act of 21 Expenditure			
21.027 American Rescue Plan Act of 2021	0	2,000,000	0

Department of Commerce

T00F00.11 Maryland Not-For-Profit Development Fund - Division of Business and Industry Sector Development

Program Description

This program fosters, supports, and assists the economic growth and revitalization of qualifying not-for-profit entities in the State by providing training and technical assistance services.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	150,000	150,000
14 Land and Structures	400,000	327,500	300,000
Total Operating Expenses	400,000	477,500	450,000
Total Expenditure	400,000	477,500	450,000
Net General Fund Expenditure	150,000	0	0
Special Fund Expenditure	250,000	477,500	450,000
Total Expenditure	400,000	477,500	450,000
Special Fund Expenditure			
T00330 Not-for-Profit Development Fund	250,000	477,500	450,000

Department of Commerce

T00F00.12 Maryland Biotechnology Investment Tax Credit Reserve Fund - Division of Business and Industry Sector Development

Program Description

The Biotechnology Investment Tax Credit Reserve Fund is a special continuing, non-lapsing fund. This tax credit was established against State income tax for investors as an incentive to invest in qualified biotechnology firms. The value of the credit is equal to 50 percent of an eligible investment made in a qualified biotechnology business during the taxable year. The maximum credit is \$250,000 per investor. The statute established an application and certification process and created a reserve fund. The money in this Fund is invested and reinvested by the Treasurer and interest and earnings are credited to the General Fund.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	10,855,790	12,000,000	12,000,000
Total Operating Expenses	<u>10,855,790</u>	<u>12,000,000</u>	<u>12,000,000</u>
Total Expenditure	<u><u>10,855,790</u></u>	<u><u>12,000,000</u></u>	<u><u>12,000,000</u></u>
Net General Fund Expenditure	10,855,790	12,000,000	5,500,000
Special Fund Expenditure	<u>0</u>	<u>0</u>	<u>6,500,000</u>
Total Expenditure	<u><u>10,855,790</u></u>	<u><u>12,000,000</u></u>	<u><u>12,000,000</u></u>
Special Fund Expenditure			
T00337 Biotechnology Investment Incentive Tax Credit	<u>0</u>	<u>0</u>	<u>6,500,000</u>

Department of Commerce

T00F00.13 Office of Military Affairs and Federal Affairs - Division of Business and Industry Sector Development

Program Description

This office serves as the State's liaison to Maryland-based military installations and civilian federal agencies. The primary mission of the office is to protect Maryland's military and civilian federal assets from adverse budgetary decisions and to connect Maryland businesses to associated opportunities that will lead to greater economic vitality for the State. Due to agency reorganization, funding was transferred to this office from T00A00.09 beginning in fiscal year 2021.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	5.00	4.00	4.00
Number of Contractual Positions	1.60	2.20	2.20
01 Salaries, Wages and Fringe Benefits	372,121	608,080	559,439
02 Technical and Special Fees	120,602	264,946	277,281
03 Communications	2,880	7,827	4,625
04 Travel	13,084	21,050	17,725
07 Motor Vehicle Operation and Maintenance	7,690	4,400	8,360
08 Contractual Services	115,575	1,396,490	96,490
09 Supplies and Materials	164	2,200	500
11 Equipment - Additional	1,383	0	0
12 Grants, Subsidies, and Contributions	571,555	1,381,024	2,722,598
13 Fixed Charges	1,165	2,837	2,510
Total Operating Expenses	713,496	2,815,828	2,852,808
Total Expenditure	1,206,219	3,688,854	3,689,528
Net General Fund Expenditure	609,779	949,936	970,829
Special Fund Expenditure	95,188	215,986	227,153
Federal Fund Expenditure	501,252	2,522,932	2,491,546
Total Expenditure	1,206,219	3,688,854	3,689,528
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	14,364	103,675	109,790
T00305 Maryland Small Business Development Financing Authority (MSBDFa)	10,875	15,117	15,797
T00310 Economic Development Opportunity Program	6,214	8,641	9,029
T00324 Maryland Economic Development Assistance Authority and Fund	63,735	88,553	92,537
Total	95,188	215,986	227,153
Federal Fund Expenditure			
11.200 Technology Commercialization	196,364	198,823	202,167
12.617 Economic Adjustment Assistance for State Governments	304,888	2,324,109	2,289,379
Total	501,252	2,522,932	2,491,546

Department of Commerce

T00F00.15 Small, Minority, and Women-Owned Businesses Account - Division of Business and Industry Sector Development

Program Description

The Small, Minority, and Women-Owned Businesses Account (SMWOBA) program receives 1.5% from the proceeds of video lottery terminals (VLT) at each of the State's video lottery facilities. Eligible fund managers receive grants to provide loans and investment capital to small, minority, or women-owned businesses in the State. SMWOBA also receives funding from the Strategic Energy Investment Fund (SEIF) in increasing increments through fiscal year 2028 to fund access to capital for small, minority, women-owned, or veteran-owned businesses in the clean energy industry in the State. SMWOBA also receives funding from sports betting application fees and license renewal fees, which go to the Small, Minority-Owned, and Women-Owned Business Sports Wagering Assistance Fund (SMOWOBSWAF). SMOWOBSWAF is used to assist small, minority, or women-owned businesses in entering the sports wagering market by providing grants or loans intended for sports wagering operations, license application fees, or training to enhance participation in the sports wagering industry.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	13,595,090	23,991,945	20,745,496
Total Operating Expenses	<u>13,595,090</u>	<u>23,991,945</u>	<u>20,745,496</u>
Total Expenditure	<u><u>13,595,090</u></u>	<u><u>23,991,945</u></u>	<u><u>20,745,496</u></u>
Special Fund Expenditure	<u>13,595,090</u>	<u>23,991,945</u>	<u>20,745,496</u>
Total Expenditure	<u><u>13,595,090</u></u>	<u><u>23,991,945</u></u>	<u><u>20,745,496</u></u>
Special Fund Expenditure			
SWF307 Dedicated Purpose Account	0	4,000,000	0
SWF316 Strategic Energy Investment Fund - RGGI	500,000	500,000	500,000
SWF321 Video Lottery Terminal Proceeds	12,445,090	19,341,945	20,245,496
SWF337 Sports Betting Application Fees	650,000	150,000	0
Total	<u>13,595,090</u>	<u>23,991,945</u>	<u>20,745,496</u>

Department of Commerce

T00F00.16 Economic Development Opportunity Fund - Division of Business and Industry Sector Development

Program Description

The Economic Development Opportunity Fund (Sunny Day Fund) was created to enable Maryland to act on extraordinary economic development proposals that require financial assistance beyond the capabilities of other state and local financing programs. The Sunny Day Fund is a non-lapsing revolving fund. Funds are loaned, granted, or invested to assist in the retention and expansion of existing business, or the establishment and attraction of new business in Maryland.

Appropriation Statement		2022	2023	2024
		Actual	Appropriation	Allowance
14	Land and Structures	5,000,000	0	2,000,000
	Total Operating Expenses	5,000,000	0	2,000,000
	Total Expenditure	5,000,000	0	2,000,000
	Special Fund Expenditure	5,000,000	0	2,000,000
	Total Expenditure	5,000,000	0	2,000,000
Special Fund Expenditure				
T00310	Economic Development Opportunity Program	5,000,000	0	2,000,000

Department of Commerce

T00F00.16 Economic Development Opportunity Fund (Sunny Day)

	FY2021 Actual	FY 2022 Actual	FY 2023 Estimated	FY 2024 Estimated
Beginning Balance	7,614,071	3,726,088	3,990,948	3,640,948
Revenue				
Transfer from Reserve Fund	-	5,000,000	-	-
Transfer from MEDAAF	-	-	-	6,000,000
Investment Liquidation	1,849,569	515,124	-	350,000
Reversion to General Fund	(460,000)	-	-	-
Total Revenue	1,389,569	5,515,124	-	6,350,000
Total Funds Available	9,003,640	9,241,212	3,990,948	9,990,948
Expenditures/Encumbrances				
Encumbrances/Approval Activity - Other	5,000,000	5,000,000	-	2,000,000
Operating Expenses	147,830	3,050	150,000	150,000
Indirect Expenses	129,722	247,214	200,000	200,000
Total Expenditures/Encumbrances	5,277,552	5,250,264	350,000	2,350,000
Ending Balance of Uncommitted Funds	3,726,088	3,990,948	3,640,948	7,640,948

Numbers may not add due to rounding

Department of Commerce

T00F00.18 Military Personnel and Service-Disabled Veteran Loan Program - Division of Business and Industry Sector Development

Program Description

This program is administered in consultation with the Maryland Department of Veterans Affairs. It administers the Military Personnel and Service-Disabled Veteran No-Interest Loan Program to offer loans to service-disabled veterans and specified businesses owned by or employing military reservists or National Guard personnel called to active duty.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
14 Land and Structures	0	300,000	300,000
Total Operating Expenses	0	300,000	300,000
Total Expenditure	0	300,000	300,000
Special Fund Expenditure	0	300,000	300,000
Total Expenditure	0	300,000	300,000
 Special Fund Expenditure			
T00333 Military Personnel and Veteran-owned Small Business No-Interest Loan Program	0	300,000	300,000

Department of Commerce

T00F00.19 Innovation Investment Incentive Tax Credit Program - Division of Business and Industry Sector Development

Program Description

The Innovation Investment Incentive Tax Credit is intended to foster the growth of Maryland's technology sectors by incentivizing investment in early-stage companies with the goal of increasing the number of companies developing innovative technologies in Maryland, increasing overall investments in current and emerging technology sectors, and increasing the number of individual investors actively investing in Maryland's technology companies.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	<u>0</u>	<u>2,000,000</u>	<u>2,000,000</u>
Total Operating Expenses	<u>0</u>	<u>2,000,000</u>	<u>2,000,000</u>
Total Expenditure	<u><u>0</u></u>	<u><u>2,000,000</u></u>	<u><u>2,000,000</u></u>
Net General Fund Expenditure	0	2,000,000	0
Special Fund Expenditure	<u>0</u>	<u>0</u>	<u>2,000,000</u>
Total Expenditure	<u><u>0</u></u>	<u><u>2,000,000</u></u>	<u><u>2,000,000</u></u>
Special Fund Expenditure			
T00336 Innovation Investment Tax Credit Reserve Fund	<u>0</u>	<u>0</u>	<u>2,000,000</u>

Department of Commerce

T00F00.20 Maryland E-Nnovation Initiative - Division of Business and Industry Sector Development

Program Description

This is a special, non-lapsing fund that provides matching funds to nonprofit institutions of higher education for the creation of research endowments. Funds must be spent to advance basic and applied research in scientific and technical fields of study. The program is funded through a portion of the State admissions and amusement tax.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	14,000,000	0	0
14 Land and Structures	0	8,500,000	8,500,000
Total Operating Expenses	<u>14,000,000</u>	<u>8,500,000</u>	<u>8,500,000</u>
Total Expenditure	<u>14,000,000</u>	<u>8,500,000</u>	<u>8,500,000</u>
Special Fund Expenditure	<u>14,000,000</u>	<u>8,500,000</u>	<u>8,500,000</u>
Total Expenditure	<u>14,000,000</u>	<u>8,500,000</u>	<u>8,500,000</u>
Special Fund Expenditure			
T00322 Maryland E-Nnovation Initiative	<u>14,000,000</u>	<u>8,500,000</u>	<u>8,500,000</u>

Department of Commerce

T00F00.21 Maryland Economic Adjustment Fund - Division of Business and Industry Sector Development

Program Description

This program provides funds for projects to address economic adjustment problems resulting from closure or downsizing of defense facilities.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
14 Land and Structures	345,000	200,000	1,000,000
Total Operating Expenses	345,000	200,000	1,000,000
Total Expenditure	345,000	200,000	1,000,000
Special Fund Expenditure	0	200,000	400,000
Coronavirus Aid, Relief, and Economic Security Act Expenditure	345,000	0	0
American Rescue Plan Act of 21 Expenditure	0	0	600,000
Total Expenditure	345,000	200,000	1,000,000
Special Fund Expenditure			
T00312 Maryland Economic Adjustment Fund (MEAF)	0	200,000	400,000
Coronavirus Aid, Relief, and Economic Security Act Expenditure			
11.307C Economic Adjustment Assistance	345,000	0	0
American Rescue Plan Act of 21 Expenditure			
21.027SB State Small Business Credit Initiative	0	0	600,000

Department of Commerce

T00F00.21 Maryland Economic Adjustment Fund (MEAF)

	FY 2021 Actual	FY 2022 Estimated	FY 2023 Estimated	FY 2024 Estimated
Beginning Balance	546,559	582,387	619,975	493,080
Revenue				
Federal Funds	-	345,000		600,000
Investment Income	1,683	2,174	3,612	2,490
Loan Interest Income	8,494	13,681	21,835	18,976
Loan Repayment	25,651	21,533	47,659	54,302
Loan Recoveries	-	200	-	-
Total Revenue	35,828	382,588	73,105	675,768
Total Funds Available	582,387	964,975	693,080	1,168,848
Expenditures				
Encumbrances/Approval Activity	-	345,000	200,000	1,000,000
Total Expenditures/Encumbrances	-	345,000	200,000	1,000,000
Ending Balance	582,387	619,975	493,080	168,848

Numbers may not add due to rounding

Department of Commerce

T00F00.23 Maryland Economic Development Assistance Authority and Fund (MEDAAF) - Division of Business and Industry Sector Development

Program Description

The Maryland Economic Development Assistance Authority and Fund (MEDAAF) was designed to be a non-lapsing revolving loan fund to provide below market, fixed rate financing to businesses locating or expanding in priority funding areas of the State. The MEDAAF program is administered under five capabilities that address economic development opportunities for the business community and for local political jurisdictions.

Appropriation Statement		2022 Actual	2023 Appropriation	2024 Allowance
12	Grants, Subsidies, and Contributions	4,484,572	500,000	500,000
14	Land and Structures	11,436,000	17,000,000	17,000,000
	Total Operating Expenses	15,920,572	17,500,000	17,500,000
	Total Expenditure	15,920,572	17,500,000	17,500,000
	Special Fund Expenditure	15,920,572	17,500,000	17,500,000
	Total Expenditure	15,920,572	17,500,000	17,500,000
Special Fund Expenditure				
T00324	Maryland Economic Development Assistance Authority and Fund	15,920,572	17,500,000	17,500,000

Department of Commerce

T00F00.23 Maryland Economic Development Assistance Authority and Fund (MEDAAF)

	FY 2021 Actual	FY 2022 Actual	FY 2023 Estimated	FY 2024 Estimated
Beginning Balance	39,130,869	37,362,228	38,328,028	34,583,788
Revenue				
General Funds	1,000,000	-	-	-
Loan Repayments	5,245,777	157,761	3,815,541	1,798,687
Loan Recoveries and Grant Repayments	608,759	830,374	600,847	671,566
Interest Income	81,701	41,957	39,034	42,402
Investment Income	179,324	299,445	355,575	303,486
Other Income	239,186	42,000	94,823	103,232
Brownfields Local Property Tax Contributions	6,958,577	9,928,638	8,676,950	8,721,013
Investment Liquidation	216,649	1,555,853	1,190,079	1,105,125
Canceled Encumbrances/Recissions	7,255,894	5,552,500	3,338,768	3,255,563
Restricted Funding to be Reverted	(1,000,000)	-	-	-
Total Revenue	20,785,867	18,408,529	18,111,617	16,001,074
Total Funds Available	59,916,736	55,770,757	56,439,645	50,584,862
Expenditures/Encumbrances				
Encumbrances/Approval Activity	18,695,000	13,850,000	18,000,000	18,000,000
Transfer to EDOF	-	-	-	6,000,000
Operating Expenses	609,174	604,111	576,672	577,185
Indirect Expenses	3,149,332	2,988,618	3,279,185	3,333,059
Prior Period Adjustment	101,000	-	-	-
Total Expenditures/Encumbrances	22,554,508	17,442,729	21,855,857	27,910,245
Ending Balance of Uncommitted Funds	37,362,228	38,328,028	34,583,788	22,674,617

Numbers may not add due to rounding

Department of Commerce

T00F00.24 More Jobs For Marylanders Tax Credit Reserve Fund - Division of Business and Industry Sector Development

Program Description

This is a special, nonlapsing fund established under the More Jobs for Marylanders Act. This fund provides tax credits to manufacturing businesses to create jobs in qualified areas of the State. Qualified manufacturers may claim these tax credits against all taxable income resulting from the qualified project for ten tax years.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	9,537,387	30,030,530	33,971,753
Total Operating Expenses	9,537,387	30,030,530	33,971,753
Total Expenditure	9,537,387	30,030,530	33,971,753
Net General Fund Expenditure	9,537,387	30,030,530	33,971,753
Total Expenditure	9,537,387	30,030,530	33,971,753

Department of Commerce

T00F00.27 Business Telework Assistance Grant Program - Division of Business and Industry Sector Development

Program Description

The purpose of the Business Telework Assistance Grant Program is to assist and support businesses in implementing telework policies for their employees. A grant awarded through the program may be used to purchase hardware, software, and other technical equipment or technical services necessary for a business to implement a telework policy. To qualify for a grant, a business must develop a policy that conforms to the best practices established by OTA. In awarding a grant, Commerce must prioritize small businesses and consider the number of employees in the business and the assistance needed for the business to implement a telework policy. Commerce must adopt regulations to implement the program.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	1,000,000	1,000,000
Total Operating Expenses	0	1,000,000	1,000,000
Total Expenditure	0	1,000,000	1,000,000
Net General Fund Expenditure	0	1,000,000	1,000,000
Total Expenditure	0	1,000,000	1,000,000

Department of Commerce

T00F00.28 Non-Profit Shared Services Support Program - Division of Business and Industry Sector Development

Program Description

Additional one-time funding is provided to assist non-profits in developing a shared service model for the administrative support of smaller non-profit organizations.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	5,000,000	0
Total Operating Expenses	0	5,000,000	0
Total Expenditure	0	5,000,000	0
Net General Fund Expenditure	0	5,000,000	0
Total Expenditure	0	5,000,000	0

Department of Commerce

T00F00.29 Rural Maryland Economic Development Program - Division of Business and Industry Sector Development

Program Description

This program provides grants to rural regional councils to support economic development projects of significant economic impact within each of the counties within their regions. The regional councils may re-grant these funds to the counties for projects including infrastructure, capacity building, workforce development, entrepreneurship, and innovation. Funds may not be re-granted to private sector entities, but may be used to procure goods or services from private or public sector entities to carry out or advance economic development projects.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	50,000,000	0
Total Operating Expenses	0	50,000,000	0
Total Expenditure	0	50,000,000	0
Net General Fund Expenditure	0	50,000,000	0
Total Expenditure	0	50,000,000	0

Department of Commerce

T00F00.30 Regional Institution Strategic Enterprise Zone Program - Division of Business and Industry Sector Development

Program Description

The Regional Institution Strategic Enterprise (RISE) Zone Program is a rental assistance grant program. A qualified institution, county, municipality, or economic development agency of a local government may establish a program to provide rental assistance to a business that (1) moves into or locates in a RISE zone on or after the date of the zone designation; (2) has nexus with the qualified institution; and (3) has been in active business for a maximum of seven years. A business may receive funds under a program for a maximum of three years. Subject to available funding, Commerce will provide three times the amount of funding provided by the RISE zone entity rental assistance program.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	750,000	750,000
Total Operating Expenses	<u>0</u>	<u>750,000</u>	<u>750,000</u>
Total Expenditure	<u><u>0</u></u>	<u><u>750,000</u></u>	<u><u>750,000</u></u>
Net General Fund Expenditure	<u>0</u>	<u>750,000</u>	<u>750,000</u>
Total Expenditure	<u><u>0</u></u>	<u><u>750,000</u></u>	<u><u>750,000</u></u>

Department of Commerce

T00F00.31 Child Care Capital Support Revolving Loan Fund – Capital Appropriation - Division of Business and Industry Sector Development

Program Description

With support from the Maryland State Department of Education, the purpose of the fund is to provide no-interest loans for capital expenses to child care providers who participate in the Child Care Scholarship Program. Loan applications are prioritized for child care providers located in underserved communities or areas lacking child care slots. Loans must be repaid within five years and can be used to cover capital expenses such as acquisition, expansion, renovations, and new construction.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
14 Land and Structures	0	15,000,000	10,000,000
Total Operating Expenses	0	15,000,000	10,000,000
Total Expenditure	0	15,000,000	10,000,000
Net General Fund Expenditure	0	15,000,000	10,000,000
Total Expenditure	0	15,000,000	10,000,000

Department of Commerce

T00F00.32 Western Maryland Economic Future Investment Program - Capital Appropriation - Division of Business and Industry Sector Development

Program Description

Chapter 62 of 2022 establishes the Western Maryland Economic Future Investment Program. The purpose of the fund is to provide grants and loans for capital infrastructure projects and business development projects that improve economic conditions in the region.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
14 Land and Structures	0	20,000,000	10,000,000
Total Operating Expenses	0	20,000,000	10,000,000
Total Expenditure	0	20,000,000	10,000,000
Net General Fund Expenditure	0	0	10,000,000
Special Fund Expenditure	0	20,000,000	0
Total Expenditure	0	20,000,000	10,000,000
Special Fund Expenditure			
SWF307 Dedicated Purpose Account	0	20,000,000	0

Department of Commerce

T00F00.33 Maryland New Start Microloan Program - Division of Business and Industry Sector Development

Program Description

Chapter 485 of 2022 establishes the Maryland New Start Microloan Program to award collateral-free loans to formerly or currently imprisoned individuals, in consultation with the Governor's Office of Small, Minority, and Women Business Affairs.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	0	300,000
14 Land and Structures	0	175,000	0
Total Operating Expenses	0	175,000	300,000
Total Expenditure	0	175,000	300,000
Net General Fund Expenditure	0	0	300,000
Special Fund Expenditure	0	175,000	0
Total Expenditure	0	175,000	300,000
Special Fund Expenditure			
SWF307 Dedicated Purpose Account	0	175,000	0

Department of Commerce

Summary of Division of Marketing, Tourism, and the Arts

	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	51.00	51.00	52.00
Number of Contractual Positions	24.50	24.90	26.10
Salaries, Wages and Fringe Benefits	5,617,710	5,954,942	6,519,796
Technical and Special Fees	1,141,809	1,134,476	1,309,051
Operating Expenses	41,132,087	104,448,501	50,009,691
Net General Fund Expenditure	43,484,709	49,384,808	52,037,368
Special Fund Expenditure	2,790,472	53,129,714	4,842,536
Federal Fund Expenditure	784,725	923,397	958,634
American Rescue Plan Act of 21 Expenditure	831,700	8,100,000	0
Total Expenditure	47,891,606	111,537,919	57,838,538

Department of Commerce

T00G00.01 Office of the Assistant Secretary - Division of Marketing, Tourism, and the Arts

Program Description

This program works to strengthen Maryland's outstanding quality of life and encourage economic development by investing in and promoting Maryland's unique historic, cultural, and natural assets.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	2.00	2.00	2.00
01 Salaries, Wages and Fringe Benefits	323,151	315,816	341,730
04 Travel	1,041	788	1,524
07 Motor Vehicle Operation and Maintenance	1,282	1,000	1,000
08 Contractual Services	0	30,500	30,500
09 Supplies and Materials	0	850	850
12 Grants, Subsidies, and Contributions	2,500	0	0
13 Fixed Charges	0	1,000	1,000
Total Operating Expenses	4,823	34,138	34,874
Total Expenditure	327,974	349,954	376,604
Net General Fund Expenditure	327,974	349,954	376,604
Total Expenditure	327,974	349,954	376,604

Department of Commerce

T00G00.02 Office of Tourism Development - Division of Marketing, Tourism, and the Arts

Program Description

The Maryland Office of Tourism Development (MOTD) serves as the State's official travel marketing agency, promoting Maryland attractions, accommodations, and services. Operations include advertising and communications; generating consumer interest in Maryland as a regional, national, and international travel destination; technical assistance, ensuring the marketability and consumer readiness of Maryland tourism products; outreach; and one-on-one marketing to third party distribution channels (e.g. tour operators) via domestic and international tradeshows and sales missions.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	24.00	24.00	24.00
Number of Contractual Positions	17.90	16.80	18.00
01 Salaries, Wages and Fringe Benefits	2,792,553	2,837,464	2,948,126
02 Technical and Special Fees	719,812	607,708	754,862
03 Communications	34,981	67,727	41,226
04 Travel	52,323	75,239	111,533
06 Fuel and Utilities	13,330	11,573	13,330
07 Motor Vehicle Operation and Maintenance	5,762	24,450	29,350
08 Contractual Services	145,900	237,568	228,329
09 Supplies and Materials	16,201	36,537	33,444
10 Equipment - Replacement	4,431	0	0
11 Equipment - Additional	988	0	0
12 Grants, Subsidies, and Contributions	1,351,425	20,462,000	2,362,000
13 Fixed Charges	14,109	6,364	44,344
Total Operating Expenses	1,639,450	20,921,458	2,863,556
Total Expenditure	5,151,815	24,366,630	6,566,544
Net General Fund Expenditure	5,151,815	6,266,630	6,566,544
Special Fund Expenditure	0	10,000,000	0
American Rescue Plan Act of 21 Expenditure	0	8,100,000	0
Total Expenditure	5,151,815	24,366,630	6,566,544
Special Fund Expenditure			
SWF307 Dedicated Purpose Account	0	10,000,000	0
American Rescue Plan Act of 21 Expenditure			
11.307E Economic Adjustment Assistance	0	8,100,000	0

Department of Commerce

T00G00.03 Maryland Tourism Development Board - Division of Marketing, Tourism, and the Arts

Program Description

The Board was created to advise and implement State tourism marketing and development programs in order to stimulate and promote travel and tourism in Maryland.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
03 Communications	74,652	110,000	125,100
07 Motor Vehicle Operation and Maintenance	30,348	0	1,500
08 Contractual Services	7,198,501	6,427,000	6,527,000
12 Grants, Subsidies, and Contributions	3,432,499	6,500,000	8,850,000
Total Operating Expenses	<u>10,736,000</u>	<u>13,037,000</u>	<u>15,503,600</u>
Total Expenditure	<u><u>10,736,000</u></u>	<u><u>13,037,000</u></u>	<u><u>15,503,600</u></u>
Net General Fund Expenditure	10,360,000	12,610,000	13,376,600
Special Fund Expenditure	300,000	300,000	2,000,000
Federal Fund Expenditure	<u>76,000</u>	<u>127,000</u>	<u>127,000</u>
Total Expenditure	<u><u>10,736,000</u></u>	<u><u>13,037,000</u></u>	<u><u>15,503,600</u></u>
Special Fund Expenditure			
T00319 Tourism Board Revolving Fund	300,000	300,000	400,000
T00338 Maryland Alcohol Manufacturing Promotion Fund	<u>0</u>	<u>0</u>	<u>1,600,000</u>
Total	<u>300,000</u>	<u>300,000</u>	<u>2,000,000</u>
Federal Fund Expenditure			
15.930 Chesapeake Bay Gateways Network	<u>76,000</u>	<u>127,000</u>	<u>127,000</u>

Department of Commerce

T00G00.04 Office of Marketing and Communications - Division of Marketing, Tourism, and the Arts

Program Description

This office serves as a comprehensive "one stop shop" to develop, coordinate, implement, and evaluate proactive and integrated marketing activities for the Department. A centralized marketing resource, the division operates a full service creative and production shop. A Media Relations and Public Affairs program serves to effectively communicate the Department's message and secure broadcast and print media coverage on Maryland's competitive business advantages. Due to agency reorganization, funding was transferred to this office from T00A00.06 beginning in fiscal year 2021.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	14.00	14.00	14.00
01 Salaries, Wages and Fringe Benefits	1,521,965	1,664,985	1,818,260
03 Communications	11,959	16,320	17,140
04 Travel	49,322	5,695	26,475
07 Motor Vehicle Operation and Maintenance	11,758	6,300	6,300
08 Contractual Services	155,527	258,785	258,785
09 Supplies and Materials	0	19,200	24,200
10 Equipment - Replacement	10,050	0	0
12 Grants, Subsidies, and Contributions	816,765	250,000	250,000
13 Fixed Charges	33,500	2,250	9,250
Total Operating Expenses	1,088,881	558,550	592,150
Total Expenditure	2,610,846	2,223,535	2,410,410
Net General Fund Expenditure	2,397,024	1,993,821	2,167,874
Special Fund Expenditure	213,822	229,714	242,536
Total Expenditure	2,610,846	2,223,535	2,410,410
Special Fund Expenditure			
T00304 Maryland Industrial Development Financing Authority (MIDFA)	100,484	108,108	115,230
T00305 Maryland Small Business Development Financing Authority (MSBDFA)	15,211	16,320	17,084
T00310 Economic Development Opportunity Program	8,692	9,326	9,764
T00324 Maryland Economic Development Assistance Authority and Fund	89,435	95,960	100,458
Total	213,822	229,714	242,536

Department of Commerce

T00G00.05 Maryland State Arts Council - Division of Marketing, Tourism, and the Arts

Program Description

The Maryland State Arts Council (MSAC) supports the visual, literary, and performing arts by providing grants, technical assistance, and other support services to arts organizations and presenters, county arts councils, schools, Arts & Entertainment Districts, and individual artists. MSAC also manages the Maryland Public Art Initiative, Maryland Traditions, and other programs that advance the arts across the State.

Appropriation Statement	2022 Actual	2023 Appropriation	2024 Allowance
Number of Authorized Positions	11.00	11.00	12.00
Number of Contractual Positions	6.60	8.10	8.10
01 Salaries, Wages and Fringe Benefits	980,041	1,136,677	1,411,680
02 Technical and Special Fees	421,997	526,768	554,189
03 Communications	12,396	7,500	15,500
04 Travel	14,804	51,000	64,500
06 Fuel and Utilities	4,768	8,000	4,768
07 Motor Vehicle Operation and Maintenance	958	0	500
08 Contractual Services	841,068	1,047,200	1,242,324
09 Supplies and Materials	2,820	62,677	21,450
10 Equipment - Replacement	9,837	0	10,000
11 Equipment - Additional	334	0	0
12 Grants, Subsidies, and Contributions	25,365,111	65,929,478	27,062,669
13 Fixed Charges	166,237	191,500	193,800
Total Operating Expenses	26,418,333	67,297,355	28,615,511
Total Expenditure	27,820,371	68,960,800	30,581,380
Net General Fund Expenditure	25,247,896	26,864,403	28,449,746
Special Fund Expenditure	1,032,050	41,300,000	1,300,000
Federal Fund Expenditure	708,725	796,397	831,634
American Rescue Plan Act of 21 Expenditure	831,700	0	0
Total Expenditure	27,820,371	68,960,800	30,581,380
Special Fund Expenditure			
SWF307 Dedicated Purpose Account	0	40,000,000	0
T00313 Maryland State Arts Council Fund	300,000	300,000	300,000
T00335 Admissions and Amusement Tax	732,050	1,000,000	1,000,000
Total	1,032,050	41,300,000	1,300,000
Federal Fund Expenditure			
45.025 Promotion of the Arts-Partnership Agreements	708,725	796,397	831,634
American Rescue Plan Act of 21 Expenditure			
45.024E National Endowment for the Arts (ARPA)	831,700	0	0

Department of Commerce

T00G00.08 Preservation of Cultural Arts Program - Division of Marketing, Tourism, and the Arts

Program Description

This program provides emergency grants to eligible cultural arts organizations, including museums or similar entities to prevent the closure or termination of a cultural arts organization.

Appropriation Statement		2022 Actual	2023 Appropriation	2024 Allowance
12	Grants, Subsidies, and Contributions	<u>1,244,600</u>	<u>1,300,000</u>	<u>1,300,000</u>
	Total Operating Expenses	<u>1,244,600</u>	<u>1,300,000</u>	<u>1,300,000</u>
	Total Expenditure	<u><u>1,244,600</u></u>	<u><u>1,300,000</u></u>	<u><u>1,300,000</u></u>
	Special Fund Expenditure	<u>1,244,600</u>	<u>1,300,000</u>	<u>1,300,000</u>
	Total Expenditure	<u><u>1,244,600</u></u>	<u><u>1,300,000</u></u>	<u><u>1,300,000</u></u>
Special Fund Expenditure				
T00328	Preservation of Cultural Arts	<u>1,244,600</u>	<u>1,300,000</u>	<u>1,300,000</u>

Department of Commerce

T00G00.09 Baltimore Symphony Orchestra (BSO) - Division of Marketing, Tourism, and the Arts

Program Description

Provides an annual grant to the Baltimore Symphony Orchestra in fiscal years 2022 through 2026.

Appropriation Statement

	2022 Actual	2023 Appropriation	2024 Allowance
12 Grants, Subsidies, and Contributions	0	1,300,000	1,100,000
Total Operating Expenses	0	1,300,000	1,100,000
Total Expenditure	0	1,300,000	1,100,000
Net General Fund Expenditure	0	1,300,000	1,100,000
Total Expenditure	0	1,300,000	1,100,000

3 Year Position Summary

Classification Title	FY 2022 Positions	FY 2022 Expenditures	FY 2023 Positions	FY 2023 Appropriation	FY 2024 Positions	FY 2024 Allowance
T00 - Department of Commerce						
T00A00 - Office of the Secretary						
T00A0001 - Office of the Secretary						
Admin Officer III	1.00	62,404	1.00	65,843	0.00	0
Admin Prog Mgr I	2.00	172,202	2.00	198,155	1.00	105,072
Admin Prog Mgr II	0.00	0	0.00	0	1.00	92,619
Dep Secy Dept Commerce	1.00	164,208	1.00	180,082	1.00	188,186
Designated Admin Mgr Senior IV	1.00	119,188	1.00	114,453	1.00	134,098
Exec Assoc I	2.00	112,449	2.00	115,595	3.00	171,760
Exec Assoc III	1.00	66,099	1.00	77,149	0.00	0
Internal Auditor Officer	1.00	38,829	1.00	60,819	1.00	78,228
Prgm Mgr IV	1.00	114,528	1.00	120,942	1.00	127,637
Secy Dept Commerce	1.00	193,583	1.00	206,520	1.00	215,813
Total T00A0001	11.00	1,043,490	11.00	1,139,558	10.00	1,113,413
T00A0002 - Office of Policy and Research						
Administrator I	1.00	0	0.00	0	0.00	0
Administrator II	0.00	36,588	1.00	56,017	2.00	126,275
Administrator III	1.00	21,073	0.00	0	0.00	0
Administrator IV	2.00	166,604	2.00	176,288	2.00	178,948
Administrator V	3.00	203,028	3.00	284,465	2.00	201,779
Administrator VI	2.00	115,684	2.00	158,230	2.00	209,128
Designated Admin Mgr Senior IV	0.00	63,210	0.00	0	1.00	110,934
Industrial Dev Representative	1.00	0	1.00	64,882	0.00	0
Management Associate	1.00	51,550	1.00	54,750	1.00	57,741
Prgm Mgr Senior IV	1.00	7,469	1.00	100,368	0.00	0
Total T00A0002	12.00	665,206	11.00	895,000	10.00	884,805
T00A0003 - Office of the Attorney General						
Admin Aide	1.00	36,252	1.00	53,424	1.00	55,829
Admin Officer II OAG	2.00	123,925	2.00	130,754	2.00	137,935
Administrator II OAG	1.00	80,976	1.00	86,583	1.00	90,480
Asst Attorney General VII	4.00	460,027	4.00	496,159	4.00	504,866
Asst Attorney General VIII	1.00	130,482	1.00	137,790	1.00	145,417
Div Dir Ofc Atty General	1.00	148,754	1.00	158,641	1.00	165,780
Total T00A0003	10.00	980,416	10.00	1,063,351	10.00	1,100,307
T00A0008 - Division of Administration and Technology						
Accountant Advanced	0.00	3,942	0.00	0	0.00	0
Accountant II	1.00	61,714	1.00	65,119	1.00	68,697
Accountant Supervisor I	0.00	0	0.00	0	1.00	71,127
Admin Officer I	2.00	114,515	2.00	121,476	2.00	127,470
Admin Officer II	1.00	52,319	1.00	55,173	1.00	58,187
Admin Prog Mgr IV	1.00	114,528	1.00	122,140	1.00	127,637
Administrator II	2.00	136,457	2.00	148,354	1.00	90,480
Administrator V	1.00	81,608	1.00	86,946	1.00	90,859
Administrator VI	1.00	107,309	1.00	113,319	1.00	119,591
Agency Budget Spec I	1.00	6,121	0.00	0	0.00	0
Agency Budget Spec II	1.00	58,307	1.00	76,542	1.00	70,010
Agency Budget Spec Lead	0.00	72,416	1.00	77,149	1.00	79,100
Fiscal Accounts Clerk II	1.00	33,615	1.00	36,346	1.00	50,561
Fiscal Services Admin III	0.00	47,142	0.00	0	1.00	86,475
HR Administrator I	1.00	85,063	1.00	90,618	1.00	94,696

3 Year Position Summary

Classification Title	FY 2022 Positions	FY 2022 Expenditures	FY 2023 Positions	FY 2023 Appropriation	FY 2024 Positions	FY 2024 Allowance
HR Director I	1.00	92,925	1.00	98,967	1.00	101,484
HR Officer I	1.00	61,076	1.00	64,607	1.00	68,154
HR Officer II	1.00	0	1.00	52,606	1.00	67,404
IT Programmer Analyst I	0.00	46,420	1.00	52,606	1.00	66,143
IT Programmer Analyst II	1.00	54,309	1.00	78,639	1.00	82,178
IT Programmer Analyst Lead/Advanced	2.00	147,466	2.00	157,096	2.00	162,660
Prgm Mgr Senior II	2.00	171,797	2.00	225,645	2.00	243,189
Prgm Mgr Senior IV	1.00	130,025	1.00	137,215	1.00	144,761
Procurement Manager I	1.00	87,816	1.00	93,516	1.00	97,725
Procurement Officer I	3.00	199,927	3.00	211,655	3.00	222,549
Procurement Officer III	1.00	61,778	1.00	69,224	1.00	90,859
Total T00A0008	27.00	2,028,595	28.00	2,234,958	29.00	2,481,996
Total T00A00-Office of the Secretary	60.00	4,717,707	60.00	5,332,867	59.00	5,580,521
T00F00 - Division of Business and Industry Sector Development						
T00F0001 - Managing Director of Business and Industry Sector Development						
Administrator I	1.00	61,719	1.00	65,738	1.00	67,404
Administrator VII	1.00	116,453	1.00	122,140	1.00	127,637
Exec Assoc II	0.00	20,155	0.00	0	1.00	70,791
Exec VIII	1.00	66,799	1.00	162,075	1.00	169,368
Industrial Dev Officer IV	1.00	0	1.00	52,606	0.00	0
Management Associate	1.00	30,999	1.00	66,071	1.00	51,724
Prgm Mgr Senior I	1.00	89,368	1.00	95,154	1.00	100,374
Total T00F0001	6.00	385,493	6.00	563,784	6.00	587,298
T00F0004 - Office of Business Development						
Administrator V	1.00	94,993	1.00	101,165	1.00	105,718
Industrial Dev Representative	12.00	1,029,302	12.00	1,117,992	12.00	1,163,124
Industrial Dev Supervisor	2.00	100,578	1.00	106,212	1.00	112,091
Management Assoc	0.00	2,778	0.00	0	0.00	0
Management Associate	1.00	43,435	1.00	43,654	1.00	56,688
Prgm Mgr Senior I	1.00	111,082	1.00	118,330	1.00	123,655
Prgm Mgr Senior II	1.00	94,636	1.00	139,155	1.00	115,507
Prgm Mgr Senior IV	1.00	130,025	1.00	138,527	1.00	144,761
Total T00F0004	19.00	1,606,829	18.00	1,765,035	18.00	1,821,544
T00F0005 - Office of Strategic Industries and Entrepreneurship						
Administrator III	1.00	88,403	1.00	94,280	1.00	98,523
Exec Assoc II	1.00	43,443	1.00	67,105	0.00	0
Industrial Dev Representative	1.00	94,279	1.00	100,547	1.00	105,072
Industrial Dev Supervisor	3.00	211,444	3.00	261,327	3.00	274,040
Prgm Mgr Senior I	3.00	291,571	3.00	324,406	3.00	344,482
Prgm Mgr Senior III	2.00	195,559	2.00	272,247	2.00	266,518
Prgm Mgr Senior IV	1.00	97,190	1.00	143,949	1.00	159,343
Total T00F0005	12.00	1,021,889	12.00	1,263,861	11.00	1,247,978
T00F0008 - Office of Finance Programs						
Accountant Advanced	1.00	116,152	2.00	126,832	3.00	244,285
Admin Officer II	1.00	60,755	1.00	64,709	1.00	67,621
Administrator I	2.00	196,978	3.00	194,003	3.00	217,401
Administrator II	2.00	0	1.00	74,262	1.00	74,705
Administrator III	6.00	512,500	8.00	690,425	6.00	530,792
Administrator IV	3.00	310,626	3.00	264,439	4.00	381,962
Administrator V	2.00	164,793	2.00	175,576	2.00	181,756

3 Year Position Summary

Classification Title	FY 2022 Positions	FY 2022 Expenditures	FY 2023 Positions	FY 2023 Appropriation	FY 2024 Positions	FY 2024 Allowance
Administrator VI	1.00	93,954	1.00	100,061	1.00	102,608
Exec Assoc I	1.00	66,797	1.00	70,510	1.00	74,414
Fiscal Services Officer II	1.00	0	0.00	0	0.00	0
Prgm Mgr Senior I	0.00	0	0.00	0	1.00	110,330
Prgm Mgr Senior II	1.00	130,482	1.00	137,790	1.00	145,417
Prgm Mgr Senior III	3.00	379,285	3.00	401,652	3.00	422,360
Prgm Mgr Senior IV	1.00	143,108	1.00	152,481	1.00	159,343
Total T00F0008	25.00	2,175,430	27.00	2,452,740	28.00	2,712,994
T00F0010 - Office of International Investment and Trade						
Administrator I	0.00	20,720	0.00	0	1.00	71,355
Administrator VII	1.00	96,503	1.00	102,782	1.00	107,408
Exec Assoc III	1.00	45,174	1.00	64,405	0.00	0
Industrial Dev Officer II	2.00	96,875	2.00	118,297	2.00	117,602
Industrial Dev Representative	2.00	188,559	2.00	201,094	2.00	208,083
Industrial Dev Supervisor	3.00	262,730	3.00	309,509	3.00	325,504
Prgm Mgr Senior IV	1.00	116,668	1.00	118,893	1.00	134,098
Total T00F0010	10.00	827,229	10.00	914,980	10.00	964,050
T00F0013 - Office of Military Affairs and Federal Affairs						
Administrator I	1.00	0	0.00	0	0.00	0
Industrial Dev Officer IV	1.00	77,570	1.00	81,916	1.00	86,450
Industrial Dev Representative	1.00	31,101	1.00	99,561	1.00	105,072
Management Assoc	1.00	49,140	1.00	51,816	1.00	54,646
Prgm Mgr Senior IV	1.00	130,025	1.00	138,527	1.00	144,761
Total T00F0013	5.00	287,836	4.00	371,820	4.00	390,929
Total T00F00-Division of Business and Industry Sector Development	77.00	6,304,706	77.00	7,332,220	77.00	7,724,793
T00G00 - Division of Marketing, Tourism, and the Arts						
T00G0001 - Office of the Assistant Secretary						
Admin Officer III	1.00	7,743	1.00	73,791	0.00	0
Administrator I	0.00	70,901	0.00	0	1.00	83,092
Exec VIII	1.00	153,458	1.00	155,579	1.00	162,580
Total T00G0001	2.00	232,102	2.00	229,370	2.00	245,672
T00G0002 - Office of Tourism Development						
Admin Officer I	0.00	55,030	1.00	57,328	2.00	106,343
Admin Officer III	1.00	108,611	1.00	71,713	1.00	64,392
Admin Spec II	2.00	93,751	2.00	99,253	2.00	104,238
Administrator I	5.00	248,037	4.00	286,911	5.00	357,167
Administrator II	4.00	190,438	4.00	300,603	2.00	167,649
Administrator III	3.00	238,382	3.00	251,556	3.00	265,386
Administrator IV	1.00	90,753	1.00	96,641	1.00	100,990
Administrator V	1.00	93,216	1.00	98,347	1.00	103,744
Administrator VII	1.00	112,324	1.00	119,745	1.00	125,134
Exec Assoc I	1.00	60,755	1.00	64,709	1.00	66,353
Exec VIII	1.00	147,403	1.00	157,160	1.00	164,232
Management Associate	1.00	57,622	1.00	61,232	1.00	64,591
Prgm Mgr III	1.00	105,250	1.00	111,097	1.00	117,246
Prgm Mgr Senior I	1.00	115,396	1.00	121,771	1.00	128,465
Webmaster II	1.00	72,421	1.00	77,149	1.00	80,621
Total T00G0002	24.00	1,789,389	24.00	1,975,215	24.00	2,016,551

3 Year Position Summary

Classification Title	FY 2022 Positions	FY 2022 Expenditures	FY 2023 Positions	FY 2023 Appropriation	FY 2024 Positions	FY 2024 Allowance
T00G0004 - Office of Marketing and Communications						
Admin Officer I	1.00	0	1.00	61,809	1.00	64,591
Administrator I	2.00	0	2.00	137,920	2.00	144,127
Administrator II	4.00	0	4.00	321,676	4.00	327,339
Administrator III	3.00	0	3.00	231,975	3.00	275,266
Prgm Mgr II	1.00	0	1.00	101,165	1.00	105,718
Prgm Mgr III	1.00	0	1.00	114,441	1.00	119,591
Prgm Mgr Senior I	1.00	0	1.00	118,330	1.00	123,655
Pub Affairs Officer II	1.00	0	1.00	56,633	1.00	59,729
Total T00G0004	14.00	0	14.00	1,143,949	14.00	1,220,016
T00G0005 - Maryland State Arts Council						
Accountant Advanced	1.00	63,392	1.00	67,526	1.00	69,236
Admin Officer III	0.00	0	0.00	0	1.00	65,621
Admin Spec II	1.00	0	0.00	0	0.00	0
Admin Spec III	1.00	53,456	1.00	56,371	1.00	59,451
Administrator I	5.00	311,078	6.00	441,938	6.00	474,400
Administrator II	1.00	79,673	1.00	79,396	1.00	87,028
Administrator IV	1.00	43,808	1.00	92,205	1.00	97,261
Prgm Mgr Senior I	1.00	61,111	1.00	82,613	1.00	121,323
Total T00G0005	11.00	612,518	11.00	820,049	12.00	974,320
Total T00G00-Division of Marketing, Tourism, and the Arts	51.00	2,634,009	51.00	4,168,583	52.00	4,456,559
Total T00 Department of Commerce	188.00	13,656,422	188.00	16,833,670	188.00	17,761,873