

SERVICES CONTRACT

ITEM: 8-S **Agency Contact:** Thomas Sullivan
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DEPARTMENT/PROGRAM: Public Safety & Correctional Services (DPSCS)
Office of Inmate Health Services
Inmate Health Care Program

CONTRACT ID: Inmate Health Care Services: Dental Services;
DPSCS Q0013030
ADPICS # Q00B4400190

CONTRACT DESCRIPTION: Provide statewide dental services for inmates in the custody of the Department of Public Safety and Correctional Services.

AWARD: Correctional Dental Associates, PC
Trenton, NJ

TERM: 3/1/2014 – 6/30/2019

AMOUNT: \$56,108,413 (5 Years; 4 Months)

PROCUREMENT METHOD: Competitive Sealed Proposals

PROPOSALS: Only One Acceptable Proposal Received

MBE PARTICIPATION: 100% (Contractor is a Maryland Certified MBE)
95% Subcontracting Goal
(See Requesting Agency Remarks below)

INCUMBENT: Same

REQUESTING AGENCY REMARKS: A notice of the availability of the Request for Proposals (RFP) was advertised on *eMaryland Marketplace*, the DPSCS website and the DBM website. Copies of the solicitation notice were emailed directly to 315 prospective vendors, of which 283 are MBEs. A copy was also sent to the Governor's Office of Minority Affairs.

Two proposals were received in response to the RFP. However, only one was deemed to be reasonably susceptible of being selected for award. In addition, the Offeror was determined to be responsible; the financial offer was considered fair and reasonable; and it was determined that other potential offerors had a reasonable opportunity to respond to the solicitation. Therefore, award is recommended to Correctional Dental Associates, PC (CDA), the incumbent.

This contract is to provide statewide correctional dental care services. The contract will allow the Department to assure that the dental care needs of the inmate population are being met

through an infection control program and dental sick call clinics to typically be held five days per week at each facility to provide necessary dental treatment, including fillings and extractions upon clinical indication.

Over the course of the approximately 5 ½ year contract period this contract allows the State to replace its 34 existing analog dental X-ray machines with digital dental X-ray machines and adds a 35th digital dental x-ray machine. Digital dental X-ray machines will provide a more accurate assessment of the Inmate dental conditions, as well as allow viewing of the digital X-ray across Department facilities as needed. Replacing analog with digital dental X-ray machines will eliminate: a. the need to store physical analog X-ray films and transport it from facility to facility as an inmate moves; b. the film processor equipment needed to develop dental X-rays; and the recurring purchasing of supplies. This replacement also allows retention of the digital X-ray image into Inmates' electronic patient records, and, when appropriate, also allows the remote viewing by Off-site specialist for diagnostic purposes.

Scheduled non-X-ray furniture and equipment replacement is also a new component for this contract over the previous contract. This provision will have scheduled replacement of equipment based upon condition and age rather than allowing equipment to deteriorate over the course of the contract and not be replaced.

The Contractor shall provide a program of Preventive Dentistry that includes, but is not limited to:

- Assessment, and as needed, emergency dental treatment for inmates who are in an intake/diagnostic status (awaiting trial or transfer to a permanent maintaining facility). The Medical Contractor performs an initial medical screening on these inmates, including an oral examination, and may refer an inmate to the Dental Contractor;
- A comprehensive treatment plan within 90 days of Admission to a facility and following the initial screening in accordance with the Department's Oral Health Program.
- Dental treatment that includes, X-rays, fillings, limited endodontics, full and partial dentures, extractions, on-site oral surgery, and referrals for a periodontal specialist and/or maxillofacial surgery services when indicated and approved by the Medical Contractor's Utilization Management Pre-certification Process.

A 20% MBE Participation goal was established for this Contract to subcontract dental services, dental staffing and dental equipment. The MDOT MBE Directory identified one MBE firm that could provide dental staffing and 30 MBE firms that provided dental equipment. However, the Contractor is a certified MBE and has further committed to a 95% MBE subcontracting goal by utilizing a MBE subcontractor to provide management, administration and delivery of dental care to inmates. This MBE firm has been performing these services on the previous contract for the incumbent.

FUND SOURCE:	100% General
APPROP. CODE:	Various
RESIDENT BUSINESS:	No
MD TAX CLEARANCE:	14-0085-0011

Board of Public Works Action – This Item was:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION