

SERVICES CONTRACT

ITEM: 7-S **Agency Contact:** Thomas P. Sullivan
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DEPARTMENT/PROGRAM: Public Safety & Correctional Services (DPSCS)
Office of Inmate Health Services
Inmate Health Care Program

CONTRACT ID: Q001002014;
Inmate Health Care Services - Mental Health
Services
ADPICS NO. Q00B2400152

CONTRACT DESCRIPTION: Contract to provide statewide mental health care services for approximately 26,000 inmates within the confines of specified correctional institutions of the Maryland Division of Correction and Maryland Department of Pretrial Detention and Services.

AWARD: MHM-Maryland, Inc.
Baltimore, MD

TERM: 5/3/2012 - 6/30/2017

AMOUNT: \$72,837,932 Est. (5 Years)
(See Requesting Agency Remarks below)

PROCUREMENT METHOD: Competitive Sealed Proposals

BIDS OR PROPOSALS: See Attachment

MBE PARTICIPATION: 10%

INCUMBENT: Same

REQUESTING AGENCY REMARKS: A notice of the availability of the Request for Proposals (RFP) was advertised on *eMarylandMarketplace.com* and posted on the DBM and DPSCS websites. Copies of the solicitation were e-mailed directly to 382 prospective vendors, of which 286 are Maryland firms and 344 are MBEs. A copy was also sent to the Governor's Office of Minority Affairs.

A total of five proposals were received in response to the RFP, all of which were deemed to be reasonably susceptible of being selected for award. The contract award is recommended to MHM-Maryland, Inc. (MHM), the incumbent provider of this service to the Department for the

past six years. MHM was ranked overall #1 with the highest ranked technical proposal and the lowest price.

The requested contract start date for this Item is 5/3/2012. July 1, 2012 is when the Contractor will start delivering the full scope of mental health care services required by the RFP to inmates. The Contractor will not be paid for any start-up activities it performs between 5/3/2012 and 7/1/2012.

This contract will provide inmate mental health services within the confines of specified correctional institutions of the Maryland Division of Correction (DOC), the Patuxent Institution (Patx), and the Maryland Department of Pretrial Detention and Services (DPDS). The selected Contractor will provide an overall inmate mental health services program within the Department to include all primary mental health services, staff, equipment and supplies, as well as all onsite specialists, chronic care services and transitional services to the community. All the required services will only be provided by qualified Mental Health Professionals.

Also, the contract will provide mental health services to the Inpatient Mental Health Treatment Units located at the Correctional Mental Health Center at Jessup (CMHC-J), Maryland Correctional Institute for Women (MCI-W), the Inmate Mental Health Unit at Division of Pre-Trial Detention & Services (DPDS) and the Women's Detention Center (WDC) located within DPDS.

To help satisfy requirements of several consent decrees, address findings by legislative auditors or otherwise enhance the delivery of appropriate mental health care to inmates in a cost effective manner, the contract that will go into effect 7/1/2012 has many changes from the contract currently in place that will end on 6/30/2012.

Remuneration to the Contractor shall primarily be based on payment of a fixed annual price, divided into twelve monthly installments to produce a fixed monthly fee, for each respective Contract Period (year) for Staff services, all mental health care services, diagnostic and laboratory services, supplies, equipment, overhead and administrative costs, and profit. In the fourth and fifth contract years the contractor will have its contract price adjusted by changes in the medical component of the Consumer Price Index.

An additional payment consideration is if the total inmate census listed on the price form varies in any month by more than 400 inmates, plus or minus, the Contractor's monthly fee will be adjusted up or down on a per inmate basis for the number of inmates in excess of 400.

The RFP established a MBE participation goal of 10% of the total value of payments to the Contractor to provide mental health staffing.

FUND SOURCE: 100% General

APPROP. CODE: Various

RESIDENT BUSINESS: Yes

MD TAX CLEARANCE: 12-0679-1111

Board of Public Works Action - The above referenced Item was:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION

ITEM: 7-S (Cont.)

ATTACHMENT

| <u>Offerors</u> | <u>Technical Ranking</u> | <u>Evaluated Financial Price * (Ranking)</u> | <u>Overall Ranking **</u> |
|---|---------------------------------|---|----------------------------------|
| MHM-Maryland, Inc. Baltimore, MD | 1 | \$72,837,932.90 (1) | 1 |
| Wexford Health Sources, Inc Pittsburgh, PA | 2 | \$86,089,381.77 (3) | 2 |
| Corizon, Inc St. Louis, MO | 3 | \$89,936,841.23 (4) | 3 |
| STG International Alexandria, VA | 5 | \$81,266,090.47 (2) | 4 |
| Correct Care Solutions, LLC Nashville, TN | 4 | \$90,154,586.50 (5) | 5 |

Note: * The Evaluated Financial Price is based upon a model in the RFP using the Offerors' proposed pricing for the first three Contract years and a CPI formula to calculate the fourth and fifth Contract years. The total five year contract price was used to evaluate the financial price for the contract award recommendation.

** Technical factors and financial factors had equal weight in the overall award determination.