



MARTIN O'MALLEY
Governor

ANTHONY BROWN
Lieutenant Governor

T. ELOISE FOSTER
Secretary

DAVID C. ROMANS
Deputy Secretary

**Amendment #1 to Request for Proposals (RFP)
Dental Benefits Program
Solicitation No. F10B8200014
April 24, 2008**

This Amendment is being issued to amend and clarify certain information contained in the above named RFP. All information contained herein is binding on all Offerors who respond to this RFP. Specific parts of the RFP have been amended. The following changes/additions are listed below; new language has been double underlined and marked in bold (ex. **new language**) and language deleted has been marked with a strikethrough (ex. ~~language deleted~~).

1. RFP Section 2.1 "Minimum Qualification Requirements" is amended as follows:

The Contractor shall:

~~For all functional areas, have an A.M. Best or Standard & Poor's insurance rating of not less than A, and~~

Be licensed in Maryland at the time of proposal submission to provide the plan services for which the proposal is being submitted.

2. RFP Section 2.2 "Minimum Qualification Proof" is amended as follows:

~~The list of documentation below represents the form of proof necessary to demonstrate that minimum qualifications are met.~~

~~Provide a copy of a document (Internet document acceptable) reflecting an A.M. Best of Standard & Poor insurance rating of no less than A. An A rating would not meet the requirement. The documents shall be originated by either A.M. Best or Standard & Poor.~~

A copy of the Offeror's Certificate of Authority issued by the Maryland Insurance Administration (MIA), for the type of plan proposed.

3. RFP Section 4.3.7 "Responsibility" is amended as follows:

Additional information is necessary for the State to determine that the Offeror has the capability in all respects to perform fully the contract requirements, and the integrity and reliability that shall assure good faith performance:

~Effective Resource Management~

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A. Describe any litigation and/or government action taken, proposed or pending against your company or any entities of your company during the most recent five (5) years. This information shall include notice whether the Offeror's organization has had its license to write or issue insurance – for any line of business - suspended or revoked in any jurisdiction within the last 5 years, along with an explanation.

B. Evidence that the Offeror has financial capacity to provide the services such as:

Copies of the last two (2) year end audited financial statements or best available equivalent report and an analysis of those financial statements/reports. (independently audited preferred).

Abbreviated profit and loss statements and abbreviated balance sheets for the last two years.

The requested financial information must be for the entity proposing to provide services under this contract and not for any prospective owners or parent companies not directly involved in the provision of services.

C. Offeror shall indicate whether the Offeror's organization has received a financial rating from each of the following agencies listed below. Do not respond by providing information about Offeror's organization credit ratings. Include Financial Rating Status, Financial Rating Modifiers (if applicable) and Date of rating:

1. A.M. Best

2. Standard & Poor's

3. Weiss

4. Fitch

5. Moody's

4. Attachment L_DHMO Technical Proposal (Part I): The heading on the "Intro" tab is amended as follows:

DHMO **Technical** ~~Financial~~ Proposal for the State of Maryland, Functional Area 1

5. Attachment L_DHMO Technical Proposal (Part II): The heading on the "Intro" tab is amended as follows:

DHMO **Technical** ~~Financial~~ Proposal for the State of Maryland, Functional Area 1

6. Attachment O_DPPO Technical Proposal (Part I): The heading on the "Intro" tab is amended as follows:

DPPO **Technical** ~~Financial~~ Proposal for the State of Maryland, Functional Area 2

7. Attachment O_DPPO Technical Proposal (Part II): The heading on the “Intro” tab is amended as follows:

DPPO **Technical** ~~Financial~~ Proposal for the State of Maryland, Functional Area 2

Issued and authorized by

Gabriel Gnall
Procurement Officer