## FA3 Attachment S-1: Plan Information

# Representations made by the Offeror in this proposal become contractual obligations that must be met during the contract term.

**Instructions:** Complete each cell with the requested information. Items in the response column with the words **"Choose an Item"** contain a drop down list of options. Select a response from those options as applicable.

Ι.	GENERAL PLAN INFORMATION		
		Response	
1.	Offeror's Legal Name	Click here to enter text.	
2.	Plan Name	Click here to enter text.	
3.	Proposed Plan Type	POS-SF	
4.	Address	Click here to enter text.	
5.	City	Click here to enter text.	
6.	State	Click here to enter text.	
7.	Zip	Click here to enter text.	
8.	Web Address	Click here to enter text.	
9.	Operational Date	Click here to enter a date.	
10.	Corporate Tax Status	Choose an item.	
11.	Federal Employer Identification Number	Click here to enter text.	
12.	Ownership/Controlling Interest	Click here to enter text.	
13.	NCQA Accreditation Status	Choose an item.	
14.	JCAHO Accreditation	Choose an item.	
15.	URAC Accreditation		
	Health Plan	Choose an item.	
	Health Network	Choose an item.	
	Health Utilization	Choose an item.	
	Management		
16.	Commercial Group Membership	Click here to enter text.	

### I. GENERAL PLAN INFORMATION

### II. PLAN DESIGN

	Offerors must adhere to the proposed plan designs shown in <b>"FA3 Attachment</b> S-3: POS Plan Design" in preparing the quote.	Select Response
1.	Confirm that the proposal is issued in accordance with the specifications, assumptions and information included in this Request for Proposal, the accompanying worksheets and standard services addressed in the Information Questionnaire. If "No," indicate deviations in "FA3 Attachment	Choose an item.
	S-2: Explanations and Deviations" worksheet.	
2.	Review and detail deviations from the proposed plan design shown in the worksheet, "FA3 Attachment S-3: POS Plan Design."	Choose an item.
3.	Include a concise description of how Offeror covers transitional conditions, such as pregnancy, chemotherapy, etc., if a new Participant is receiving treatment from a non-participating provider. Label as "Response FA3 Attachment S-1: Transitional Care Information."	Choose an item.

#### III. MEDICAL DELIVERY SYSTEM

1.	Describe the proposed geographical service area.	Click here to enter text.
2.	Provide a map of the proposed geographical service area.	Choose an item.
	Label as "Response FA3 Attachment S-1: Service Area Map."	
3.	Provide the website address (URL) for your provider directory	Click here to enter text.
	and its password, if necessary.	Chek here to enter text.

#### **Participants' Access to Providers**

The SLEOLA Plan would like to determine the availability of key POS healthcare providers to its employee population. Prepare GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> report(s) for each network and/or plan type that you are proposing, using census data provided by the State and the parameters in the table below. Provide the reports using two separate formats: 1. using current POS enrollment, and 2. using entire census population. Note that it is important that you follow the exact parameters. The report should show hospital and provider availability by physician specialty for each zip code (or community). Report output is required for those with access and those without access, based upon the stipulated parameters. The report output should show the average distance to each provider group. See the sections entitled "FA3 Attachment S-5: Access to Adult PCPS," "FA3 Attachment S-6: Access to Hospitals" for the required format of the output. In addition to the hard copy report, the data must be supplied in electronic format that has read/write capabilities. Do not send the data in a read-only file.

Use only physicians accepting new patients in your GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> provider file. The census data needed to perform this mapping is available for download upon execution of the Non-Disclosure Agreement (see RFP Section 1.37). Label the completed GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> report as **Response FA3 Attachment S-1: GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> Report.** 

Practice Specialty	Number of Providers Available	Miles from Employees Residence
Adult Physicians (Family Practice, General Practice, General Internal Medicine)	2	8
General Pediatricians	2	8
Obstetricians/Gynecologists	2	8
Acute Care Hospitals	1	10

		Select Response
1	Has the GeoAccess <sup>®</sup> GeoNetworks <sup>®</sup> reporting been completed using the requested parameters?	Choose an item.
2.	Note the geo-mapping method used:	Choose an item.
3.	Was GeoAccess <sup>®</sup> GeoNetworks <sup>®</sup> Release 3.0, 2012 used to create the Accessibility Analysis?	Choose an item.

#### IV. ADMINISTRATIVE AND OPERATIONAL ISSUES

1. List the location(s) of your service centers (separately identify claims processing centers and customer service centers if in different locations) that would be servicing the SLEOLA members and the corresponding geographic areas/regions covered by the respective location. Use the "FA3 Attachment S-2: Explanations and Deviations" worksheet if you need more space.

The recument of the period of the period of the recument of the space.		
Service Center Location(s)	Geographic Region(s) Covered	
Click here to enter text.	Click here to enter text.	
Click here to enter text.	Click here to enter text.	
Click here to enter text.	Click here to enter text.	
Click here to enter text.	Click here to enter text.	
Click here to enter text.	Click here to enter text.	

		Select Response
2.	Attach a copy of your standard report suite, including a plan experience	
	report, a summary report of Wellness activities and performance metrics	
	that would be provided to the State at the end of each quarter and the end	Choose an item.
	of each fiscal year at no additional cost. At a minimum, your package should	choose an item.
	include those outlined in the Reporting section of the Compliance Checklist.	
	Label as "Response FA3 Attachment S-1: Management Reporting Package."	
3.	Offeror agrees to provide at least one fully insured conversion plan option.	Choose an item.

#### V. REFERENCES

Complete the following tables with the requested reference information.

1. Provide three of your employer client references of similar size offering POS services in the area that will be serving most of the SLEOLA employees.

serving most of the second employees.				
Information	Reference #1	Reference #2	Reference #3	
Company Name	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Contact Person	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Title	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Telephone #	Click here to enter text.	Click here to enter text.	Click here to enter text.	
E-mail Address	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Network Name	Click here to enter text.	Click here to enter text.	Click here to enter text.	
# POS Members	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Enrolled	Click here to enter text.	Click here to enter text.	click here to enter text.	
Effective Date of	Click here to enter a date.	Click here to enter a date.	Click here to enter a date.	
Contract				
Description of Services	Click here to enter text.	Click here to enter text.	Click here to enter text.	
provided				

2. Provide three of your terminated employer clients of similar size that offered POS services in the area that will be serving most of the SLEOLA employees.

Information	Reference #1	Reference #2	Reference #3	
Company Name Click here to enter text.		Click here to enter text.	Click here to enter text.	
Contact Person	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Title	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Telephone #	Click here to enter text.	Click here to enter text.	Click here to enter text.	
E-mail Address	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Network Name	Click here to enter text.	Click here to enter text.	Click here to enter text.	
# POS Members	Click here to enter text.	Click here to enter text.	Click here to enter text.	

## 2. Provide three of your terminated employer clients of similar size that offered POS services in the area that will be serving most of the SLEOLA employees.

Information	Reference #1	Reference #2	Reference #3	
Enrolled at Date of				
Termination				
Effective Date of	Click here to enter a date.	Click here to enter a date.	Click here to enter a date.	
Contract				
Termination Date of	Click here to enter a date.	Click here to enter a date.	Click here to enter a date.	
Contract				
Reason for	Click here to enter text.	Click here to enter text.	Click here to enter text.	
Termination				

### VI. CONTACT INFORMATION

Primary contact of perso	Primary contact of person authorized to execute this proposal		
Name	Click here to enter text.		
Title	Click here to enter text.		
Address	Click here to enter text.		
City	Click here to enter text.		
State	Click here to enter text.		
Zip Code	Click here to enter text.		
Telephone #	Click here to enter text.		
Cell Phone #	Click here to enter text.		
E-mail Address	Click here to enter text.		

## FA3 Attachment S-2: Explanations and Deviations

## Representations made by the Offeror in this proposal become contractual obligations that must be met during the contract term.

**Instructions:** All deviations from the specifications of the Request for Proposal (RFP) must be clearly defined using this worksheet. Explanations must be numbered to correspond to the question number and section number to which it pertains. If additional space is required, submit a separate attachment labeled **"FA3 Attachment S-2b: Explanations and Deviations"** using the same table format. **Most importantly, keep all explanations brief.** In the absence of any identified deviations, your organization will be bound to the terms of the RFP.

Section # / Question #	Indicate "Explanation" or "Deviation"	Offeror Response
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.
Click here	Choose	Click here to enter text.

Indicate if "FA3 Attachment S-2b: Explanations and Deviations" is provided: Choose an item.

## FA3 Attachment S-3: POS-SF Plan Design AMENDMENT 1

## Representations made by the Offeror in this proposal become contractual obligations that must be met during the contract term.

**Instructions:** Any deviations between the SLEOLA proposed plan design and the proposed plan design of the Offeror must be noted in the space provided below. If there are no deviations in the Offeror's proposed plan design, enter the phrase **"No Deviations"** in the space provided.

			Proposed Plan Design			
TYPE OF SERVICE	IN-NETWORK	OUT-OF- NETWORK	IN-NETWORK	OUT-OF- NETWORK		
MAJOR MEDICAL	•		•			
Annual Deductible						
Individual	None	\$250	Click here	Click here		
Family	None	\$500	Click here	Click here		
Yearly Maximum Out-of-Pocket Costs						
Coinsurance OOP						
Individual	\$1,000	\$3,000	Click here	Click here		
Family	\$2,000	\$6,000	Click here	Click here		
Copayment OOP			· · · · ·			
Individual	\$1,000	None	Click here	Click here		
Family	\$2,000	None	Click here	Click here		
Total Medical OOP						
Individual	\$2,000	\$3,000	Click here	Click here		
Family	\$4,000	\$6,000	Click here	Click here		
Lifetime Benefit Maximum	Unlim	nited	Click here	Click here		
Dependent Coverage	Dependents are eligit according to COMAR	-	No deviations will be considered.			
Medicare COB	according to COMAR 17.04.13.01.If an employee or covered dependent'sMedicare eligibility is due to ESRD, theymust sign up for both Medicare Parts A &B as soon as they are eligible. If theMedicare eligible SLEOLA employee andtheir dependent(s) fail to enroll inMedicare, the Medicare eligible SLEOLAemployee and their dependent(s) will beresponsible for any claim expenses thatwould have been paid under MedicareParts A or B, had they enrolled inMedicare.		No deviations will be considered.			
Non-Medicare COB	When the SLEOLA plan is the secondary payor, payments will be limited to only that balance of claim expenses that will reach the published limits of the SLEOLA plan.		No deviations wil			
Are Referrals Required?	No referrals in this pla		No deviations wil	l be considered.		
Mandated Benefits	All mandated benefits directed by the State.		No deviations wil	l be considered.		

HOSPITAL INPATIENT SER	VICES (Preauthorizat	ion Required) *		
Inpatient Care	100% of allowed benefit	80% of allowed benefit after deducible	Click here	Click here
Hospitalization	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here
Acute Inpatient Rehab for Stroke and Traumatic Brain Injury Patients when Medically Necessary	100% of allowed benefit	Not covered	Click here	Click here
Anesthesia	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here
Surgery	100% of allowed benefit	80% of allowed benefit after deducible	Click here	Click here
Organ Transplant	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here
HOSPITAL OUTPATIENT S	ERVICES (Preauthoriz	ation Required) *	1	
Chemotherapy/ Radiation	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here
Diagnostic Lab Work and X-rays	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here
Outpatient surgery	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here
Anesthesia	100% of allowed benefit	80% of allowed benefit after deductible	Click here	Click here

\* Silent Pay-Up Inpatient/Outpatient Surgery: If a participant uses an in-network hospital and an in-network physician/surgeon for in- or out-patient surgery, then the Plan must pay out-of-network anesthesiologists, secondary surgeons and radiologists at 100% of the billed amount (not 100% of the allowed amount). No deviations permitted.

<b>THERAPIES</b> (Preauthoriz	THERAPIES (Preauthorization required)					
Benefit Therapies	\$25 copay	80% of allowed				
		benefit after	Click here	Click here		
		deductible				
Physical Therapy (PT) and Occupational Therapy (OT)	PO/OT services must be pre-certified after the 6th visit, based on medical necessity; 50 visits maximum per plan year combined for PT/OT/Speech Therapy		Click here			
Speech Therapy	Must be pre-certified from the first visit with exceptions and close monitoring for special situations (e.g., trauma, brain injury) for additional visits.		Click here			

COMMON AND PREVENT	IVE SERVICES				
Physician Office Visits -	100% after \$15	80% of allowed			
Primary Care	сорау	benefit after	Click here	Click here	
		deductible			
Physician Office Visits –	100% after \$25	80% of allowed			
Specialist	сорау	benefit after	Click here	Click here	
		deductible			
Preventive Health Office	100% of allowed	80% of allowed			
Visit and Associated Lab	benefit	benefit after	Click here	Click here	
(Adult and Child)		deductible			
Routine annual GYN	100% of allowed	80% of allowed			
Exam (including PAP	benefit	benefit after	Click here	Click here	
test)	benefit	deductible	Chekhere	Chek here	
Hearing Examinations	100% after \$15	80% of allowed			
and Hearing Aids	copay – PCP or \$25	benefit after	Click here	Click here	
and freating Alus	copay – Specialist	deductible	Chekhere	CHERTIETE	
	100% of allowed	80% of allowed			
	benefit for Basic	benefit after			
	Model Hearing Aid	deductible for	Click here	Click here	
	Would hearing Alu	Basic Model	CIICK HELE		
	A basis madal basis	Hearing Aid			
	A basic model hearin	-			
	a hearing aid worn o				
	ear and is used prima	•			
	for hearing amplifica				
	include implant devi		No deviations will be considered.		
	model hearing aid w				
	authorization. Limite	ed to once every			
	three years per ear.				
	Includes Maryland m				
	hearing aids for mind				
	18), including hearin				
	impaired ear for min				
Immunizations	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
	Immunizations are o				
	recommended by the				
	Services Task Force.				
	benefit covers immunizations required for participation in school athletics and Lyme Disease immunizations when		No deviations will be considered.		
	medically necessary.			,	
Flu Shots	100% of Allowed	80% of allowed			
	Benefit	benefit after	Click here	Click here	
	Donotit				

	1			
Mammography Preventive	100% of allowed	80% of allowed benefit after	Click here	Click here
Preventive	benefit	deductible	Click here	Click here
	Cara a nin au On a an ah		Ne devietiere w	
	Screening: One each	80% of allowed	No deviations w	ill be considered.
Mammography	100% of allowed		Clist, have	Click have
Diagnostic	benefit	benefit after	Click here	Click here
	N // !:	deductible		
	No age/frequency lin		No deviations w	ill be considered.
Dhundard Furner	diagnostic mammog			
Physical Exams	100% of allowed	80% of allowed	Clist, have	Click have
	benefit	benefit after	Click here	Click here
		deductible		
	One exam per plan y		Ne devietiere	ill be seveidered
	and their dependent	s age three (3) and	No deviations w	ill be considered.
	older.	000/ af allawad		
Well Baby Care	100% of allowed	80% of allowed	Cliek here	Click have
	benefit	benefit after	Click here	Click here
	Dist. 2020 see the	deductible		
	Birth – <del>30</del> 36 months	1	No deviations w	ill be considered.
STI Screening and	100% of allowed	80% of allowed	Cliek here	Cliek here
Counseling (Including	benefit	benefit after	Click here	Click here
HPV DNA and HIV)		deductible		
	Counseling and scree		No deviations will be considered.	
Alleray Testing	active women as mai			
Allergy Testing	100% after \$15	80% of allowed	Clist, have	Click have
	copay – PCP; \$25	benefit after deductible	Click here	Click here
EMERGENCY TREATMENT	copay – Specialist	deductible		
		80% of allowed		
Urgent Care Office Visit	\$20 copay	benefit after	Click here	Click here
orgenit care office visit	Şzu cupay	deductible	Click here	CIICK HELE
Emergency Room (ER)	100% of allowed	100% of allowed		
Services –In and Out of	benefit after \$50	benefit after \$50		
Network	facility copay and	facility copay and	Click here	Click here
NELWOIK	\$50 physician	\$50 physician	CIICK HELE	CIICK HELE
	copay Copays are waived if	admitted	No deviations w	ill be considered.
	If criteria are not me			
	emergency, plan cov			
	allowed amount, plu	-	Click here	Click here
	copays.			
Observation – up to 23	100% of allowed	80% of allowed		
hours and 59 minutes -	benefit after \$50	benefit after		
presented via	facility copay and	deductible	Click here	Click here
Emergency Department	\$50 physician			
U , -p	сорау			
Observation – 24 hours	100% of allowed	80% of allowed		
or more - presented via	benefit	benefit after	Click here	Click here
Emergency Department		deductible		
	1			

Ambulance Services –	100% of allowed	100% of allowed			
Emergency Transport	benefit	benefit	Click here	Click here	
Ambulance Services –	benefit	benefit			
Non-Emergency	100% of allowed	80% of allowed	Click here	Click here	
Transport	benefit	benefit	Chekhere	Click Here	
MATERNITY BENEFITS	<u> </u>		<u> </u>	<u> </u>	
		80% of allowed			
Maternity Benefits	100% of allowed	benefit after	Click here	Click here	
indecimity Demonito	benefit	deductible			
Prenatal Care	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
Newborn Care	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
Breastfeeding Support	100% of allowed	80% of allowed			
and Counseling	benefit	benefit after	Click here	Click here	
		deductible			
Breastfeeding Supplies	100% of allowed	Not Covered	Click here	Click here	
(per birth)	benefit		CIICK HELE	CIICK HEIE	
	Covers the cost of re	ntal/purchase of	No deviations will be considered.		
	certain breast <mark>feedin</mark>	g <del>equipment</del> <u>pumps</u>			
	through Carrier's DN	1E partner(s).			
OTHER SERVICES AND SU	PPLIES				
Acupuncture Services for	100% after \$20	80% of allowed			
Chronic Pain	сорау	benefit after	Click here	Click here	
Management		deductible			
Chiropractic Services	100% after \$20	80% of allowed			
	сорау	benefit after	Click here	Click here	
		deductible			
Cardiac Rehabilitation	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
Dental Services	Not covered except a				
	accident or injury or		No deviations w	ill be considered.	
	Maryland or federal				
Nutritional Counseling	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
	100% of allowed	80% of allowed			
Durable Medical	benefit	benefit after	Click here	Click here	
Equipment		deductible			
	Must be medically n		No deviations w	ill be considered.	
	determined by the a	ttending physician			

Extended Care Facilities	100% of allowed	80% of allowed			
Extended Care Facilities	benefit	benefit after	Click here	Click here	
	Denent			CIICK HELE	
		deductible			
	Skilled nursing care				
	facility benefits are l	•			
	per calendar year as	-	No deviations w	ill be considered.	
	nursing care is medi				
	Inpatient care prima				
	rehabilitation is not	-			
Family Planning and	100% of allowed	80% of allowed			
Fertility Testing	benefit	benefit after	Click here	Click here	
		deductible			
Contraception and	100% of allowed	80% of allowed			
Contraceptive	benefit	benefit after	Click here	Click here	
Counseling		deductible			
In-Vitro Fertilization	100% of allowed	80% of allowed			
(IVF) and Artificial	benefit	benefit after	Click here	Click here	
Insemination		deductible			
	Covered per Maryla	nd state mandate.			
	Insurance article § 1		No deviations will be considered.		
Hospice Care	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
	benefit	deductible	Chekhere	Chek here	
Home Healthcare	100% of allowed	80% of allowed			
nome nearmeate	benefit	benefit after	Click here	Click here	
	Denent	deductible		CIICK HELE	
	Llomo Lloolthooro ha	enefits are limited to			
			No deviations will be considered.		
	120 days per plan ye				
Medical Supplies	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
	Includes, but is not l	•			
	dressings; casts; spli				
	dressings for cancer, burns or diabetic				
	ulcers; catheters; co	lostomy bags;	No deviations w	ill be considered.	
	oxygen; supplies for	renal dialysis		in be considered.	
	equipment and mac				
	diabetic supplies as	mandated by			
	Maryland law.				
Private Duty Nursing	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
Whole Blood Charges	100% of allowed	80% of allowed			
	benefit	benefit after	Click here	Click here	
		deductible			
	1				

MENTAL HEALTH AND SU	BSTANCE USE I	DISORD	ERS			
Inpatient Hospital Care 100% of allowed		80% of a	allowed			
	benefit		benefit after			
			deducti			
Partial Hospitalization	100% of allow	ved	80% of a			
Services	benefit		benefit		No deviations w	vill be considered.
			deducti			
Outpatient Services	100% of allow	ved	80% of a			
(Including Intensive	benefit		benefit			
Outpatient Services)			deducti			
Residential Crisis	100% of allow	ved	80% of a			
Services	benefit		benefit		Click here	Click here
			deducti	ble		
VISION SERVICES - ADULT						
Vision - Medical	100% after \$		80% of a			
(services related to the	copay (PCP) o		benefit		Click here	Click here
medical health of the	copay (specia	ilist)	deducti	ble		
eye)	1000/ ()		000/ 0			
Vision - Routine Exam	100% after \$			Click have	Click here	
(per year)	copay (PCP) o				Click here	CIICK Here
Description Lances	copay (specia		deducti			
Prescription Lenses,			Vision	\$29.00	-	
frames and/or contacts.		+	l, single	\$49.00		
One pair per plan year. Frames/lenses or		Bifoca		\$89.00		
contacts, not both. Plan	Duranistian	double		ć71.00	-	
pays up to noted	Prescription	Trifoca		\$71.00		
allowed amounts,	Lenses		ic, glass	\$54.00		
remainder is participant		Aphak plastic		\$126.00		
responsibility.		Aphak asphe		\$162.00	Click here	Click here
	Frames			\$45.00		
	Contacts	Medic Neces	-	\$202.00		
		Cosme		\$51.00		
	Obtain vision	service	s from pro	ovider of		
	your choice.	Pay enti	re cost up	o front,		
	then submit o	claim to	carrier fo	r		
	reimburseme	ent up to	the abov	e allowed		
	amounts.					

VISION SERVICES - PEDIA	TRIC				
Vision – Medical "sick"	100% of allowed	80% of allowed			
visit	benefit after \$15	benefit after	Click here	Click here	
	сорау	deductible			
Vision – Routine exam	100% of allowed	100% of allowed			
	benefit	benefit (member	Click here	Click here	
		may still be			
		balance billed)			
Vision Supplies –	100% of allowed	80% of allowed			
Frames/Lenses or	benefit	benefit after	Click here	Click here	
Contacts.		deductible			
	Limited to dependen	t children age 18			
	and under. Medically necessary Frames/Lenses or Contacts. Contacts in		No deviations will be	a considered	
			NO DEVIATIONS WILL DE	econsidered	
	lieu of Frames/Lense	S.			

## FA3 Attachment S-4: Participating Physicians

Representations made by the Offeror in this proposal become contractual obligations that must be met during the contract term.

#### Instructions:

A. Provide the total number of participating physicians by specialty:

County/ Metro Area	Family Practice, General Practice	General Internal Medicine	General Pediatrics	Obstetrics/ Gynecology	All Other Specialists	Total Physicians			
Central Maryland	Central Maryland								
Anne Arundel County	Click here	Click here	Click here	Click here	Click here	Click here			
Baltimore City	Click here	Click here	Click here	Click here	Click here	Click here			
Baltimore County	Click here	Click here	Click here	Click here	Click here	Click here			
Carroll County	Click here	Click here	Click here	Click here	Click here	Click here			
Harford County	Click here	Click here	Click here	Click here	Click here	Click here			
Howard County	Click here	Click here	Click here	Click here	Click here	Click here			
Eastern Shore									
Caroline County	Click here	Click here	Click here	Click here	Click here	Click here			
Cecil County	Click here	Click here	Click here	Click here	Click here	Click here			
Dorchester County	Click here	Click here	Click here	Click here	Click here	Click here			
Kent County	Click here	Click here	Click here	Click here	Click here	Click here			
Queen Anne's County	Click here	Click here	Click here	Click here	Click here	Click here			
Somerset County	Click here	Click here	Click here	Click here	Click here	Click here			
Talbot County	Click here	Click here	Click here	Click here	Click here	Click here			
Wicomico County	Click here	Click here	Click here	Click here	Click here	Click here			
Worcester County	Click here	Click here	Click here	Click here	Click here	Click here			
Southern Maryland									
Calvert County	Click here	Click here	Click here	Click here	Click here	Click here			
Charles County	Click here	Click here	Click here	Click here	Click here	Click here			
St. Mary's County	Click here	Click here	Click here	Click here	Click here	Click here			
Washington Metro									
District of Columbia	Click here	Click here	Click here	Click here	Click here	Click here			
Montgomery County	Click here	Click here	Click here	Click here	Click here	Click here			
Prince George's County	Click here	Click here	Click here	Click here	Click here	Click here			
Western Maryland									
Allegany County	Click here	Click here	Click here	Click here	Click here	Click here			
Frederick County	Click here	Click here	Click here	Click here	Click here	Click here			
Garrett County	Click here	Click here	Click here	Click here	Click here	Click here			
Washington County	Click here	Click here	Click here	Click here	Click here	Click here			

State	Participating Physicians including Family Practice, General Internal Medicine		OB/GYN	Hospitals	
Alabama	Click here	Click here	Click here	Click here	
Alaska	Click here	Click here	Click here	Click here	
Arizona	Click here	Click here	Click here	Click here	
Arkansas	Click here	Click here	Click here	Click here	
California	Click here	Click here	Click here	Click here	
Colorado	Click here	Click here	Click here	Click here	
Connecticut	Click here	Click here	Click here	Click here	
Delaware	Click here	Click here	Click here	Click here	
District of Columbia	Click here	Click here	Click here	Click here	
Florida	Click here	Click here	Click here	Click here	
Georgia	Click here	Click here	Click here	Click here	
Hawaii	Click here	Click here	Click here	Click here	
Idaho	Click here	Click here	Click here	Click here	
Illinois	Click here	Click here	Click here	Click here	
Indiana	Click here	Click here	Click here	Click here	
lowa	Click here	Click here	Click here	Click here	
Kansas	Click here	Click here	Click here	Click here	
Kentucky	Click here	Click here	Click here	Click here	
Louisiana	Click here	Click here	Click here	Click here	
Maine					
	Click here	Click here Click here	Click here	Click here	
Massachusetts	Click here		Click here	Click here	
Michigan	Click here	Click here	Click here	Click here	
Minnesota	Click here	Click here	Click here	Click here	
Mississippi	Click here	Click here	Click here	Click here	
Missouri	Click here	Click here	Click here	Click here	
Montana	Click here	Click here	Click here	Click here	
Nebraska	Click here	Click here	Click here	Click here	
Nevada	Click here	Click here	Click here	Click here	
New Hampshire	Click here	Click here	Click here	Click here	
New Jersey	Click here	Click here	Click here	Click here	
New Mexico	Click here	Click here	Click here	Click here	
New York	Click here	Click here	Click here	Click here	
North Carolina	Click here	Click here	Click here	Click here	
North Dakota	Click here	Click here	Click here	Click here	
Ohio	Click here	Click here	Click here	Click here	
Oklahoma	Click here	Click here	Click here	Click here	
Oregon	Click here	Click here	Click here	Click here	
Pennsylvania	Click here	Click here	Click here	Click here	
Rhode Island	Click here	Click here	Click here	Click here	
South Carolina	Click here	Click here	Click here	Click here	
South Dakota	Click here	Click here	Click here	Click here	
Tennessee	Click here	Click here	Click here	Click here	
Texas	Click here	Click here	Click here	Click here	
Utah	Click here	Click here	Click here	Click here	
Vermont	Click here	Click here	Click here	Click here	
Virginia	Click here	Click here	Click here	Click here	
Washington	Click here	Click here	Click here	Click here	
West Virginia	Click here	Click here	Click here	Click here	
Wisconsin	Click here	Click here	Click here	Click here	
Wyoming	Click here	Click here	Click here	Click here	
Total	Click here	Click here	Click here	Click here	

Instructions: For the states and locations shown below, list the total number of participating providers by specialty.

## FA3 Attachment S-5: Access to Adult PCPs

**Instructions:** Provide access two ways: 1) all employees currently in POS and 2) all employees. Matches must be determined based on criteria outlined in Section III Participants Access to Providers in "Attachment S-1: Plan Information."

A. For Response Attachment S-1: GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> Report, provide the following report format for Access to Adult Primary Care Physicians:

Zip Code	Average Distance to	Total Number of	Total Employees Ma Number of			yees Not itched
	Adult PCPs	Employees	Number	Percent	Number	Percent
	C A N		EOD	ΝΛΛΤ		
	SAN					

B. Provide subtotals for <u>all employees currently in POS</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance	Total Number	Employees	s Matched	Employees N	lot Matched
Geographic Area	to Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

C. Provide subtotals for <u>all employees</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number of Employees	Employees Matched		Employ Mate	
Geographic Area	Adult PCPs	/ Retirees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

## FA3 Attachment S-6: Access to Pediatricians

**Instructions:** Provide access two ways: (1) all employees currently in POS and (2) all employees. Matches must be determined based on criteria outlined in Section III Participants Access to Providers in "Attachment S-1: Plan Information."

A. For Response Attachment S-1: GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> Report, provide the following report format for Access to Pediatricians:

Zip Code	Average Distance to	Total Number of	Employee	s Matched		yees Not itched
	Adult PCPs	Employees	Number	Percent	Number	Percent
	CAN				-	
	SAN	PLE	FUR			

B. Provide subtotals for <u>all employees currently in POS</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number of Employees	Employees	Matched	Employe Mato	
Geographic Area	Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

C. Provide subtotals for <u>all employees</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number	Employees	Matched	Employe Mate	
Geographic Area	Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

## FA3 Attachment S-7: Access to OB/GYN

**Instructions:** Provide access two ways: (1) all employees currently in POS and (2) all employees. Matches must be determined based on criteria outlined in Section III Participants Access to Providers in "Attachment S-1: Plan Information."

A. For Response Attachment S-1: GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> Report, provide the following report format for Access to OB/GYN Physicians:

Zip Code	Average Distance to	Total Number of	Employees	s Matched		oyees Not htched
	Adult PCPs	Employees	Number	Percent	Number	Percent
	CAN			<b></b>	-	
	SAN	PLE	FOR			

B. Provide subtotals for <u>all employees currently in POS</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number	Employees Matched		Employe Mato	
Geographic Area	Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

C. Provide subtotals for <u>all employees</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number	Employees	Matched	Employe Mate	
Geographic Area	Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

## FA3 Attachment S-8: Access to Hospitals

**Instructions:** Provide access two ways: (1) all employees currently in POS and (2) all employees. Matches must be determined based on criteria outlined in Section III Participants Access to Providers in "Attachment S-1: Plan Information."

A. For Response Attachment S-1: GeoAccess<sup>®</sup> GeoNetworks<sup>®</sup> Report, provide the following report format for Access to Hospitals:

Zip Code	Average Distance to	Total Number of	Employee	s Matched		yees Not itched
	Adult PCPs		Number	Percent	Number	Percent
	<u> </u>	IPLE_	<u>FOR</u>	MAI		

B. Provide subtotals for <u>all employees currently in POS</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number of Employees	Employees Matched		Employe Matc	
Geographic Area	Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

C. Provide subtotals for <u>all employees</u> by County of residence and by region of residence as shown in the table below:

Metropolitan/	Average Distance to	Total Number of Employees	Employees	Matched	Employe Mato	
Geographic Area	Adult PCPs	of Employees	Number	Percent	Number	Percent
Anne Arundel County	Click here		Click here	Click here	Click here	Click here
Baltimore City	Click here		Click here	Click here	Click here	Click here
Baltimore County	Click here		Click here	Click here	Click here	Click here
Carroll County	Click here		Click here	Click here	Click here	Click here
Harford County	Click here		Click here	Click here	Click here	Click here
Howard County	Click here		Click here	Click here	Click here	Click here
Central Maryland	Click here		Click here	Click here	Click here	Click here
Caroline County	Click here		Click here	Click here	Click here	Click here
Cecil County	Click here		Click here	Click here	Click here	Click here
Dorchester County	Click here		Click here	Click here	Click here	Click here
Kent County	Click here		Click here	Click here	Click here	Click here
Queen Anne's County	Click here		Click here	Click here	Click here	Click here
Somerset County	Click here		Click here	Click here	Click here	Click here
Talbot County	Click here		Click here	Click here	Click here	Click here
Wicomico County	Click here		Click here	Click here	Click here	Click here
Worcester County	Click here		Click here	Click here	Click here	Click here
Eastern Shore	Click here		Click here	Click here	Click here	Click here
Calvert County	Click here		Click here	Click here	Click here	Click here
Charles County	Click here		Click here	Click here	Click here	Click here
St. Mary's County	Click here		Click here	Click here	Click here	Click here
Southern Maryland	Click here		Click here	Click here	Click here	Click here
District of Columbia	Click here		Click here	Click here	Click here	Click here
Montgomery County	Click here		Click here	Click here	Click here	Click here
Prince George's County	Click here		Click here	Click here	Click here	Click here
Washington Metro	Click here		Click here	Click here	Click here	Click here
Allegany County	Click here		Click here	Click here	Click here	Click here
Frederick County	Click here		Click here	Click here	Click here	Click here
Garrett County	Click here		Click here	Click here	Click here	Click here
Washington County	Click here		Click here	Click here	Click here	Click here
Western Maryland	Click here		Click here	Click here	Click here	Click here

## FA3 Attachment S-9: Compliance Checklist

Representations made by the Offeror in this proposal become contractual obligations that must be met during the contract term.

**Instructions:** Complete each item with the requested information. Items in the response column with the words **"Choose"** contain a drop down list of options. Select a response from those options as applicable.

## NOTE: If a Response/Explanation/Deviation is being provided, a "No" response must be selected and addressed in "FA3 Attachment S-2: Explanations and Deviations."

Compli	ance Checklist	Contractor's Response
CUSTO	MER SERVICE	
CC-1	Contractor agrees to permit all eligible SLEOLA Members, as determined by the State, to obtain health insurance benefits for themselves and their eligible Dependents.	Choose
CC-2	Contractor agrees that no administrative functions required under this contract may be performed offshore.	Choose
CC-3	Contractor agrees to establish and provide a state-of-the-art customer service operation (including a toll-free phone number) available to plan Participants (both in- state and out-of state) 24/7, staffed by live customer service representatives during the core hours, 7 am – 11 pm Eastern Time, seven days a week at no additional charge. This may be the same operation as that provided for State employees, retirees and dependents under another active contract, if applicable.	Choose
CC-4	This toll-free customer service line will be supported during the hours stated above by an automated voice-response system 24 hours a day, seven days a week. Participants (both in-state and out-of state) can access this system directly to request and receive service authorizations or other pertinent data. This operation should comply with Performance Standards #1 and #2, in "FA3 Attachment S-12: Performance Guarantees." May be the same operation as that provided for State employees, retirees and dependents under another active contract.	Choose
CC-5	During call center hours, as indicated above, the customer service phone intake system should be an automatic answering system that picks up within 10 seconds and directs Participants into a queue to be serviced, with an available opt-out to a live representative at any time during the call.	Choose
CC-6	Automated call answer system will provide estimated wait time until live operator pick-up to Participant.	Choose
CC-7	Contractor agrees to resolve a minimum of 85% of member calls on the first call to the customer service line.	Choose

CC-8	The member services operation must include:	
CC-0	a.) Knowledgeable staff available to answer questions on plan eligibility, plan	
	guidelines, benefit levels, and claims procedures.	Choose
	b.) The ability to maintain an eligibility file that identifies eligible Participants as well	Choose
	as certain other pertinent information regarding Participants. c.) A system for providing Explanations Of Benefits to eligible Participants detailing	
		Chaosa
	payments to facilities and providers for services rendered and the amounts applicable	Choose
	to each service.	Chaosa
	d.) A procedure for handling emergency requests and non-office hour admissions.	Choose
	e.) An integrated claims and customer service system enabling both claims and service team members to view all screens.	Choose
	f.) Adequate access to the customer service system for individuals with disabilities.	Choose
<u> </u>	(TTY and online access for deaf, full-service phone access for blind)	
CC-9	Contractor agrees to accurately convert enrollment data files, including the master	Choose
66.40	enrollment file and any other relevant files to the Contractor's data system.	
CC-10	Contractor agrees to offer support services for the 2014 Open Enrollment period (for	
	the plan year beginning January 1, 2015) and all subsequent open enrollments during	Choose
	the contract term. Contractor will provide services in accordance with Performance	
<u> </u>	Standard #5, in "FA3 Attachment S-12: Performance Guarantees."	
CC-11	Contractor will provide representatives to attend Benefit Fairs, who will be trained on	Channe
	the SLEOLA-specific benefit plans, in accordance with Performance Standard #5, in	Choose
CC 12	"FA3 Attachment S-12: Performance Guarantees."	
CC-12	Contractor agrees to maintain and verify documentation of disabled status for	
	dependents of eligible SLEOLA participants. Contractor must verify disabled status	Chasse
	every two years, or in the event of a total and permanent disability, once per contract	Choose
	period. If no documentation is received within the required timeframe, Contractor	
CC-13	must notify the State of Maryland within 10 calendar days. Contractor agrees to share the expenses for producing and distributing all SLEOLA	
CC-15	Open Enrollment materials, including but not limited to the Benefits Guide, universal	
	enrollment forms, and other notices or information included in the enrollment kits.	
	The total cost will be shared equally among all benefit plans. The Contractor's share	Choose
	will vary based on the number of vendors. If there are fewer vendors in future years,	
	the pro-rated amounts will increase.	
CC-14	Contractor agrees to assume a share of the cost of an annual State-conducted	
00 14	Participant satisfaction survey on its health plan. The Contractor's share will vary	
	based on the number of vendors. If there are fewer vendors in future years, the pro-	Choose
	rated amounts will increase.	
CC-15	Contractor shall prepare and provide identification cards and a detailed plan	
	description document to Members. ID cards are to be mailed to members at least ten	
	business days before the program is operational. ID cards must be mailed to new	
	members within three business days of notification by the State or receipt of the	Choose
	add/change/delete enrollment file that reflects the new enrollment, whichever is	0.10000
	earlier. The detailed plan description/Evidence of Coverage will be provided	
	electronically (and via paper upon request).	
CC-16	Contractor shall provide an electronic version of the detailed plan	
	description/summary of coverage/evidence of coverage to the employee benefits	Choose
	Compliance Manager no later than 45 days in advance of the first day of the plan year.	
CC-17	Contractor will use a unique identification number (not the Social Security number) on	
	all Participant communications, including, but not limited to, membership cards, EOBs,	Choose
	etc.	
CC-18	Upon request, Contractor will submit forms for the State's approval, and print forms	
	with the State's logo for claims submission.	Choose

CC-19	The State of Maryland reserves the right to accept or decline the Contractor's designated account manager for any reason at any time.	Choose
CC-20	Contractors Plan representatives will return all messages received from the State's	
	Department of Budget and Management/Employee Benefits Division (whether voice	
	mail, e-mail or other communication method) promptly. Messages received before	Choose
	noon will be replied to the same day. Messages received after noon will be replied to	
	by noon of the following business day.	
CC-21	The State of Maryland reserves the right to accept or decline the Contractor's	
	designated Claim Supervisor, Claim Processor and claim facility for any reason at any	Choose
	time.	
CC-22	Contractor will attend quarterly meetings to discuss plan administration and any other	
	concerns the State may have. Meetings will be set with the State in advance on a	
	designated day each quarter. Contractor will attend meetings in accordance with	
	Performance Standard #6, in <b>"FA3 Attachment S-12: Performance Guarantees."</b> The	Choose
	content of the meeting will include, but not be limited to, unusual claims utilization	
	trends, disease state prevalence, operational performance, disease management	
	progress, wellness tracking and customer service issues.	
CC-23	Contractor agrees to review drafts of the plan description contained in SLEOLA's	Choose
	annual Benefits Guide, as requested by the State, at no extra cost.	Chicobe
CC-24	Contractor agrees to meet or exceed established performance standards as described	Choose
	in "FA3 Attachment S-12: Performance Guarantees."	Chicose
	RK COMPLIANCE/REIMBURSEMENT	
CC-25	Contractor agrees to provide Participant support services live and online for selecting	
	and/or locating network physicians and for answering provider credentialing	Choose
	questions that Participants may have.	
CC-26	Contractor agrees to provide online access to up-to-date network provider listings and	
	locations to assist Participants with provider selection, including quality performance	Choose
	and outcome ratings, and other services with regard to provider selection.	
CC-27	Contractor agrees to notify plan Participants, in writing, with at least 60 days advance	
	notice, in the event the contract for a Participant's network physician terminates for	Choose
	any reason. The State will review and approve the communications before release to	
	SLEOLA Participants.	
CC-28	Contractor agrees to notify the State, in writing, with at least 75 days advance notice,	Choose
	in the event the contract for a practice group or physician terminates for any reason.	
CC-29	Contractor has a procedure in place to allow the State and/or plan Participants to	Choose
	nominate providers to be considered for inclusion in the network.	
CC-30	Contractor's physician and hospital contracts have a "continuation of care" clause	
	which states if a physician or hospital cancels or fails to renew their contract, care	Choose
	which began with a network provider will continue to be provided and reimbursed as	
	a network provider until 90 days after discharge.	
CC-31	Contractor has, and will maintain, a process for Participants to contact customer	
	service to determine the maximum allowance for a specific procedure in advance of	Choose
	having the procedure performed.	
CC-32	Contractor confirms procedures are in place for ensuring a network provider does not	
	bill participants and/or the plan sponsor any amount in excess of the network	Choose
	allowance.	
CC-33	Contractor's contracts with network providers prohibit providers from balance billing	Choose
	patients above the network allowance.	
CC-34	Contractor will guarantee a participant will not be liable for any amounts over and	Ch
	above the scheduled plan of benefits in the event a healthcare provider is not paid	Choose
	accurately for services rendered.	

CC-35		
CC-55	Contractor guarantees the network allowance will always be the basis for determining the member's liability (coinsurance, etc.), if applicable, for in-network services rendered.	Choose
CC-36	Contractor shall provide and maintain a broad-based national network.	Choose
CC-37	Contractor agrees the State reserves the right to explore Contractor's tiered network	
	and, if decided, implement this structure in future plan years.	Choose
AUDITS		
CC-38	Contractor agrees to perform regular hospital record (including clinical and billing issues) audits on all hospital admissions exceeding \$25,000 in paid claims, subject to a minimum of 2% of all hospital claims, and report audit results and recoveries to the State. Such audits will be performed in accordance with Performance Standard #12, in <b>"FA3 Attachment S-12: Performance Guarantees."</b>	Choose
CC-39	Contractor agrees to have an annual audit performed by an independent audit firm of its handling of the Department's critical functions and/or sensitive information, which is identified as Insurance Claims Processing Services (collectively referred to as the "Information Functions and/or Processes"). Such audits shall be performed in accordance with audit guidance: <i>Reporting on Controls at a Service Organization Relevant to Security, Availability, Processing Integrity, Confidentiality, or Privacy (SOC 2)</i> as published by the American Institute of Certified Public Accountants (AICPA), as updated from time to time, or according to the most current audit guidance promulgated by the AICPA or similarly-recognized professional organization, as agreed to by the Department, to assess the security of outsourced client functions or data (collectively, the "Guidance"). Copies of such audits will be provided to the State annually.	Choose
CC-40	Contractor agrees to provide the State or its designated representative the right to audit the performance of the plan and services provided (including HIPAA compliance). Contractor will make available all services, records and access to the auditors at no extra charge. Contractor will be given two months written advance notice of an impending audit. The State or its designated representative will audit operations at least once annually.	Choose
CC-41	Contractor agrees to provide the State the right to audit self-insured claims against the State's eligibility system. Contractor will designate a supervisor-level contact from both its enrollment and claims units who will be responsible and accountable for ensuring timely response to the Department's Audit Unit to support its efforts to collect ineligible payments from either Contractor or Member. Such audits will occur within the plan year with a final reconciliation to occur no later than 90 days following the plan year end.	Choose
CC-42	Contractor agrees to maintain eligibility reconciliations between Contractor files and SLEOLA eligibility files.	Choose
	Business Associate Agreement)	
	herein shall have meaning provided in 45 CFR, Parts 160, 162 and 164.)	
CC-43	Contractor agrees to comply with HIPAA security regulations, 45 CFR Part 164, subpart C, including the following:	
	a.) Contractor agrees to develop and implement administrative, physical and technical safeguards that reasonably and appropriately protect the confidentiality, integrity and availability of electronic protected health information Contractor creates, receives, maintains or transmits in Contractor's administration of the plan, as required by HIPAA security standards.	Choose
	b.) Contractor agrees to comply with HIPAA security standards.	Choose
	b.) Contractor agrees to comply with mean security standards.	CHOUSE
	c.) Contractor agrees to comply with HIPAA security standards. c.) Contractor agrees to maintain documentation of the policies, procedures and safeguards implemented to comply with HIPAA security standards.	Choose

written contract, that any agent, including a subcontractor to whom Contractor	
provides electronic PHI, agrees to implement reasonable and appropriate safeguard	< l
e.) Contractor agrees to report to the State within ten days any security incident of	5.
which Contractor becomes aware during the term of the Contract and any mitigation	n Choose
or remedial plans to address such security incidents.	Choose
f.) Contractor agrees to make Contractor's policies and procedures, and its	
documentation required by the HIPAA security standards, available to the State and	Choose
DHHS for purposes of determining if the plan complies with HIPAA security standard	
Contractor agrees to comply with HIPAA privacy standards, 45 CFR Parts 160 and 16	
including the following:	4,
a.) Contractor shall not use or disclose PHI except to fulfill the requirements of this	
RFP and the contract, or as required by law. In doing so, Contractor shall use, disclo	<b>50</b>
or request the minimum amount of PHI necessary and act in compliance with	30
§164.502(b) as if a covered entity. Further, Contractor shall use limited data sets	Choose
when possible and comply with DHHS guidance in determining minimum necessary	
standards to accomplish intended use, purpose or disclosure as if a covered entity.	
b.) Contractor shall implement and use appropriate and reasonable administrative,	
physical and technical safeguards to prevent Use or Disclosure of PHI other than (1)	
provided in this RFP and the contract, (2) permitted by the HIPAA Privacy Regulation	
for a Covered Entity, and (3) permitted by the Medical Records Act. In the event the	
HIPAA Privacy Regulation and the Medical Records Act conflict regarding the degree	Of
protection provided for PHI, Contractor shall comply with the more restrictive	
protection requirements.	
c.) Contractor shall report to the State any Use or Disclosure of PHI not permitted	Choose
within 10 days of when Contractor becomes aware of such Use and Disclosure.	
d.) Contractor shall use reasonable efforts to mitigate the effect of any Use or Disclosure of PHI known to Contractor that is not permitted.	Choose
e.) Contractor shall comply with the administrative requirements of 45 CFR § 164.53	0
as if Contractor were the Covered Entity in relation to the plan.	Choose
f.) In compliance with 45 CFR § 164.504(e)(5), Contractor shall ensure, through writt	0.0
contract, that any agent, including a subcontractor to whom it provides PHI received	
from, created by, or received by Contractor, agrees to the same restrictions and	1
conditions that apply to the Contractor with respect to such information. This	Choose
obligation shall apply in connection with PHI created, retained, used, disclosed, or	
transmitted in connection with the plan(s) administered by Contractor.	
g.) Contractor shall provide a Notice of Privacy Practices to all individuals enrolled in	
the plan in compliance with 45 CFR §164.520 as if Contractor were the Covered Enti	
with regard to the plan.	L y
(1) This Notice of Privacy Practices shall comply with the requirements of 45 CFR	Choose
§164.520 as if the Contractor were the Covered Entity with regard to the plan.	Choose
(2) A copy of this Notice of Privacy Practices shall be provided to the State with	
certification that the notice has been provided to the Members.	
h.) Contractor shall permit an individual enrolled in the plan to request restricted Us	95
and Disclosures of PHI related to that individual in accordance with 45 CFR	
§164.522(a)(1)(i). Contractor shall comply with 45 CFR §164.522(a)(1)(ii)-(iv) and	
HITECH §13.405(a) in the event a request for restricted Uses and Disclosures is	
granted as if the Contractor were the Covered Entity with regard to the plan.	Choose
Contractor may refuse such request to restrict Uses and Disclosures or terminate a	Choose
	c
	3
restriction on Uses and Disclosures provided Contractor complies with the provision of 45 CFR §164.122(a)(1)(ii), §164.522(a)(2)-(3) and HITECH §13.405(a) as if Contract	

i.) Contractor shall accommodate reasonable requests by individuals enrolled in the plan or by the State on behalf of such individuals to receive confidential communications in compliance with 45 CFR §164.522(b)(ii) as if Contractor were the Covered Entity with regard to the plan. Contractor may condition providing confidential communications as permitted by 45 CFR §164.522(b)(2).	Choose
j.) Contractor shall maintain PHI in a Designated Record Set and make available to an individual the PHI relating to the individual in compliance with 45 CFR §164.524 and the HITECH Act as if Contractor were the Covered Entity with regard to the plan.	Choose
k.) Contractor shall make available for amendment and amend PHI at the request of the State or the individual to whom the PHI relates in compliance with 45 CFR §164.526 as if Contractor were the Covered Entity with regard to the plan.	Choose
I.) Contractor shall document and track Disclosures and provide an accounting of Disclosures of PHI to the individual to whom it relates in compliance with 45 CFR §165.528 and the HITECH Act as if Contractor were the Covered Entity with regard to the plan.	Choose
m.) Contractor shall make Contractor's internal practices, books and records, including privacy and confidentiality policies and procedures and PHI, available to the State and the Federal Department of Health and Human Services, for purposes of determining whether the State is compliant with HIPAA Privacy Regulations in the administration of the plan.	Choose
n.) Upon termination of the Contract, for any reason, Contractor shall maintain all records created under the Contract as required by the Contract and shall extend the protections of HIPAA privacy standards to the PHI contained in those records for so long as Contractor maintains the PHI. All such records containing PHI shall be destroyed at the expiration of the record retention period required by the Contract or, if retained by Contractor, protected, used and disclosed only in accordance with this RFP and the Contract.	Choose
o.) Contractor shall provide a certification to the State that Contractor's HIPAA Privacy Standards obligations have been met, to occur no more frequently than quarterly, upon the State's request for certification.	Choose
p.) Contractor shall disclose PHI to the State and to the State's agents for the State's use in treatment, payment and healthcare operations related to the plan, and the State's other related plans.	Choose
q.) Contractor may Disclose PHI as required by law in compliance with 45 CFR §164.512.	Choose
r.) Contractor may Use and Disclose PHI to conduct data aggregation services as permitted by 45 CFR §164.501 and §164.504(e)(2)(i)(B).	Choose
s.) Contractor may Use and Disclose PHI for the proper management and administration of the Contract or to carry out its legal responsibilities as permitted by 45 CFR §164.504(e)(4), provided that: (a) such Uses and Disclosures would be permitted by the HIPAA Privacy Regulation if Contractor were a Covered Entity regulated by the HIPAA Privacy Regulation and (b) Contractor obtains reasonable written assurances from the person, agency, or entity to which such Disclosures are made that all PHI will remain confidential and be Used or Disclosed further only as required by law, for the purposes of Disclosure by Contractor, and the person, agent or entity notifies Contractor of any instances in which the confidentiality of the PHI has been breached.	Choose
t.) Contractor may Use or Disclose PHI to report violations of the law to appropriate	Choose
State and Federal authorities consistent with 45 CFR §164.502(j).	

Contractor shall comply with the limitations on the sale of PHI provided in 45 CFR $\delta 164, 508(a)(4)$ and $\delta 164, 502(a)(5)(ii)$ . Contractor shall prohibit its hypipage	
	Choose
-	Choose
	Choose
	Choose
	Choose
······	Choose
· · · · ·	CHOOSE
	Choose
	choose
•	
event and the basis for that determination. Such notice shall occur as soon as is	Choose
be in writing and signed by an appropriate officer or employee of Contractor.	
(3) Contractor's notice to the Department pursuant to this section concerning	
breaches shall include, at a minimum:	
(i) the total number of individuals affected by the breach and the number of	Chaosa
Participants in the SLEOLA Plan affected by the breach;	Choose
(ii) if applicable, the identification of each SLEOLA Plan Participant whose unsecured	
PHI has been, or is reasonably believed to have been, accessed, acquired, used,	Choose
disclosed, or otherwise the subject of the breach;	
(iii) a description of what happened, the date of the breach, if known, and the date of	Choose
the discovery of the breach;	Choose
(iv) a brief description of the types of unsecured PHI that were involved in the breach	
(such as name, social security number, date of birth, claims or healthcare services	Choose
information, etc.);	
	Choose
the breach; and	Choose
	Choose
investigate the breach, and to protect against further breaches.	encose
	Choose
a rolling basis, with information provided to the Department as it becomes available.	0.100000
c.) Notice to Participants.	
(1) Contractor shall provide notice to affected members and to the media in the form,	
(1) Contractor shall provide notice to affected members and to the media in the form, content, manner, method, and timing required to meet the requirements of 45 CFR	
(1) Contractor shall provide notice to affected members and to the media in the form,	Choose
	reasonable but in no event more than 30 days following discovery of the unauthorized access, acquisition, use or disclosure of PHI of a Participant. Such determination shall be in writing and signed by an appropriate officer or employee of Contractor. (3) Contractor's notice to the Department pursuant to this section concerning breaches shall include, at a minimum: (i) the total number of individuals affected by the breach and the number of Participants in the SLEOLA Plan affected by the breach; (ii) if applicable, the identification of each SLEOLA Plan Participant whose unsecured PHI has been, or is reasonably believed to have been, accessed, acquired, used, disclosed, or otherwise the subject of the breach; (iii) a description of what happened, the date of the breach, if known, and the date of the discovery of the breach; (iv) a brief description of the types of unsecured PHI that were involved in the breach (such as name, social security number, date of birth, claims or healthcare services information, etc.); (v) identification of an individual who can provide additional information concerning the breach; and (vi) a brief description of the steps Contractor is taking to mitigate the breach, investigate the breach, and to protect against further breaches. (4) Contractor's notice to the Department pursuant to this section may be provided on

SPECIAL	PROVISIONS	
CC-52	Contractor will provide at least six months' advance notice of any planned systems upgrades or changes (to include claims, customer service, eligibility, corporate operating system).	Choose
CC-53	Contractor agrees to retain records in excess of the period required by the Contract, if required by State and Federal regulations for health plans.	Choose
CC-54	Contractor must unconditionally agree to provide coverage to all Participants enrolled on the Program effective date.	Choose
CC-55	Contractor agrees to provide necessary legal defense in the event of litigation resulting from Contractor error, omission, etc.	Choose
CC-56	Contractor agrees to cover all costs associated with legal defense in the event of litigation.	Choose
CC-57	In the event of a change in vendors or expiration of this contract, at the termination or expiration of this contract, the vendor selected will be responsible for incurred claims up to the termination or expiration date for up to 12 months following the end of the contract term.	Choose
CC-58	All claim records and eligibility data used by the Contractor in its role as claim administrator shall remain the property of the State as plan sponsor and plan administrator.	Choose
CC-59	Contractor agrees to prepare and file all legal documents necessary to implement and maintain the plan, including policies, amendments, contracts, required state filings, and development of booklet/certificate formats.	Choose
CC-60	Contractor agrees to monitor federal and state legislation affecting the delivery of medical benefits under the plan and to report to the State on those issues in a timely fashion prior to the effective date of any mandated plan changes.	Choose
CC-61	Contractor will absorb the cost of programming to meet any benefit design changes.	Choose
CC-62	Member service operations must include an information system capable of electronically transmitting, receiving, and updating Participant profile information regarding demographics, coverage, and other information (e.g. eligibility, change of address, etc.) on a daily basis.	Choose
CC-63	Contractor agrees to accept prescription claims data from State's PBM at a frequency necessary to properly and fully manage wellness and disease management obligations.	Choose
CC-64	All electronic file transfers shall be exchanged using a point to point VPN connection approved by the State of Maryland, Department of Budget and Management, Office of Information Technology.	Choose
CC-65	Contractor will use a unique identification number (not a Social Security number) on all Participant communications, including, but not limited to, membership cards, EOBs, etc.	Choose
CC-66	Contractor agrees to maintain a claims fraud detection and prevention program and will notify the State within 10 business days of any suspected fraud and the steps Contractor has taken to remedy and investigate. Contractor will provide the State with its current procedures and any updates as they occur, but no less frequently than annually.	Choose

HEALTH	CARE REFORM	
CC-67	Contractor agrees it will use an effective internal claims appeals process pursuant to	
	PPACA (§ 2719 of the Public Health Service Act) and the regulations promulgated	
	thereto, including:	
	a.) Incorporating the procedures of the Department of Labor claims procedure	Choose
	regulation;	enoose
	b.) Providing appropriate and timely notice to members regarding benefit	Choose
	determinations;	
	c.) Providing appropriate and timely notice to members regarding available internal	Choose
	and external appeals processes;	
	d.) Allowing members to review their file, present evidence and testimony as part of	Choose
	the appeals process; and	
	e.) Updating its claims and procedures in accordance with any standards established	Choose
	by the Secretary of Labor.	
CC-68	Medical Loss Ratio Requirement	
	Contractor agrees to comply with PPACA(§ 2719 of the Public Health Service Act) and	
	the regulations promulgated thereto, including:	
	a.) Contractor agrees to spend at least 85% of premiums charged under this Contract	
	on healthcare benefits and quality improvement activities rather than on	Choose
	administrative costs or as retained profits in accordance with PPACA.	
	b.) Contractor agrees to provide DBM and each enrollee a notice (in the form	
	prescribed by HHS) at the time a rebate is provided to DBM, that includes the	
	following information: (i) a general description of the MLR concept, (ii) the purpose of	
	setting the MLR standard, (iii) the applicable MLR standard, (iv) Contractor's MLR, (v)	Choose
	Contractor's aggregate premium revenue minus applicable taxes and fees, (vi) the	
	rebate percentage and amount owed to enrollees, and (vii) verification that the total	
	aggregated rebate is being provided to DBM.	
	c.) Contractor agrees to pay 100% of any such rebate to DBM.	Choose
	d.) DBM will use the amount of the rebate proportionate to the total amount of	
	premium paid by all enrollees under the policy, for the benefit of enrollees in one of	Choose
	the ways described in 45 CFR §158.242(b)(1), at the option of DBM.	
CC-69	Contractor has disclosed their claims appeals (claims decision or coverage) protocols	
	as well as actual response time statistics for the most recent year. Label as "Response	Choose
	FA3 Attachment S-1: Claims Appeal Protocol."	
CLAIM I	PROCESSING	
CC-70	Contractor agrees all claims will be paid in accordance with the benefit program	Channe
	described in "FA3 Attachment S-3: POS Plan Design" in this Request for Proposal.	Choose
CC-71	Contractor has procedures in place for recovery of claims processing errors identified	
	by, but not limited to, Contractor audits, EBD claims eligibility, and its external	Choose
	Contractor audits.	
CC-72	Contractor agrees to promptly refund to the State any claim overpayments identified	Chaosa
	in the audits, regardless of timing.	Choose
CC-73	Contractor agrees to have a process for resolving complaints in place and operable on	
	the date of contract commencement. The State expects that an expeditious, written	Chassa
	resolution will be mailed within 10 workdays of receipt of any complaint other than	Choose
	claims appeals.	
CC-74	Contractor agrees to use the current NAIC 120-1 Model COB Contract Provisions for	Chaosa
	determining when to pay as primary coverage.	Choose

CC-75	Notwithstanding anything in the attachments to the contrary, Contractor agrees to	
	administer the plan to provide Coordination of Benefits (COB) under a pay and pursue	Choose
	basis with other employee and dependent medical coverage, including Medicare and	Choose
	Medicaid, in accordance with current NAIC 120-1 Model COB Provisions.	
CC-76	Contractor will verify and update Participant records with information on other	Choose
	coverage at least annually, and more frequently if notified by the State or Participant.	Choose
CC-77	As a secondary payer, your non-Medicare COB will be based on the coinsurance in	
	effect on the secondary payer plan and adjudicated based on the allowed amount of	Choose
	the secondary payer plan.	
CC-78	As a secondary payer, your Medicare COB will be based on the coinsurance in effect	
	on the secondary payer plan, adjudicated based on Medicare's allowed amount and	Choose
	the assumption that the Participant has enrolled in Parts A and B.	choose
CC-79	Contractor agrees to comply with all applicable rules and requirements of The	
CC-79		Chasse
	Medicare, Medicaid, and SCHIP Extension Act of 2012, S. 2499 (Public Law No: 110-	Choose
	173 and submit data on behalf of the plan as required.	
CC-80	Contractor agrees to use its UCR profiles, reduced network fees, or those of the	_
	primary carrier in determining its level of reimbursement when it is the secondary	Choose
	payer in a COB situation.	
CC-81	To the extent permitted under state law, no fault auto insurance, governmental plans	
	(Medicare, Medicaid) coordination and negligent third party subrogation will be	Choose
	included in the contract.	
CC-82	Contractor agrees to process claims either by a paper process or electronic process in	
	accordance with Performance Standards #9 through #11, in "FA3 Attachment S-12:	Choose
	Performance Guarantees."	
CC-83	Contractor will obtain the advice and consultation of qualified experts (internal or	
	external, as needed) to review unusual charges or claims at no additional cost to the	Choose
	State.	
CC-84	Contractor will have the following policies and procedures in its Care Management	
	processes for the SLEOLA plan:	
	a.) Pre-certification / Prior authorization	Choose
	b.) Concurrent and Review and discharge planning for inpatient admissions.	Choose
	c.) Retrospective Clinical Review	Choose
	d.) Second Surgical Opinions, as directed by the State.	Choose
	e.) Large Case Management provided, on a voluntary basis, to all members with the	
	potential to benefit from the program. This includes not only members with select	
	diagnoses, but also those who meet certain situational criteria. Potential candidates	
	for case management include, but are not limited to: (1) Catastrophic conditions such	
	as High risk obstetrics/neonatal, HIV/AIDS, Amputation, Asthma/COPD,	
	Cardiovascular disease, Severe burns, Cerebrovascular accident with deficits,	
	Infectious disease, Oncology including all metastatic cancer, complications of	
	diabetes, traumatic injuries, neuromuscular disease, low back pain, end stage renal	Chasse
	disease; (2) Members with complex care coordination needs; (3) High dollar cases	Choose
	(>\$100,000 incurred / year); (4) Three or more ER visits within 6-month period for	
	same or related condition; (5) Two unscheduled admissions within 6-month period;	
	(6) Inpatient length of stay > 10 days; (7) Inpatient rehabilitation or skilled nursing	
	facility admission; (8) Home healthcare services beyond 50% of benefit level; (9)	
	Home healthcare services beyond 30 days for one episode of care; (10) Members with	
	three or more providers; (11) Prescriptions for controlled substances from more than	
	three providers.	
	f.) System with ability to provide utilization statistics and savings reports, including	Ch
	utilization trends, care management interventions, and clinical and financial outcomes	Choose
	of not just individual claims but also episodes of care.	

	g.) Use of an automated system for identification, tracking and management of care management activities. System is fully integrated with claims processing and benefits system, if separately maintained. Medical necessity and length of stay criteria is integrated within the system and Contractor's UR staff has access to online diagnostic and procedure codes.	Choose
	h.) DRG validation.	Choose
	j.) Responses on all UR prior authorization/pre-certification requests are made to the attending physician, hospital, patient, and claim administrator within 24 hours of initial request.	Choose
	k.) A written appeals process, with a multi-level process for adverse UR decisions. First-level appeals shall be available on an expedited basis (within 24 hours of request); second-level appeals shall be specialty-matched, with a decision rendered within 72 hours of receipt of all pertinent clinical information.	Choose
	<ol> <li>Medical director/physician advisor participates in day-to-day operations and is easily available to care management staff for consultation.</li> </ol>	Choose
	<ul> <li>m.) Licensed care management staff have an average five years of clinical experience and a licensed clinician provides oversight to all non-clinical support staff participating in care management activities.</li> </ul>	Choose
	n.) Documented comprehensive training program for all new care management hires, including non-clinical support staff.	Choose
	o.) Contractor agrees to provide telephonic outreach services for the following	
	designated chronic conditions – asthma, COPD, CAD, CHF, diabetes, hypertension,	Choose
	hyperlipidemia, musculoskeletal/low back pain, and others designated by the State.	Choose
	p.) Contractor agrees to provide telephonic counseling services to participants with	
	designated chronic conditions in the high and medium acuity/severity level.	Choose
CC-85	Contractor agrees not to make payment for hospital facility, professional and other	
	related services, when the delivery of those services results in a preventable medical error.	Choose
REPORT		
	General Reporting Requirements	
CC-86	Contractor agrees to provide the State online access to all standard reports	Choose
CC-87	Contractor agrees to provide the State ad hoc reporting including but not limited to	
	reporting required for Wellness and Disease Management Tracking including	Choose
	outcomes and quality of care, as requested by the State, for no additional charge.	
CC-88	Contractor agrees to provide reporting and data to the State and its Contractors, as	
	required, to support plan management and the development of wellness and disease	Choose
	management, and additional strategic initiatives.	
CC-89	Contractor agrees to deliver the required management information reporting in format specified by the State that provides utilization, claims reporting, and	
	administrative services data by subgroup and total to the SLEOLA Plan. The required	Choose
	subgroups are: SLEOLA actives and Direct Pay. Contractor also agrees to provide	choose
	monthly claims and enrollment in these specified subgroups and in total.	
CC-90	The State requires a number of regular monthly, quarterly and annual claim reports.	
	The Contractor will provide these reports electronically to both the State and the	Choose
	State's benefit consultant by 6:00 p.m. on the 10th business day of the month	Choose
	following the end of the calendar month/quarter/year.	
CC-91	Contractor will provide Ad Hoc reporting flexibility at no additional charge.	Choose

	Disease Management Reports	
	Quarterly	
CC-92	Disease Management activity reports showing:	
	a.) Total number of participants identified as eligible for telephonic outreach by chronic condition and by severity level e.g. moderate or high severity.	Choose
	<ul> <li>b.) Total number of eligible participants who were "reached" telephonically by chronic condition and severity level.</li> </ul>	Choose
	c.) Total number of those eligible who were "reached" telephonically who "consented" to engage in telephonic counseling.	Choose
	<ul> <li>d.) Total number of those eligible who were "reached" telephonically who "declined" to engage in telephonic counseling.</li> </ul>	Choose
	e.) Total number of those eligible who were "not reached" telephonically.	Choose
	<ul> <li>f.) Total number of those who "consented" who completed at least 1 counseling call.</li> </ul>	Choose
	g.) Total number of those who "consented" who completed 2-3 calls, 4+ calls.	Choose
	h.) Total number of those who completed or graduated from the program.	Choose
	i.) Total number who dropped out before completing program requirements.	Choose
	j.) Total number of cases that were closed without making any live contact.	Choose
	Annually	
CC-93	Disease Management clinical reports showing:	
	a.) Treatment compliance rates for all participants (show percentage and actual counts) by condition (i.e. asthma, COPD, diabetes, hypertension, hyperlipidemia,	Choose
	CAD) for all condition related tests and exams based on evidenced based medical recommendations.	
	b.) For all participants with a chronic condition show the progress in closing gaps in care i.e. medical adherence, physician visits, treatment compliance.	Choose
	c.) For those with chronic conditions, report the number of ER visits related to the condition.	Choose
	d.) For those with chronic conditions, report number of hospital admissions and those hospitalizations that were readmissions related to a prior related episode of care.	Choose
	Program Reports	
	Monthly	
CC-94	A monthly paid claim report showing paid claims, number of enrolled employees, number of enrolled participants (including employees and their dependents) for the following groups: SLEOLA actives and SLEOLA Direct Pay.	Choose
CC-95	Monthly claim files will include all fields captured on the UB-04/ CMS-1450 and CMS- 1500 (formerly HCFA-1500) Forms. Claim lines should include line-item details, and not be bundled. Data will include "Allowed Amount" or "Contracted amount" (Equal to Eligible Billed Charge less Negotiated Savings resulting from fee schedules or contractual reimbursement provisions) prior to member cost sharing.	Choose
CC-96	Contractor shall supply on a monthly basis a full file of all claim activity to the State's data warehouse vendor. This file shall include member SSNs. This file shall be transmitted electronically to a designated VPN connection.	Choose
	Quarterly	
CC-97	Contractor must self-report on each of the Performance Guarantee measurements as defined in Quarterly Plan Performance Measurement Report Card to the State on a calendar quarter basis, in the format requested. See Performance Standard #5, in <b>"FA3 Attachment S-12: Performance Guarantees</b> ."	Choose

CC-98	A quarterly paid claim report showing paid claims, number of enrolled employees,		
00 30	number of enrolled participants (including employees and their dependents) for the	Choose	
	following groups: SLEOLA actives and SLEOLA Direct Pay.		
	Annually	I	
CC-99	A rate renewal report, as required by Performance Standard #8 in "Attachment S 12:		
	Performance Guarantees," including, but not limited to:		
	a.) Projection of incurred claim costs for renewal year;	Choose	
	b.) Estimate of IBNR reserves at end of current year, including the most recent 36	Choose	
	months of incurred/paid triangular reports;	Choose	
	c.) Complete documentation of the methodology and assumptions used to develop	Choose	
	the projected costs;	Choose	
	d.) Disclosure of supporting data used in calculations, including monthly paid claims	Choose	
	and enrollment, large claims analysis, trend analysis, demographic analysis, etc.	Choose	
CC-100	Annually in- and out-of-network utilization showing information noted above by in-	Choose	
	and out-of-network.		
CC-101	Explanations for any unusual trend results (high/low relative to the market).	Choose	
	ENTATION SCHEDULE		
CC-102	Contractor agrees to comply with the implementation schedule as outlined in the	Choose	
	RFP.		
	IT SPECIFICATIONS	[	
CC-103	Contractor will conform to the State's payment procedures outlined in Section 3.5,	Choose	
	Payment and Invoice Specifications, of the RFP.		
<u> </u>	Claims		
CC-104	Contractor will submit, for each claim invoiced, a 100-character record with claims	Character	
	detail. The file containing these records must equal the amount invoiced and be	Choose	
CC-105	submitted within 48 hours of invoice submission. An example is in Attachment E.		
CC-105	Contractor agrees to accept adjustments based on the reconciliation of SLEOLA's	Choose	
	invoice amount and 100-character file (Attachment E). Applicable adjustments will be made to a subsequent invoice.		
	Non-Claims (Administrative)	<u> </u>	
CC-106	Contractor agrees to accept monthly payments of administration fees based on	 	
CC 100	SLEOLA's enrollment provided by the State on a self-administered basis.	Choose	
CC-107			
00 10/	organization in connection with this Plan shall be that which is paid directly by the	Choose	
	State and limited to premium, administrative fees and claims.		
CC-108	Contractor agrees to provide "run-out" claims processing services at the level of		
	service and price comparable to pre-termination services, for no less than 12 months	Choose	
	upon termination of the Contract.		
CC-109	Contractor agrees, upon Contract termination or expiration, the cost of any work		
	required by a new administrator to bring records in unsatisfactory condition up to		
	date shall be the obligation of Contractor and such expenses shall be reimbursed by	Choose	
	Contractor within three (3) months of the end of the Contract term.		
CC-110	Contractor agrees to transfer enrollment data, claim information and other	Chasse	
	administrative records to any carrier/TPA who replaces it, at no charge.	Choose	
CC-111	Contractor agrees to receive enrollment data, claim information and other	Chasses	
	administrative records from the carrier/TPA they are replacing, at no charge.	Choose	
CC-112	Contractor agrees to confirm bank transfers as they occur.	Choose	

# FA3 Attachment S-10: Questionnaire

NOTE: Answers that are not concise and directly relevant may receive a lower score.

	Question	Offeror's Response
<b>GENER</b>		
Q-1	Describe your company's	Click here to enter text.
-	experience in providing group	
	medical benefits through a POS.	
Q-2	How long have you offered POS	Click here to enter text.
	plans to Maryland based clients?	
Q-3	Is your organization compliant with	
	all applicable HIPAA administrative	Choose an item.
	simplification rules?	
Q-4	a.) Will your organization be	
	involved in any acquisitions or	Choose an item.
	mergers within the next 12	
	months?	
	If yes, describe. b) Has your organization been	Click here to enter text.
	involved in any previous	
	acquisitions or mergers:	
	Within the last year?	Choose an item.
	1-2 years ago?	Choose an item.
	2-5 years ago?	Choose an item.
	If yes, describe.	Click here to enter text.
Q-5	Confirm that your organization has	Submit a copy of your certificate(s) of insurance indicating
	Errors and Omissions Insurance	coverage limits and label as "Response Attachment:
	and Commercial General Liability	Certificates of Insurance."
	Insurance.	
	E & O	Choose an item.
	Commercial General Liability	Choose an item.
Q-6	Provide a copy of your most recent	
	financial ratings and complete the	
	following table.	
	1. A.M. Best	
	Current Financial Rating	Click here to enter text.
	Date of Rating	Click here to enter text.
	Prior Financial Rating	Click here to enter text.
	Date of rating 2. Standard & Poor's	Click here to enter text.
	Current Financial Rating	Click here to enter text.
	Date of Rating	Click here to enter text.
	Prior Financial Rating	Click here to enter text.
	Date of rating	Click here to enter text.
	3. Fitch	
	Current Financial Rating	Click here to enter text.
	Date of Rating	Click here to enter text.
	Prior Financial Rating	Click here to enter text.
	Date of rating	Click here to enter text.
	0	

Q-7	Provide a sample of a new member	Submit a sample of a new member communications package
	communications package.	and label as "Response Attachment: Member Communications
		Package."
Q-8	Provide the following aggregate	
	claims information for 2012 and	
	2013:	
	Calendar Year 2012	
	Total claim dollars paid under all	Click here to enter text.
	health plans administered or	
	insured	
	Total members covered under all	Click here to enter text.
	health plans administered or	
	insured	
	Total claim dollars paid under all	Click here to enter text.
	POS plans administered or insured	
	Total members covered under all	Click here to enter text.
	POS plans administered or insured	
	Total claim dollars paid under all	Click here to enter text.
	health plans administered or	
	insured in the State of Maryland	
	Total members covered under all	Click here to enter text.
	health plans administered or	
	insured in the State of Maryland	
	Total claim dollars paid under all	Click here to enter text.
	POS plans administered or insured	
	in the State of Maryland	
	Total members covered under all	Click here to enter text.
	POS plans administered or insured	
	in the State of Maryland	
	Calendar Year 2013	
	Total claim dollars paid under all	Click here to enter text.
	health plans administered or	
	insured	
	Total members covered under all	Click here to enter text.
	health plans administered or	
	insured	
	Total claim dollars paid under all	Click here to enter text.
	POS plans administered or insured	
	Total members covered under all	Click here to enter text.
	POS plans administered or insured	
	Total claim dollars paid under all	Click here to enter text.
	health plans administered or	
	insured in the State of Maryland	
	Total members covered under all	Click here to enter text.
	health plans administered or	
	insured in the State of Maryland	
	Total claim dollars paid under all	Click here to enter text.
	POS plans administered or insured	
	in the State of Maryland	
	Total members covered under all	Click here to enter text.
	POS plans administered or insured	
	in the State of Maryland	

Q-9	Provide a profile of your POS	
~ 5	business for each of the most	
	recent three calendar years.	
	Calendar Year 2012	
	Total premium volume	Click here to enter text.
	Total number of clients	Click here to enter text.
	Total number of participants	Click here to enter text.
	covered	
	Number of public sector clients	Click here to enter text.
	Average size of public sector clients	Click here to enter text.
	Number of public sector participants	Click here to enter text.
	Number of claims handled	Click here to enter text.
	Number of plans terminated	Click here to enter text.
	Average size of terminated plans	Click here to enter text.
	Calendar Year 2013	
	Total premium volume	Click here to enter text.
	Total number of clients	Click here to enter text.
	Total number of participants	Click here to enter text.
	covered	
	Number of public sector clients	Click here to enter text.
	Average size of public sector clients	Click here to enter text.
	Number of public sector participants	Click here to enter text.
	Number of claims handled	Click here to enter text.
	Number of plans terminated	Click here to enter text.
	Average size of terminated plans	Click here to enter text.
	Calendar Year 2014 YTD	
	Total premium volume	Click here to enter text.
	Total number of clients	Click here to enter text.
	Total number of participants covered	Click here to enter text.
	Number of public sector clients	Click here to enter text.
	Average size of public sector clients	Click here to enter text.
	Number of public sector	Click here to enter text.
	participants	
	Number of claims handled	Click here to enter text.
	Number of plans terminated	Click here to enter text.
	Average size of terminated plans	Click here to enter text.
	ER/NETWORK ACCESS	
Q-10	Can a plan sponsor or plan	
	participant nominate providers to	Choose an item.
	be considered for inclusion in the	
	network?	
	If yes, what steps would be	Click here to enter text.
	required to be taken by the plan	
	sponsor and/or participant?	
Q-11	Does your provider directory list	
	whether each provider's office is accessible to the handicapped?	Choose an item.

Q-12	Are you anticipating any material	
Q-12	changes (+/- 5%) in network size	
	(for either hospitals or providers)	
	in the network area serving SLEOLA	Choose an item.
	employees during the next 12	
	months?	
	If yes, describe.	Click here to enter text.
Q-13	Identify the annual percentage	
<b>Q</b> 20	increase in payments (on a per-unit	
	of service basis) made to	
	contracted providers for 2013,	
	2014 and 2015.	
	Calendar Year 2013	
	Family Practice	Click here to enter text.
	Specialists	Click here to enter text.
	Hospital Inpatient	Click here to enter text.
	Hospital Outpatient	Click here to enter text.
	Lab	Click here to enter text.
	X-ray	Click here to enter text.
	Chiropractic	Click here to enter text.
	PT, OT, ST	Click here to enter text.
	Other	Click here to enter text.
	Overall % Increase (all services)	Click here to enter text.
	Calendar Year 2014 (estimated)	
	Family Practice	Click here to enter text.
	Specialists	Click here to enter text.
	Hospital Inpatient	Click here to enter text.
	Hospital Outpatient	Click here to enter text.
	Lab	Click here to enter text.
	X-ray	Click here to enter text.
	chiropractic	Click here to enter text.
	PT, OT, ST	Click here to enter text.
	Other	Click here to enter text.
	Overall % Increase (all services)	Click here to enter text.
	Calendar Year 2015 (anticipated)	
	Family Practice	Click here to enter text.
	Specialists	Click here to enter text.
	Hospital Inpatient	Click here to enter text.
	Hospital Outpatient	Click here to enter text.
	Lab	Click here to enter text.
	X-ray	Click here to enter text.
	chiropractic	Click here to enter text.
	PT, OT, ST	Click here to enter text.
	Other	Click here to enter text.
	Overall % Increase (all services)	Click here to enter text.

QUALIT	Ŷ	
Q-14	Describe the Offeror's plan for the following Quality Management Programs:	
	a.) Monitoring adherence to treatment guidelines and protocols.	Click here to enter text.
	b.) Ongoing maintenance and evaluation of the quality and appropriateness of care.	Click here to enter text.
	c.) Utilization management.	Click here to enter text.
	<ul> <li>d.) Reviewing and approving credentials of patient care professionals.</li> </ul>	Click here to enter text.
	e.) Clinical aspects of risk management.	Click here to enter text.
	f.) Infection control.	Click here to enter text.
	g.) Facility quality (i.e., location, cleanliness, parking, etc.).	Click here to enter text.
Q-15	Describe quality improvement initiatives, including results, undertaken in the last 12 months.	Click here to enter text.
Q-16	Describe specific examples of how your quality assurance program has led to improved care.	Click here to enter text.
Q-17	Describe your approach to identifying medical services with high value outcomes (e.g. medication adherence for a chronic condition) and the process in place to track outcomes. How frequently are these services reviewed and additional high-value services identified?	Click here to enter text.
Q-18	Describe your approach to assessing the effectiveness of your Quality Management programs for both clinical services within the network and administrative operations and the health plan.	Click here to enter text.
Q-19	Describe your mechanisms to monitor hospital quality at the general level and based on specific procedures.	Click here to enter text.

NETWO	RK MANAGEMENT	
Q-20	Do you monitor waiting times for	
~ = 0	patients seeking appointments?	Choose an item.
	If yes, provide the average number	
	of working days between the date	
	an appointment is made and the	
	date of the actual visit for the	
	following:	
	Non-emergency care	Click here to enter text.
	Urgent care	Click here to enter text.
Q-21	Do you require members to select	Change on item
	a Primary Care Physician?	Choose an item.
Q-22	Do primary care physicians assist	Click here to enter text.
	in arranging for services such as:	
	home healthcare, hospice, skilled	
	nursing, convalescent facilities,	
	durable medical equipment and	
	mental health/chemical	
	dependency? Please explain.	
Q-23	Confirm that OBGYNs,	
	pediatricians, or others can be	Choose an item.
	selected as primary care physicians	
	(PCPs).	
Q-24	Are there any financial incentives	Click here to enter text.
	or disincentives to network	
	providers that are tied to	
	utilization goals, specialty referrals,	
	quality of care outcomes or other	
	performance results? If so,	
0.25	explain.	
Q-25	Describe the nature of your	Click here to enter text.
	network structure and provide an	
	organization chart of your organization. Are any key	
	personnel, including officers,	
	medical directors and board	
	members affiliated with any	
	hospital, physician medical	
	association, or other provider	
	interest? Submit an organization	
	chart in Microsoft Word format	
	and label as "Response	
	Attachment: Network	
	Organization Chart."	
Q-26	Who conducts the provider	Click here to enter text.
	credentialing process? Indicate	
	the qualifications of the person(s)	
	or organization(s) responsible for	
	conducting this review.	
Q-27	Are onsite visits conducted during	Chaosa an itam
	the credentialing process?	Choose an item.

Q-28	During the physician	
Q-20	selection/credentialing process,	
	indicate which of the following are	
	verified or reviewed:	
	During credentialing	
	Current valid license to practice	Choose an item.
	Admitting privileges at a	
	contracting hospital	Choose an item.
	Valid DEA license	Choose an item.
	Board certification	Choose an item.
	Malpractice insurance	Choose an item.
	Restrictions on license or	
	admitting privileges	Choose an item.
	Disciplinary actions by state or	
	federal agencies	Choose an item.
	Felony convictions	Choose an item.
	During Re-credentialing	
	Current valid license to practice	Choose an item.
	Admitting privileges at a	
	contracting hospital	Choose an item.
	Valid DEA license	Chaosa an itam
		Choose an item.
	Board certification	
	Malpractice insurance	Choose an item.
	Restrictions on license or admitting privileges	Choose an item.
	Disciplinary actions by state or	
	federal agencies	Choose an item.
	Felony convictions	Choose an item.
Q-29	Do you conduct onsite visits during	
	a hospital credentialing process?	Choose an item.
Q-30	How often are network hospitals re-credentialed?	Click here to enter text.
Q-31	What formats are provider	Click here to enter text.
	directories available in (e.g. print,	
	phone, mobile device (app),	
	Internet)?	
Q-32	What assistance do you provide	Click here to enter text.
	plan members if a network	
	physician terminates his or her	
	contract during the plan year?	
Q-33	How and when are members	Click here to enter text.
	notified that a provider they have	
	used is terminating from the	
	network?	
Q-34	What happens to patients that are	Click here to enter text.
	receiving ongoing treatment from	
	that network physician?	

0.25	Dura ida ana ang sa ta tha fallowing	
Q-35	Provide responses to the following	
	items which apply when an	
	individual provider or group	
	practice notifies your plan of intent	
	to terminate participation in your network:	
	What actions are taken by your	Click here to enter text.
	plan to retain the individual	
	provider or group practice in the network?	
	What actions are taken to recruit	Click here to enter text.
	individual providers or another	
	group practice for the network in	
	place of the terminated providers?	
	What notices are sent to members	Click here to enter text.
	concerning termination of their	
	provider?	
	What happens to the coverage of	Click here to enter text.
	members if they fail to notify the	
	plan of another PCP selection?	
	Does the plan auto-assign another	
	PCP? Is the member unable to	
	obtain services?	
Q-36	Do you conduct provider	Choose an item.
	satisfaction surveys?	
	If yes, provide a copy of the results	Submit a response and label as "Response Attachment:
	of your most recent survey.	Provider Satisfaction Survey."
Q-37	What percentage of providers are	Click here to enter text.
	satisfied with your plan?	
Q-38	List the top five most common	
	complaints by your network	
	providers:	
	#1 Complaint	Click here to enter text.
	#2 Complaint	Click here to enter text.
	#3 Complaint	Click here to enter text.
1	+ + ( Comploint	
	#4 Complaint	Click here to enter text.
0.30	#5 Complaint	Click here to enter text. Click here to enter text.
Q-39	#5 Complaint What is your annual physician	
Q-39	#5 Complaint What is your annual physician turnover (on a gross basis, not net	
Q-39	#5 Complaint What is your annual physician turnover (on a gross basis, not net of additions) for the following:	Click here to enter text.
Q-39	#5 Complaint What is your annual physician turnover (on a gross basis, not net of additions) for the following: Family practice, general medicine	
Q-39	#5 Complaint What is your annual physician turnover (on a gross basis, not net of additions) for the following: Family practice, general medicine and internal medicine combined.	Click here to enter text. Click here to enter text.
	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> </ul>	Click here to enter text.
Q-39 Q-40	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> <li>If you utilize a fee schedule, is it</li> </ul>	Click here to enter text. Click here to enter text.
	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> <li>If you utilize a fee schedule, is it based on Medicare RBRVS?</li> </ul>	Click here to enter text. Choose an item.
	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> <li>If you utilize a fee schedule, is it based on Medicare RBRVS?</li> <li>If yes, indicate the percentage of</li> </ul>	Click here to enter text. Click here to enter text. Click here to enter text.
	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> <li>If you utilize a fee schedule, is it based on Medicare RBRVS?</li> <li>If yes, indicate the percentage of RBRVS it represents for primary</li> </ul>	Click here to enter text. Choose an item.
	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> <li>If you utilize a fee schedule, is it based on Medicare RBRVS?</li> <li>If yes, indicate the percentage of RBRVS it represents for primary codes and for secondary codes.</li> </ul>	Click here to enter text. Click here to enter text. Click here to enter text. Choose an item. Click here to enter text.
	<ul> <li>#5 Complaint</li> <li>What is your annual physician turnover (on a gross basis, not net of additions) for the following:</li> <li>Family practice, general medicine and internal medicine combined.</li> <li>Other specialists.</li> <li>If you utilize a fee schedule, is it based on Medicare RBRVS?</li> <li>If yes, indicate the percentage of RBRVS it represents for primary</li> </ul>	Click here to enter text. Choose an item.

Q-41	How are acute care hospital	
	providers in the network	
	compensated for the medical	
	services they provide? Provide the	
	percentage of each.	
	Discount off charges	Click here to enter text.
	DRG	Click here to enter text.
	Per diem	Click here to enter text.
	Other	Click here to enter text.
Q-42	How are network outpatient	
	facilities such as surgical centers	
	and laboratories reimbursed?	
	Provide the percentage of each.	
	Discounted fee	Click here to enter text.
	Bulk billing arrangement	Click here to enter text.
	Capitated arrangement	Click here to enter text.
	Other	Click here to enter text.
	If the basis is on a scheduled fee	Click here to enter text.
	arrangement, describe how the	
	scheduled fees are derived.	
Q-43	Describe any other contractual	Click here to enter text.
	relationships with any other	
	providers such as physical	
	therapists, orthotic suppliers,	
	prosthetic suppliers, eye care and	
	home healthcare providers.	
Q-44	Explain any contractual	Click here to enter text.
	relationships with outpatient	
	facilities such as imaging centers,	
	surgical centers and laboratories.	
	Are referrals restricted to	
	contractual facilities only? What	
	utilization controls are in place with these facilities to reduce the	
	number of unnecessary services	
	being performed?	
Q-45	Do participating hospital	Click here to enter text.
Q 73	agreements include hospital-based	
	physicians (radiologists,	
	pathologists, secondary surgeons,	
	anesthesiologists, emergency	
	room physicians, neonatal	
	physicians, etc.)? How would you	
	identify non-participating	
	providers? What is your process	
	for informing participants about	
	non-participating physicians when	
	a participant is hospitalized?	
	Please explain.	

0.10		
Q-46	Describe the procedure in place for	Click here to enter text.
	covering emergency care services	
	performed by non-network	
0.47	facilities.	
Q-47	Using HEDIS' technical	
	specifications, identify the	
	percentage of contracted	
	physicians who were board certified in 2013.	
	PCPs	Click here to enter text.
	Specialists	Click here to enter text.
Q-48	Does your organization perform	
Q-40	provider profiling or other quality	
	measures to identify providers	Choose an item.
	with patterns of over/under	
	treatment to members?	
	If yes, give examples.	Click here to enter text.
Q-49	Have you successfully negotiated	
Q 45	discounts on the costs of drugs	Choose an item.
	dispensed in an inpatient setting?	
	If yes, describe your approach to	Click here to enter text.
	pursuing these cost reductions on	
	behalf of the Plan.	
Q-50	Do you prohibit network	
	physicians from being direct	
	owners, or having any financial	
	involvement in outpatient facilities	Choose an item.
	such as labs, surgical centers or	
	imaging centers?	
	If not, is there any monitoring of	Click here to enter text.
	self-referrals to physician owned	
	outpatient facilities?	
Q-51	Do you have any ownership	
	interest in or are you involved in	Choose an item.
	the operations of any network	
	outpatient facilities?	
	ANAGEMENT	
Q-52	Provide (as attachments)	Submit response and label as "Response Attachment: Medical
	biographies of the medical	Management Staff Biographies."
	management staff assigned to the	
0.53	SLEOLA account.	
Q-53	What credentials are required	
	when hiring case management	
	review staff? (Indicate all that	
	apply.) RN license	Chaosa an itam
		Choose an item.
	Managed care background	Choose an item.
	Years clinical experience (please	Click here to enter text.
	explain)	Click have to option tout
	Other (please explain)	Click here to enter text.

0.54		
Q-54	Describe the training programs	Click here to enter text.
	and monitoring for your Case	
	Management staff.	
Q-55	What is the average number of	Click here to enter text.
	years of clinical expertise of the	
	current case management staff?	
Q-56	Describe your organization's	Click here to enter text.
	philosophy of case management	
	and the model under which it	
	currently operates. Describe how	
	the case management program	
	integrates with other care	
	management programs such as	
	utilization review and quality	
	management.	
Q-57	Do members have access to a	Choose an item.
	nurse-line for counseling/support?	
	If yes, what are its hours of	Click here to enter text.
	availability to members?	
Q-58	Describe any accreditations your	Click here to enter text.
	Case Management program	
	currently holds, or is in the process	
	of pursuing.	
DISEASE	E MANAGEMENT	
Q-59	If you offer a DM program,	
	indicate the number of patients	
	enrolled and the date the program	
	started for the following clinical	
	conditions:	
	Asthma	Click here to enter text.
	Cancer	Click here to enter text.
	Cardiovascular disease	Click here to enter text.
	Congestive heart failure	Click here to enter text.
	COPD	Click here to enter text.
	Depression	Click here to enter text.
	Diabetes	Click here to enter text.
	Eating disorders	Click here to enter text.
	Hypertension	Click here to enter text.
	HIV/AIDS	Click here to enter text.
	Lower Back problems	Click here to enter text.
	Osteoporosis	Click here to enter text.
	·	
Q-60	Other (please specify) Indicate whether each of the	Click here to enter text.
Q-60		
	following items is used as a source of identifying program candidates	
	(select all that apply):	Change on item
	(select all that apply): Medical claims data	Choose an item.
	(select all that apply): Medical claims data Prescription drug claims	Choose an item.
	(select all that apply): Medical claims data Prescription drug claims Physician referrals	Choose an item. Choose an item.
	(select all that apply): Medical claims data Prescription drug claims	Choose an item.

0.64		
Q-61	Which of the following types of	
	disease management interventions	
	are utilized? Select all that apply.	
	Patient education (mailings)	Choose an item.
	Telephone based health coaching	Choose an item.
	Online coaching/counseling	Choose an item.
	Physician education	Choose an item.
	Other	Click here to enter text.
Q-62	Confirm that DM participants have access to nurse-line support services on a 24/7 basis using a tall free number	Choose an item.
0.62	toll-free number.	
Q-63	Are automated reminders sent on	
	a routine basis to patients and/or	Choose an item.
	physicians to encourage appropriate health actions?	
		Click here to enter text.
	If yes, through what medium (e.g., mail, e-mail, telephonic, text).	
Q-64	Which of the following reporting	
Q-04	types can be provided to the State	
	on a quarterly basis with respect	
	to the DM program? Select all that	
	apply.	
	Utilization (admission rate,	
	days/1000, average length of stay,	Choose an item.
	etc.)	
	Cost per patient per month	Choose an item.
	Treatment Compliance by chronic	
	condition	Choose an item.
	Provider treatment profile	Choose an item.
	Quality of life/functional status	Choose an item.
	Return on investment	Choose an item.
	Risk stratification and progression	Choose an item.
	Clinical outcome improvements	Choose an item.
CENTER	RS OF EXCELLENCE	
Q-65	Do you have a network of Centers	
	of Excellence? (If no, skip the	Choose an item.
	remainder of this subsection.)	
Q-66	Indicate high-risk and high-	
	technology services coordinated	
	with the Centers of Excellence.	
	Bone Marrow transplants	Choose an item.
	Heart transplants	Choose an item.
	Lung transplants	Choose an item.
	Kidney transplants	Choose an item.
	Other transplants (please specify)	Click here to enter text.
	Burns	Choose an item.
	Cancer	Choose an item.
	HIV	Choose an item.
	Joint Replacement	Choose an item.
	Cardiac Surgery and Interventional	
	Cardiac procedures	Choose an item.
		•

	Other non-transplant procedures (please specify)	Click here to enter text.
	Disease Management	Choose an item.
	Wellness	Choose an item.
Q-67	Complete the following for your top five (5) Centers of Excellence by volume.	
	1. Center Type	Click here to enter text.
	Location	Click here to enter text.
	Date of Participation	Click here to enter text.
	2. Center Type	Click here to enter text.
	Location	Click here to enter text.
	Date of Participation	Click here to enter text.
	3. Center Type	Click here to enter text.
	Location	Click here to enter text.
	Date of Participation	Click here to enter text.
	4. Center Type	Click here to enter text.
	Location	Click here to enter text.
	Date of Participation	Click here to enter text.
	5. Center Type	Click here to enter text.
	Location	Click here to enter text.
	Date of Participation	Click here to enter text.
Q-68	How are these members' cases	Click here to enter text.
~	managed? (i.e. Are they handled in	
	a unit separate from other	
	catastrophic cases?)	
Q-69	What are the financial	
	arrangements for the Centers of Excellence?	Choose an item.
	If other, explain.	Click here to enter text.
Q-70	Will travel or companion costs be covered?	Choose an item.
	If yes, specify any limits.	Click here to enter text.
Q-71	Will there be any changes in the	
	coming year to your current	Choose an item.
	Centers of Excellence	
	arrangements?	
	If yes, specify expected changes.	Click here to enter text.
Q-72	What capabilities does the Offeror	Click here to enter text.
	provide to participants to measure	
	improvements in their health risk	
	profile in each of the programs	
	that you are proposing?	
Q-73	What support are you providing patients to alert them to possible hospital safety issues while they are in the process of making	Click here to enter text.
L	medical decisions?	

0.71		
Q-74	How would you collaborate with	Click here to enter text.
	the State to develop an approach	
	to identify and differentiate	
	hospitals by quality, patient safety,	
	and use that information to	
	support a referral process that	
	assures plan participants are	
	referred to the highest quality	
	hospitals based on the procedure	
	needed?	
Q-75	Describe the types of programs	
	you have to incent desired	
	provider practices:	
	Describe any outreach programs	Click here to enter text.
	directly to the provider	
	community, relationships with	
	TPAs/provider networks and	
	medical management vendors.	
	Describe the Offeror's experience	Click here to enter text.
	in developing such programs and	
	relationships to support specific	
	customer strategic initiatives.	
Q-76	Explain in detail how you identify	Click here to enter text.
	and reward high performing	
	physicians.	
Q-77	Do you currently rank providers	Choose an item.
	based on quality and/or cost?	choose an item.
	If yes, describe how you determine	Click here to enter text.
	the specific quality ranking of each	
	provider and facility, including all	
	criteria and specifics regarding the	
	formula you utilize.	
Q-78	How often is each provider's	Click here to enter text.
	quality ranking revisited?	
Q-79	Provide a brief overview of your	
	high quality or high performance	
	network capabilities.	
	Provide a listing of the markets	Click here to enter text.
	where the network is currently	
	available, including plans for future	
	expansion.	
	What types of medical	Click here to enter text.
	providers/facilities are in your high	
	performance network?	
	Provide a detailed list of physician	Click here to enter text.
	subspecialties that are included in	
	your high performance network.	
	How do you engage and drive	Click here to enter text.
	consumers to use high quality,	
	high performing physicians and	
	facilities in your high performance	
	network?	

İ		
	How is quality and performance information shared with	Click here to enter text.
	physicians?	
	Describe any additional programs	Click here to enter text.
	(excluding a tiered network plan	
	design) you utilize to provide	
	incentives to members to select	
	high performing providers	
	(providers with the best	
	combination of quality and cost).	
MEMBE	R SERVICES	
Q-80	Describe the structure, number of	
	representatives, qualifications and	
	average years of experience of the	
	member service unit that will be	
	assigned to the SLEOLA Plan.	
	Structure	Click here to enter text.
	Number of representatives	Click here to enter text.
	Qualifications	Click here to enter text.
	Average years of experience	Click here to enter text.
Q-81	What is the most recent annual	Click here to enter text.
	turnover rate of the member	
	services unit that will be assigned	
	to the SLEOLA Plan?	
Q-82	Describe the training of a member	Click here to enter text.
	service representative.	
Q-83	Can your member services unit	
	support non-English speaking	Choose an item.
	members?	
	If yes, specify languages.	Click here to enter text.
Q-84	What is the average speed to	Click here to enter text.
	answer in seconds?	
Q-85	What is the percent call	Click here to enter text.
	abandonment rate?	
Q-86	What percentage of employee	Click here to enter text.
	calls are recorded?	
Q-87	Identify which of the following	
	functions are automatically	
	tracked and reported by the	
	system. Select all that apply.	
	Call abandonment rate	Choose an item.
	Length of call	Choose an item.
	Number of calls taken	Choose an item.
	Online call recording	Choose an item.
	Speed of call response	Choose an item.
	Type of call/complaint	Choose an item.
Q-88	Does your system utilize an	
	Interactive Voice Response (IVR)	Choose an item.
	system?	
	If yes, specify the type of	Click here to enter text.
	information accessible through the	
	IVR.	

Q-89	Do you have a correspondence	
Q-89	Do you have a correspondence tracking system to log in, assign	Choose an item.
	and track correspondence?	
Q-90	What is the average ID card	Click here to enter text.
Q-90	turnaround (number of days	
	between employer reporting a	
	new member and plan mailing ID	
	card)?	
Q-91	What processes do you use to	Click here to enter text.
QJI	identify potential subrogation	
	claims?	
Q-92	Do you subcontract for mental	
<u> </u>	health/substance abuse care?	Choose an item.
	If yes, identify the organization	Click here to enter text.
	and provide a detailed description	
	of their program and the	
	organization's relationship to the	
	subcontractor (e.g. subsidiary).	
Q-93	Provide a detailed description of	Click here to enter text.
	the mental health/substance	
	abuse access and triage process.	
Q-94	Describe your mental	Click here to enter text.
	health/substance abuse utilization	
	review and management	
	functions.	
Q-95	Describe your mental	Click here to enter text.
	health/substance abuse case	
	management service from	
	structural and functional	
	perspectives and how these lend	
	to long-term stability of a	
	member.	
	DMINISTRATION - ELIGIBILITY	
Q-96	The State of Maryland would like	Click here to enter text.
	direct access to the Offeror's	
	eligibility systems for review and	
	input purposes. Describe your ability to provide the State with	
	direct access to the eligibility system only.	
Q-97	Describe your eligibility system	Click here to enter text.
Q-97	used to keep track of SLEOLA's	
	eligibility files, including:	
	System "trade name"	Click here to enter text.
	System organization	Click here to enter text.
	Date system was put in place	Click here to enter text.
	Number of system upgrades since	Click here to enter text.
	inception	
Q-98	Is eligibility processing real-time	
<u>م</u> 50	with the claim system?	Choose an item.
	If no, what is the delay time?	Click here to enter text.

Q-99	Briefly describe your process for	Click here to enter text.
	correcting data in the event of a	
	data tape which contains "bad	
	data."	
REPORT		
Q-100	What limitations do you have with	Click here to enter text.
	customizing standard reports?	
	Please explain.	
Q-101	The State requires online access to	Click here to enter text.
	standard reports; describe how	
	you will make your reports	
	available online.	
Q-102	Describe your organization's	
	ability to provide the following	
	items at a minimum in your	
	reports, including your ability to	
	report member detail to the State.	
	Billed amount	Click here to enter text.
	Paid amount	Click here to enter text.
	Network savings	Click here to enter text.
	Non-Medicare COB savings	Click here to enter text.
	Medicare COB savings	Click here to enter text.
	Negotiated savings	Click here to enter text.
Q-103	What clinical or financial reports,	Click here to enter text.
	would be provided to the State in	
	order to help manage benefit	
	costs?	
Q-104	Provide sample financial reports.	Include sample reports and label as <b>"Response Attachment:</b>
0 105	M/hat two of you outing will you	Sample Financial Reports."
Q-105	What type of reporting will you	Click here to enter text.
	provide to the State regarding	
	your high quality, high performance medical providers?	
Q-106	Which of the following reporting	
Q-100	types can be provided to the State	
	on a quarterly basis with respect	
	to the DM program? Select all	
	that apply.	
	Utilization (admission rate,	
	days/1000, average length of stay,	Choose an item.
	etc.)	
	Risk stratification by condition	Choose an item.
	Engagement rates (including	
		Choose an item.
	numbers & percentages) by condition	
	Telephonic reach rates by	Choose an item.
	condition	
	Program completion rates by	Choose an item.
	condition	
	Program dropout rates by	Choose an item.
	condition	
	Cost per patient per month	Choose an item.

	Treatment compliance	Choose an item.
	Provider treatment profile	Choose an item.
	Return on Investment	Choose an item.
	Clinical outcome improvements	Choose an item.
CLAIMS	ADMINISTRATION	
Q-107	How many claims processors will be assigned to handle the SLEOLA account?	Click here to enter text.
Q-108	Do customer service representatives (CSRs) have authority to approve claims?	Choose an item.
Q-109	What access do CSRs have to the medical director?	Click here to enter text.
Q-110	What is the most recent annual turnover rate for your claims processing staff in your proposed location?	Click here to enter text.
Q-111	Describe the initial and ongoing training programs for the claim administration team (e.g. claim processors, supervisors and other management staff).	Click here to enter text.
Q-112	What is the average amount of time claims staff spend in annual ongoing training?	Choose an item.
Q-113	What is the procedure to handle emergencies or non-office hour admission requests?	Click here to enter text.
Q-114	Describe the claims payment process from date of receipt to full adjudication of checks to providers or patients.	Click here to enter text.
Q-115	How does your system automatically identify and edit claims for bundling and unbundling?	Click here to enter text.
Q-116	Confirm that you will provide advance notice to the State prior to implementing any changes in covered services.	Choose an item.
Q-117	What is your preferred process for handling exceptions and payment of claims outside the stated plan provisions?	Click here to enter text.
Q-118	When and under what circumstances are claims pended?	Click here to enter text.
	Does a pending notice go into the system?	Choose an item.
	Is there an automatic follow-up?	Choose an item.
	What is the frequency of the follow-up?	Click here to enter text.

	How many follow-ups are performed?	Click here to enter text.
Q-119	Describe your administrative requirements with respect to claims filed directly by members.	Click here to enter text.
Q-120	How do you adjust for overpayments or duplicate payments?	Click here to enter text.
Q-121	How often and in what manner is COB information verified?	Click here to enter text.
Q-122	What is your percentage of claims dollars recovered or avoided through effective coordination of benefits for last year? (Total COB savings/Total claim dollars paid)	Click here to enter text.
Q-123	If you receive information that confirms other coverage, would you review and adjust prior claims in which services incurred are within the period when other COB coverage was available?	Choose an item.
	If yes, describe your process.	Click here to enter text.
Q-124	Provide your claims processing standards for claim adjudication financial accuracy versus actual for 2013.	Click here to enter text.
Q-125	Provide your claims timeliness standards for claim adjudication versus actual for 2013.	Click here to enter text.
Q-126	What percent of claims are automatically adjudicated?	Click here to enter text.
Q-127	What percent of hospital claims are currently received by electronic submission?	Click here to enter text.
Q-128	What percent of professional claims are currently received by electronic submission?	Click here to enter text.
Q-129	Describe the steps performed to coordinate the processing of claims that use both network and non-network providers. How are network and out-of-network claims integrated for data accumulation purposes?	Click here to enter text.
Q-130	Describe the procedure for submitting and processing out-of- country medical claims.	Click here to enter text.
Q-131	Describe in detail your standard claims appeal process.	Click here to enter text.

0.122	Describe	Click have to enter text
Q-132	Describe your policy and	Click here to enter text.
	procedures for auditing hospital	
	bills/claims.	
Q-133	How frequently are internal audits	
	performed?	Choose an item.
	lf athan dagariba	
Q-134	If other, describe.	Click here to enter text. Click here to enter text.
Q-154	Overall, what percent of claims are subject to internal audit?	
Q-135	What is the typical audit size?	Click here to enter text.
Q-135 Q-136	Describe your system protocols for	Click here to enter text.
Q-150	detecting fraudulent claims both	
	inside and outside of the U.S.	
	ENTATION PROGRAM / TRANSITION	
Q-137	Discuss your procedures and	
Q-137	processes for handling the	
	following during the transition	
	period:	
	Transition of care	Click here to enter text.
	Employee communications	Click here to enter text.
	regarding change in	
	administrators	
Q-138	Implementation Plan	
Q 150	Name of the person with overall	Click here to enter text.
	responsibility for planning,	
	supervising and implementing the	
	program for SLEOLA.	
	Title	Click here to enter text.
	What other duties, if any, will this	Click here to enter text.
	person have during	
	implementation? Include the	
	number and size of other	
	accounts for which this person	
	will be responsible during the	
	same time period.	
	What percentage of this person's	Click here to enter text.
	time will be devoted to SLEOLA	
	during the implementation	
	process?	
	Provide an organizational chart	Include Organizational Chart and Resumes of Implementation
	identifying the names, area of	Team and label as "Response Attachment: Implementation
	expertise, functions, and	Team."
	reporting relationships of key	
	people directly responsible for	
	implementing the SLEOLA	
	account. In addition, resumes of	
	these individuals should be	
	included.	
0 4 2 0	Provide a detailed	Include Implementation Plan and label as "Response
Q-139		
Q-139	implementation plan that clearly demonstrates the Offeror's ability	Attachment: Implementation Plan."

	1	,
	to meet the State's requirements	
	to have a fully functioning	
	program in place and operable on	
	January 1, 2015. This	
	implementation plan should	
	include a list of specific	
	implementation tasks/transition	
	protocols and a time-table for	
	initiation and completion of such	
	tasks, beginning with the contract	
	award and continuing through	
	the effective date of operation	
	(January 1, 2015). The	
	implementation plan should be	
	specific about requirements for	
	information transfer as well as	
	any services or assistance	
	required from the State during	
	implementation. The	
	implementation plan should also	
	specifically identify those	
	individuals, by area of expertise,	
	responsible for key	
	implementation activities and	
	clearly identify their roles.	
Q-140	Do you anticipate any transition	Choose an item.
	issues during implementation?	
	If yes, describe.	Click here to enter text.
Q-141	Account Management Team	
	Name of the person with overall	Click here to enter text.
	responsibility for planning,	
	supervising and performing	
	account services for the SLEOLA	
	Plan.	
	Title	Click here to enter text.
	What other duties, if any, does	Click here to enter text.
	this person have? Include the	
	number and size of other	
	accounts for which this person is	
	responsible.	
	What percentage of this person's	Click here to enter text.
	time will be devoted to the	
	SLEOLA plan?	

Q-142	Provide an organizational chart	Include Organizational Chart and Resumes of Account
	identifying the names, functions	Management Team and label as "Response Attachment:
	and reporting relationships of key	Account Management Team Organizational Chart and
	people directly responsible for	Resumes."
	account support services to the	
	SLEOLA Plan. It should also	
	document how many account	
	executives and group service	
	representatives will work full-	
	time on the SLEOLA account and	
	how many will work part-time on	
	the SLEOLA account. Provide	
	resumes for key personnel.	
Q-143	Describe account management	Include the Offeror's description of account management
	support, including the	support in a Microsoft Word document and label as "Response
	mechanisms and processes in	Attachment: Account Management Plan."
	place to allow Employee Benefits	
	Division personnel to	
	communicate with account	
	service representatives, hours of	
	operation, types of inquiries that	
	can be handled by account	
	service representatives, and a	
	brief explanation of information	
	available online. The Employee	
	Benefits Division requires identification of an account	
	services manager to respond to	
	inquiries and problems, and a description of how the Offeror's	
	customer service and other	
	support staff will respond to	
	subscriber or client inquiries and	
	problems. The management plan	
	should include the names,	
	resumes and description of	
	functions and responsibilities for	
	all supervisors and managers who	
	will provide services to the	
	SLEOLA Plan with respect to this	
	contract.	
IT SYSTE		
Q-144	Describe the systems that will be	
	used to process SLEOLA's billing,	
	enrollment and claims data.	
	Claims Administration	
	System "trade name"	Click here to enter text.
	System organization	Click here to enter text.
	Date system put in place	Click here to enter text.
	Number of system upgrades since	Click here to enter text.
	inception	
	Billing System	
1	System "trade name"	Click here to enter text.

System organization Date system put in place Number of system upgrades since nception Member Services System "trade name" System organization Date system put in place Number of system upgrades since	Click here to enter text. Click here to enter text. Click here to enter text. Click here to enter text.
Number of system upgrades since nception Member Services System "trade name" System organization Date system put in place	Click here to enter text. Click here to enter text.
nception Member Services System "trade name" System organization Date system put in place	
System "trade name" System organization Date system put in place	
System organization Date system put in place	
Date system put in place	Click have to optar taxt
	Click here to enter text.
Number of system upgrades since	Click here to enter text.
	Click here to enter text.
nception	
Eligibility/Enrollment System	
System "trade name"	Click here to enter text.
System organization	Click here to enter text.
Date system put in place	Click here to enter text.
Number of system upgrades since	Click here to enter text.
nception	
Are there any electronic system	
changes planned for the contract	Choose an item.
term?	
f Yes, describe.	Click here to enter text.
What are your online interface	
capabilities between your	
organization's membership	
services department and each of	
the following units?	
Care Management unit	Click here to enter text.
Claims processing unit	Click here to enter text.
Eligibility administration	Click here to enter text.
Fraud unit	Click here to enter text.
Provider relations	Click here to enter text.
Quality improvement	Click here to enter text.
Describe how your claim system	Click here to enter text.
nterfaces with your utilization	
review program.	
ndicate whether each of the	
following functions below is an	
automated process or manual	
process with respect to the claims	
system.	
Application of contract provider	Click here to enter text.
reimbursements	
Application of plan provisions (e.g.,	
deductible, out-of-pocket	Click here to enter text.
maximums, benefit maximums,	
etc.)	
Effective dates of coverage	Click here to enter text.
Dependent coverage	Click here to enter text.
Third party liability	
calculations/monitoring, including	Click here to enter text.
automobile injuries and	
subrogation	
	ivstem organization Date system put in place Number of system upgrades since nception Are there any electronic system changes planned for the contract erm? f Yes, describe. What are your online interface capabilities between your organization's membership ervices department and each of he following units? Care Management unit Claims processing unit Claims process or manual crovider relations Duality improvement Describe how your claim system interfaces with your utilization eview program. Indicate whether each of the ollowing functions below is an automated process or manual process with respect to the claims system. Application of contract provider eimbursements Application of plan provisions (e.g., deductible, out-of-pocket maximums, benefit maximums, etc.) Effective dates of coverage Dependent coverage Chird party liability calculations/monitoring, including nutomobile injuries and

1			
	COB recovery amounts	Click here to enter text.	
	Identification of network providers	Click here to enter text.	
	Identification of potential	Click here to enter text.	
	duplicate submissions		
	Identification of unbundling and	Click here to enter text.	
	up-coding/coding fragmentation		
	Identification of potential case	Click here to enter text.	
	management opportunities		
	Medicare coordination	Click here to enter text.	
	Online eligibility maintenance and	Click here to enter text.	
	verification process		
	Payment authority limits	Click here to enter text.	
	Pre-certification/concurrent	Click here to enter text.	
	review verification		
	Reasonable and customary	Click here to enter text.	
	allowances		
	Retroactive adjustments	Click here to enter text.	
	System tracking of	Click here to enter text.	
0.4.0	pending/suspended claims		
Q-149	Indicate which of the following		
	internal audits, logic, and controls		
	currently exist within your		
	organization.		
	Patient's gender or age is	Channes an item	
	inconsistent with the procedure	Choose an item.	
	code		
	Diagnosis code and procedure	Choose an item.	
	code are inconsistent		
	Patient's gender or age is	Choose an item.	
	inconsistent with the diagnosis code		
	Valid date of service	Choose an item.	
	Valid procedure code	Choose an item.	
	Valid diagnosis code	Choose an item.	
	Pre-certification is necessary for		
	claim payment	Choose an item.	
	Appropriateness review is		
	necessary for procedure	Choose an item.	
	Service is not usually considered		
	medically necessary	Choose an item.	
	Claim is a possible candidate for		
	audit	Choose an item.	
	Claimant is a candidate for case		
	management	Choose an item.	
	Client-specific ICD10 and CPT		
	"flags"	Choose an item.	
Q-150	Does your claim system maintain		
Q 130	the Social Security numbers, DOB,		
	and names of covered dependents,	Choose an item.	
	as well as members?		

0.454	Describe house to the U	
Q-151	Describe how your system handles	Click here to enter text.
	eligibility changes for members	
	and dependents (including COB	
0.452	information).	
Q-152	Is there a contingency plan(s),	
	procedure and system in place to	Changes on item
	provide backup service in the event of strike, natural disaster or	Choose an item.
	backlog?	
-	If yes, describe.	Click here to enter text.
Q-153	How often are the systems backup	Click here to enter text.
Q-133	and disaster recovery systems	
	tested?	
Q-154	When were the systems last tested	Click here to enter text.
Q 134	and what were the results?	
Q-155	What system down time have you	Click here to enter text.
Q 155	experienced during the most	
	recent 12 months?	
Q-156	How long are records maintained?	Click here to enter text.
Q-157	How quickly can SLEOLA's services	Click here to enter text.
-	be replaced in the event of	
	permanent disaster to both the	
	hardware and software?	
ELECTRO	NIC COMMERCE	
Q-158	Provide a list of all services that	Click here to enter text.
	are available through your	
	website at both the plan level and	
	the member level.	
Q-159	Elaborate on the tools and ways	Click here to enter text.
	members can communicate with	
	the carrier, including use of	
	technology and social media.	
Q-160	What percentage of your network	Click here to enter text.
	providers utilize telemedicine?	
	Describe.	
Q-161	How will you use health	Click here to enter text.
	information technology to help	
	people live healthier lives?	
Q-162	Have you implemented, or do you	
	plan to implement within the	
	next 12 months, an Internet or	
	other electronic connection	
	available to providers for the	
	following? Medical records	Choose an item.
	Remote consultation on cases	Choose an item.
	A physician chat line	Choose an item.
	Other applications	Choose an item.
0.102	If Other, explain.	Click here to enter text.
Q-163	Do you have mapping capabilities	Chaosa an itam
	that allows members to identify providers close to their location?	Choose an item.
	providers close to their location?	

0.164	Briefly describe your web based	Click here to enter text
Q-164	Briefly describe your web based	Click here to enter text.
	wellness capabilities and	
0.465	functionality.	
Q-165	Describe the following tools and	
	services available to members via	
	the web portal, including your	
	ability to customize for SLEOLA.	
	Mark "n/a" if not available.	
	Wellness tools and trackers -	Click here to enter text.
	provide a list of tools and trackers	
	available to SLEOLA	
	Health promotion and health	Click here to enter text.
	education tools - provide a list	
	and sample materials	
	Any other web tools to support	Click here to enter text.
	Wellness activities.	
	Is a paper-based alternative	
	available for members without	Choose an item.
	internet access?	
Q-166	Describe your plan for handling	Click here to enter text.
	periods of expected high rates of	
	utilization of the website such as	
	open enrollments or media	
	campaigns.	
Q-167	Describe how your organization	Click here to enter text.
	will develop content for member	
	learning as well as specialized	
	newsletters for the State website.	
Q-168	Describe your organization's	Click here to enter text.
	experience in managing web	
	based educational media for	
	clients, including the technology	
	used and content developed.	
	Describe your ability to support	
	emerging technologies in	
	particular mobile applications.	
SUBCON	TRACTORS	
Q-169	Provide a complete listing of all	(Complete "FA3 POS-SF Attachment S-13: Subcontractor
-,	services which are subcontracted	Questionnaire" for each of the subcontractors used.)
	and the subcontractor used.	
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## FA3 Attachment S-11a: Subcontractors Questionnaire AMENDMENT 1

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

**Instructions:** Complete one **"FA3 Attachment S-13: Subcontractors Questionnaire"** for each subcontractor the Offeror proposes to have perform any of the required functions under this contract. Clearly indicate if a proposed subcontractor is a MBE certified by the State of Maryland, if responding for an MBE subcontractor.

Click here to enter text.

Click here to enter text.

#### Subcontractor's Name

	Question	Offeror's Response
SQ-1	Provide a brief summary of the history of the subcontractor's company and information about the growth of the organization on a national level and within the State of Maryland.	Click here to enter text.
SQ-2	Specifically what role will the subcontractor have in the performance of the Contract?	Click here to enter text.
SQ-3	Explain the process for monitoring the performance of the subcontractor and measuring the quality of their results.	Click here to enter text.
	List any services for which the subcontractor will be solely responsible and describe how the subcontractor will be monitored and managed.	Click here to enter text.
SQ-4	Describe any significant government action or litigation taken or pending against the subcontractor's company or any entities of the subcontractor's company during the most recent five (5) years.	Click here to enter text.
SQ-5	Explain the subcontractor's organization's ownership structure, listing all separate legal entities in chart format. Describe all major shareholders/owners (10% or greater ownership) and list their percent of total ownership.	Click here to enter text.
SQ-6	Does the subcontractor have contractual relationships with third party administrators/organizations in which the subcontractor pays service fees or other fees that you (the Offeror) are directly or indirectly charged for?	Choose an item.
	If Yes, identify the outside organizations that receive these service fees and explain the nature of the relationship.	Click here to enter text.
SQ-7	What fidelity and surety insurance, general liability and errors and omissions or bond coverage does the subcontractor carry to protect its clients? Describe the type and amount of each coverage that would protect this plan. Furnish a copy of all such policies for review.	Click here to enter text.

## FA3 Attachment S-11b: Subcontractors Questionnaire AMENDMENT 1

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

**Instructions:** Complete one **"FA3 Attachment S-13: Subcontractors Questionnaire"** for each subcontractor the Offeror proposes to have perform any of the required functions under this contract. Clearly indicate if a proposed subcontractor is a MBE certified by the State of Maryland, if responding for an MBE subcontractor.

Click here to enter text.

Click here to enter text.

#### Subcontractor's Name

	Question	Offeror's Response
SQ-1	Provide a brief summary of the history of the subcontractor's company and information about the growth of the organization on a national level and within the State of Maryland.	Click here to enter text.
SQ-2	Specifically what role will the subcontractor have in the performance of the Contract?	Click here to enter text.
SQ-3	Explain the process for monitoring the performance of the subcontractor and measuring the quality of their results.	Click here to enter text.
	List any services for which the subcontractor will be solely responsible and describe how the subcontractor will be monitored and managed.	Click here to enter text.
SQ-4	Describe any significant government action or litigation taken or pending against the subcontractor's company or any entities of the subcontractor's company during the most recent five (5) years.	Click here to enter text.
SQ-5	Explain the subcontractor's organization's ownership structure, listing all separate legal entities in chart format. Describe all major shareholders/owners (10% or greater ownership) and list their percent of total ownership.	Click here to enter text.
SQ-6	Does the subcontractor have contractual relationships with third party administrators/organizations in which the subcontractor pays service fees or other fees that you (the Offeror) are directly or indirectly charged for?	Choose an item.
	If Yes, identify the outside organizations that receive these service fees and explain the nature of the relationship.	Click here to enter text.
SQ-7	What fidelity and surety insurance, general liability and errors and omissions or bond coverage does the subcontractor carry to protect its clients? Describe the type and amount of each coverage that would protect this plan. Furnish a copy of all such policies for review.	Click here to enter text.

## FA3 Attachment S-11c: Subcontractors Questionnaire AMENDMENT 1

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

**Instructions:** Complete one **"FA3 Attachment S-13: Subcontractors Questionnaire"** for each subcontractor the Offeror proposes to have perform any of the required functions under this contract. Clearly indicate if a proposed subcontractor is a MBE certified by the State of Maryland, if responding for an MBE subcontractor.

Click here to enter text.

Click here to enter text.

#### Subcontractor's Name

	Question	Offeror's Response
SQ-1	Provide a brief summary of the history of the subcontractor's company and information about the growth of the organization on a national level and within the State of Maryland.	Click here to enter text.
SQ-2	Specifically what role will the subcontractor have in the performance of the Contract?	Click here to enter text.
SQ-3	Explain the process for monitoring the performance of the subcontractor and measuring the quality of their results.	Click here to enter text.
	List any services for which the subcontractor will be solely responsible and describe how the subcontractor will be monitored and managed.	Click here to enter text.
SQ-4	Describe any significant government action or litigation taken or pending against the subcontractor's company or any entities of the subcontractor's company during the most recent five (5) years.	Click here to enter text.
SQ-5	Explain the subcontractor's organization's ownership structure, listing all separate legal entities in chart format. Describe all major shareholders/owners (10% or greater ownership) and list their percent of total ownership.	Click here to enter text.
SQ-6	Does the subcontractor have contractual relationships with third party administrators/organizations in which the subcontractor pays service fees or other fees that you (the Offeror) are directly or indirectly charged for?	Choose an item.
	If Yes, identify the outside organizations that receive these service fees and explain the nature of the relationship.	Click here to enter text.
SQ-7	What fidelity and surety insurance, general liability and errors and omissions or bond coverage does the subcontractor carry to protect its clients? Describe the type and amount of each coverage that would protect this plan. Furnish a copy of all such policies for review.	Click here to enter text.

## FA3 Attachment S-11d: Subcontractors Questionnaire AMENDMENT 1

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

**Instructions:** Complete one **"FA3 Attachment S-13: Subcontractors Questionnaire"** for each subcontractor the Offeror proposes to have perform any of the required functions under this contract. Clearly indicate if a proposed subcontractor is a MBE certified by the State of Maryland, if responding for an MBE subcontractor.

Click here to enter text.

Click here to enter text.

#### Subcontractor's Name

	Question	Offeror's Response
SQ-1	Provide a brief summary of the history of the subcontractor's company and information about the growth of the organization on a national level and within the State of Maryland.	Click here to enter text.
SQ-2	Specifically what role will the subcontractor have in the performance of the Contract?	Click here to enter text.
SQ-3	Explain the process for monitoring the performance of the subcontractor and measuring the quality of their results.	Click here to enter text.
	List any services for which the subcontractor will be solely responsible and describe how the subcontractor will be monitored and managed.	Click here to enter text.
SQ-4	Describe any significant government action or litigation taken or pending against the subcontractor's company or any entities of the subcontractor's company during the most recent five (5) years.	Click here to enter text.
SQ-5	Explain the subcontractor's organization's ownership structure, listing all separate legal entities in chart format. Describe all major shareholders/owners (10% or greater ownership) and list their percent of total ownership.	Click here to enter text.
SQ-6	Does the subcontractor have contractual relationships with third party administrators/organizations in which the subcontractor pays service fees or other fees that you (the Offeror) are directly or indirectly charged for?	Choose an item.
	If Yes, identify the outside organizations that receive these service fees and explain the nature of the relationship.	Click here to enter text.
SQ-7	What fidelity and surety insurance, general liability and errors and omissions or bond coverage does the subcontractor carry to protect its clients? Describe the type and amount of each coverage that would protect this plan. Furnish a copy of all such policies for review.	Click here to enter text.

## FA3 Attachment S-11e: Subcontractors Questionnaire AMENDMENT 1

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

**Instructions:** Complete one **"FA3 Attachment S-13: Subcontractors Questionnaire"** for each subcontractor the Offeror proposes to have perform any of the required functions under this contract. Clearly indicate if a proposed subcontractor is a MBE certified by the State of Maryland, if responding for an MBE subcontractor.

Click here to enter text.

Click here to enter text.

#### Subcontractor's Name

	Question	Offeror's Response
SQ-1	Provide a brief summary of the history of the subcontractor's company and information about the growth of the organization on a national level and within the State of Maryland.	Click here to enter text.
SQ-2	Specifically what role will the subcontractor have in the performance of the Contract?	Click here to enter text.
SQ-3	Explain the process for monitoring the performance of the subcontractor and measuring the quality of their results.	Click here to enter text.
	List any services for which the subcontractor will be solely responsible and describe how the subcontractor will be monitored and managed.	Click here to enter text.
SQ-4	Describe any significant government action or litigation taken or pending against the subcontractor's company or any entities of the subcontractor's company during the most recent five (5) years.	Click here to enter text.
SQ-5	Explain the subcontractor's organization's ownership structure, listing all separate legal entities in chart format. Describe all major shareholders/owners (10% or greater ownership) and list their percent of total ownership.	Click here to enter text.
SQ-6	Does the subcontractor have contractual relationships with third party administrators/organizations in which the subcontractor pays service fees or other fees that you (the Offeror) are directly or indirectly charged for?	Choose an item.
	If Yes, identify the outside organizations that receive these service fees and explain the nature of the relationship.	Click here to enter text.
SQ-7	What fidelity and surety insurance, general liability and errors and omissions or bond coverage does the subcontractor carry to protect its clients? Describe the type and amount of each coverage that would protect this plan. Furnish a copy of all such policies for review.	Click here to enter text.

## FA3 Attachment S-11f: Subcontractors Questionnaire AMENDMENT 1

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

**Instructions:** Complete one **"FA3 Attachment S-13: Subcontractors Questionnaire"** for each subcontractor the Offeror proposes to have perform any of the required functions under this contract. Clearly indicate if a proposed subcontractor is a MBE certified by the State of Maryland, if responding for an MBE subcontractor.

Click here to enter text.

Click here to enter text.

#### Subcontractor's Name

	Question	Offeror's Response
SQ-1	Provide a brief summary of the history of the subcontractor's company and information about the growth of the organization on a national level and within the State of Maryland.	Click here to enter text.
SQ-2	Specifically what role will the subcontractor have in the performance of the Contract?	Click here to enter text.
SQ-3	Explain the process for monitoring the performance of the subcontractor and measuring the quality of their results.	Click here to enter text.
	List any services for which the subcontractor will be solely responsible and describe how the subcontractor will be monitored and managed.	Click here to enter text.
SQ-4	Describe any significant government action or litigation taken or pending against the subcontractor's company or any entities of the subcontractor's company during the most recent five (5) years.	Click here to enter text.
SQ-5	Explain the subcontractor's organization's ownership structure, listing all separate legal entities in chart format. Describe all major shareholders/owners (10% or greater ownership) and list their percent of total ownership.	Click here to enter text.
SQ-6	Does the subcontractor have contractual relationships with third party administrators/organizations in which the subcontractor pays service fees or other fees that you (the Offeror) are directly or indirectly charged for?	Choose an item.
	If Yes, identify the outside organizations that receive these service fees and explain the nature of the relationship.	Click here to enter text.
SQ-7	What fidelity and surety insurance, general liability and errors and omissions or bond coverage does the subcontractor carry to protect its clients? Describe the type and amount of each coverage that would protect this plan. Furnish a copy of all such policies for review.	Click here to enter text.

## FA3 Attachment S-12: Performance Guarantees

Representations made by the Offeror in this proposal become contractual obligations which must be met during the contract term.

Offeror will report results on all performance measurements quarterly per the requirements of the Report Card and separately for each plan type. Performance results will also be audited annually by the State's contract auditor.

**NOTE:** It is critical to the success of the State's programs that services be maintained in accordance with the schedules agreed upon by the State. It is also critical to the success of the State's programs that the Contractor operates in an extremely reliable manner. It would be impracticable and extremely difficult to fix the actual damage sustained by the State in the event of delays or failures in claims administration, service, reporting, and attendance of Contractor personnel on scheduled work and provision of services to the citizens of the State. The State and the Contractor, therefore, presume in the event of certain delay(s) or failure(s), the amount of damage which will be sustained from the delay or failure will be the amount set forth below, and the Contractor agrees in the event of any such failure of performance, the Contractor shall pay such amount as liquidated damages, may deduct such from any money payable to the Contractor or may bill the Contractor as a separate item.

	Performance Indicator	Standard/Goal	Reporting Measurement (subject to audit by State and/or contract auditors)	Liquidated Damages*	Willing to Comply
PG-1	Telephone Call Availability Measurements must be SLEOLA- specific or for only the service center handling the SLEOLA account.	98% of telephone calls are answered by a live service representative within 30 seconds. The representative must have knowledge of the SLEOLA account and be able to address the member's issue/question. Time over which standard is measured: Quarter	Quarterly Plan Performance Measurement Report Card (Report Card to be submitted by the Offeror). Frequency of report: Quarterly	0.10% of fees for each percentage point, or fraction thereof, below 98%.	Choose an item.
PG-2	Telephone Call Abandonment Rate Measurements must be SLEOLA- specific or for only the service center	Abandonment rate of less than 3%. Time over which standard is measured: Quarter.	Quarterly Plan Performance Measurement Report Card (Report Card to be submitted by the Offeror).	0.10% of fees for each percentage point, or fraction thereof, over 3%.	Choose an item.

**NOTE:** Items in the response column with the words "Willing to Comply" contain a drop down list of options including Yes or No. Select a response from those options as applicable. All "No" responses must be addressed in "FA3 Attachment S-2: Explanations and Deviations."

	Performance Indicator	Standard/Goal	Reporting Measurement (subject to audit by State and/or contract auditors)	Liquidated Damages*	Willing to Comply
	handling the SLEOLA account.		Frequency of report: Quarterly		
PG-3	Processing of Enrollment Eligibility Update Information	Plan will process electronic interchange of SLEOLA enrollment information by 5:00PM of the second business day after receipt. If information is received after 12:00PM, record as having been received as of the next business day. Time over which standard is measured: Quarter	Report Card - Vendor to maintain log for review by the State's contract auditor. Frequency of report: Quarterly	0.20% of fees for each calendar day, or portion thereof, of delay.	Choose an item.
PG-4	Accuracy of Processing Enrollment Eligibility Information	Plan will process electronic interchange of SLEOLA enrollment with at least 98% accuracy. Time over which standard is measured: Quarter	Report Card - Vendor to maintain log and system generated reports for review by the State's contract auditor. Frequency of report: Quarterly	0.20% of fees for each percentage point, or fraction thereof, under 98%.	Choose an item.
PG-5	Contractor attendance at State-sponsored Open Enrollment meetings	Attendance by plan representatives trained on SLEOLA plan benefits at 100% of meetings scheduled by the State, for 100% of the meeting's duration. Representative must arrive early enough to have their table set-up prior to meeting start time. Display must be organized and include appropriate covering of table. Representative must have detailed plan knowledge, interact with members, and exhibit professional appearance and	Sign-in sheets at meetings or minutes of State meetings. Frequency of report: Annually	0.05% of fees for each scheduled meeting date vendor fails to attend.	Choose an item.

	Performance Indicator	Standard/Goal	Reporting Measurement (subject to audit by State and/or contract auditors)	Liquidated Damages*	Willing to Comply
		behavior. Time over which standard is measured: Annual			
PG-6	Delivery of Quarterly Utilization, Case Management, and Disease Management Data Reports to State's Consultant	Delivery to the State by 6:00PM on the following dates**: First Quarter (Jan – Mar) Due: May 1 <sup>st</sup> Second Quarter (Apr – Jun) Due: August 1 <sup>st</sup> Third Quarter (Jul – Sep) Due: November 1 <sup>st</sup> Fourth Quarter (Oct – Dec) Due: February 1 <sup>st</sup>	Documentation of receipt by State's Benefit Consultant, i.e., date-stamp of mailing package for data information and verification of completeness. (All required fields must be filled in correctly.) Frequency of report: Quarterly	0.20% of fees for each week, or fraction thereof, the data report is not received or is incomplete.	Choose an item.
PG-7	Delivery of Rate Renewal Reports	Delivery to the State and to the State's actuarial consultant of reports required for annual rate renewal process by 6:00PM March 1 of each contract year. At a minimum, the renewal reports must include (but not be limited to) the following: Projection of incurred	Date-stamp of receipt by the State and verification of completeness of required documentation. Frequency of report: Annually	0.20% of fees for each week, or fraction thereof, the rate renewal reports are not received or are incomplete.	Choose an item.
		claim costs for renewal year. Estimate of IBNR reserves at end of current year; including the most recent 36 months of incurred/paid triangular reports.			Choose an item. Choose an item.
		Complete documentation of the methodology and assumptions utilized to develop the projected			Choose an item.

	Performance Indicator	Standard/Goal	Reporting Measurement (subject to audit by State and/or contract auditors)	Liquidated Damages*	Willing to Comply
		costs. Disclosure of supporting data used in the calculations, including monthly paid claims and enrollment, large claims analysis, trend analysis, demographic analysis, etc.			Choose an item.
		Substantiation of any proposed increase in fixed costs via a thorough analysis of activities and costs covered by those fees.			Choose an item.
		Explanations for any unusual trend results (high relative to the market, low relative to the market).			Choose an item.
PG-8	Claims Standards Financial Accuracy Measures the gross dollars paid incorrectly (overpayments plus underpayments) subtracted from total paid claim dollars, divided by total paid claim dollars within the audit sample	99% of claim dollars processed accurately.	Measured by the State's independent auditor as part of the annual claims audit. Criteria as defined by the State's independent auditor. Measured to two (2) decimal places.	2.00% of fees if below 99% but at least 97%. 4.00% of fees if less than 97%.	Choose an item.
PG-9	Claims Standards Payment Accuracy Measures the number of incorrect drafts of payments made on behalf of the State, subtracted from the total draft or payment transactions,	97% of claims with benefit payments are processed accurately.	Measured by the State's independent auditor as part of the annual claims audit. Criteria as defined by the State's independent auditor. Measured to two (2) decimal places.	2.00% of fees if below 97% but at least 95%. 4.00% of fees if less than 95%.	Choose an item.

	Performance Indicator	Standard/Goal	Reporting Measurement (subject to audit by State and/or contract auditors)	Liquidated Damages*	Willing to Comply
DC 10	divided by the total draft or payment transactions.		Management		
PG-10	Claims Standards Processing Time	95% of all claims are adjudicated within 10 business days; and 98% of all claims are adjudicated within 20 business days.	Measured by the State's independent auditor as part of the annual claims audit. Criteria as defined by the State's independent auditor. Measured to two (2) decimal places.	3.00% of fees if performance is less than standard.	Choose an item.
PG-11	Provision of claims and eligibility data to third party vendors.	Delivery of agreed-upon claims and eligibility data to third party vendors in the format and frequency required by the applicable vendor(s).	Date-stamp of receipt by the third-party vendor and verification of completeness of required documentation.	0.05% for each calendar day the data is not received or is incomplete.	Choose an item.
PG-12	Annual Hospital Records Claims Audit	Conduct hospital records (including clinical and billing issues) audits for every admission with paid claims in excess of \$25,000, subject to a minimum of 2% of all hospital claims. Audits are to be conducted on- site to ensure accuracy of billed charges in relation to the clinical services delivered.	Provide quarterly reporting of the number of audits conducted, the amount of recoveries to the SLEOLA Plan.	3.00% of fees if performance is less than standards.	Choose an item.
PG-13	SLEOLA Member Satisfaction	Satisfactory or better results from an annual State-conducted Participant satisfaction survey. 90% of members indicate satisfied or very satisfied. Measured annually.	Survey results.	1.00% of fees if less than 90% of members indicate satisfied or very satisfied.	Choose an item.

	Performance Indicator	Standard/Goal	Reporting Measurement (subject to audit by State and/or contract auditors)	Liquidated Damages*	Willing to Comply
PG-14	Provision of Draft Plan Documents Certificate/ Evidence of Coverage Document	Draft Plan Document including all required updates provided to the State at least three months prior to the first day of the plan year.	Receipt date as documented by vendor and confirmed by State.	\$500 per calendar day for the first three days the document is not received. \$1,000 per calendar day for each day the document is not received for the fourth day and beyond.	Choose an item.
PG-15	Provision of Final Plan Documents	Final Plan Document including all required edits and in a format ready for posting to State intranet is returned to the State no later than 45 days prior to the start of the plan year.	Receipt date as documented by vendor and confirmed by State.	\$500 per calendar day for the first three days the document is not received. \$1,000 per calendar day for each day the document is not received for the fourth day and beyond.	Choose an item.
PG-16	DBM Claims Eligibility Audits	Plan will provide response files to Department's Audit Unit within 14 business days of receipt of error report from Department.	Receipt date as documented by vendor and confirmed by State.	\$500 per calendar day for the first three days the document is not received. \$1,000 per calendar day for each day the document is not received for the fourth day and beyond.	Choose an item.

\*Determination of results and any applicable damages will be conducted by the State's contract auditor. Note: If due date for any PG falls on a state / vendor holiday or a weekend, document is due on the next business day.