



LARRY HOGAN
Governor

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Lieutenant Governor

DAVID R. BRINKLEY
Secretary

MARC L. NICOLE
Deputy Secretary

AMENDMENT #3
To
REQUEST FOR PROPOSALS (RFP)

GOVERNMENT EFFICIENCY AND MANAGEMENT SOLUTIONS
SOLICITATION NUMBER 050B7400006

JANUARY 5, 2017

Ladies and Gentlemen:

The following Amendment is being issued to amend language and clarify information contained in the above-named RFP. All information contained herein is binding on all Offerors who respond to this RFP. The following change is listed below; new language has been double underlined and marked in red bold (ex. **new language**) and language deleted has been marked with a double strikeout (ex. ~~strike out~~).

1. Revise RFP Key Information Summary Sheet (Page iii), to read:

Proposal Due (Closing) Date and Time: **Tuesday, January 17, 2017 2:00 pm Local Time**
~~January 12, 2016 2:00 pm Local Time~~

2. Revise Section 1.1.4 (Summary Statement), as follows:

1.1.1 The Department intends to make one or more awards as a result of this RFP. ~~Each~~ **An individual** Focus Area will be awarded to a single Contractor; **i.e. multiple contracts will not be awarded for a single Focus Area.** However, the same Offeror can be awarded a Contract for more than one Focus Area. See RFP Section 1.15 for more information. **DBM reserves the right to not make awards in all Focus Areas.**

3. Revise Section 2.1 (Offeror Minimum Qualifications), as follows:

2.1.1 The Offeror shall have at least three (3) enterprise-wide engagements within the past five (5) years providing consulting services to a state or federal government ~~entity~~ that encompasses the review of multiple diverse functions, policies, or issues of concern across state or federal enterprise agencies, departments, or

programs. For the purpose of this Minimum Qualification enterprise-wide means encompassing an entire state government -or- large federal agency organization, rather than a single business department or function.

2.1.2 As proof of meeting this requirement, the Offeror shall provide with its Proposal at least three (3) references able to attest to the Offeror's experience in providing consulting services to a state or federal government ~~entity~~, encompassing the review of multiple agencies, departments, or state/federal programs within the past five (5) years. Reference information shall include the name of state or federal government ~~entity~~, contact person, title, telephone number, email address, duration of contract, and description of consulting services provided.

4. Revise Section 4.4.3.6 **g (Offeror Technical Response to RFP Requirements and Proposed Work Plan)**, as follows:

g. The Offeror shall provide samples of reports that it has provided to state or federal agencies, departments, and/or programs for reviews, studies, and any other consulting work performed that may be similar in scope to the RFP's requirements. For any sample reports in excess of 300 pages, the Offeror shall either provide with its Proposal samples of reports in hardcopy or electronic copy (on Compact Disk/CD, Digital Versatile Disc/DVD, -or- Universal Serial Bus/USB Flash/Thumb Drive).

Date Issued: January 5, 2017

By: Andrea R. Lockett
<Signed>
Procurement Officer