

Supplement B
Department Of Budget And Management
ACTION AGENDA
December 6, 2017



*Contact: Jamie Tomaszewski 410-260-7386
jamie.tomaszewski@maryland.gov*

4-S-OPT. DEPARTMENT OF BUDGET AND MANAGEMENT
Division of Procurement Policy & Administration
Services Contract Renewal Option

Contract ID: Visual Communication Services; ADPICS # (see page 10B)

Contract Approved: DBM Item 1-S (11/6/2013)

Contractors: See page 10B

Contract Description: Contracts for Visual Communication Services for the deaf and hard of hearing for On-Site Interpretation (Service Category I), On-Site Computer Assisted Real-time Transcription (CART) (Category II), Video Remote Interpretation (VRI) (Category III), and Remote CART (Category IV).

Option Description: Exercise the second one-year renewal option.

Original Contract Term: 1/1/2014 - 12/31/2016 (w/2 one-year renewal options)

Option Term: 1/1/2018 - 12/31/2018

Original Contract Amount: \$5,022,412 Est. (3 Years)

Option Amount: \$1,000,000 Est. (see page 10B)

Prior Modifications/Options: \$1,000,000 Est. [Opt #1: 1/1/2017 – 12/31/2017: DBM Item 7-S-OPT (11/2/2016)]

Revised Total Contract Amount: \$7,022,412 Est.

Original Procurement Method: Competitive Sealed Proposals

MBE Participation: None

Requesting Agency Remarks: Request for approval to exercise the second and final one-year renewal option as contained in the original contract. The Visual Communication Services Contract is comprised of four Service Categories: On-Site Interpretation (Service Category I), On-Site Computer Assisted Real-time Transcription (CART) (Category II), Video Remote Interpretation (VRI) (Category III) and Remote CART (Category IV).



Supplement B
Department Of Budget And Management
ACTION AGENDA
December 6, 2017

4-S-OPT. DEPARTMENT OF BUDGET AND MANAGEMENT (cont'd)

Category	Contractors	Base Term Amount (3 Years)	Renewal Opt. #1 Amount (1 Year)	Renewal Opt. #2 Amount (1 Year)	Revised Total Contract Amount
I – On-Site ADPICS # 050B8400002	Ad Astra, Inc. <u>Silver Spring, MD</u> American Sign Language Inc. <u>New York, NY</u> Birnbaum Interpreting Services <u>Silver Spring, MD</u> TCS Interpreting Inc. Rockville, MD	\$2,996,265	\$900,000	\$900,000	\$3,896,265
II – On-Site CART ADPICS # 050B8400003	Ad Astra, Inc. <u>Silver Spring, MD</u> American Sign Language Inc. <u>New York, NY</u> Karasch & Assoc. <u>West Chester, PA</u> TCS Interpreting Inc. Rockville, MD	\$1,167,387	\$35,000	\$35,000	\$1,202,387
III – Visual Remote Interpretation ADPICS # 050B8400004	Birnbaum Interpreting Services <u>Silver Spring, MD</u> Purple Communications, Inc. Rockville, MD	\$438,750	\$32,500	\$32,500	\$471,250
IV – Remote CART ADPICS # 050B8400005	Karasch & Assoc. <u>West Chester, PA</u> TCS Interpreting Inc. Rockville, MD	\$420,010	\$32,500	\$32,500	\$452,510
GRAND TOTAL		\$5,022,412	\$1,000,000	\$1,000,000	\$7,022,412